SERFF Tracking #: NWPP-132187070 State Tracking #:

Company Tracking #: PL-NPC-20H-R-DC

State: District of Columbia Filing Company: Crestbrook Insurance Company

TOI/Sub-TOI: 04.0 Homeowners/04.0000 Homeowners Sub-TOI Combinations

Product Name: Crestbrook Personal Property

Project Name/Number: /PL-NPC-20H-R-DC

# Filing at a Glance

Company: Crestbrook Insurance Company
Product Name: Crestbrook Personal Property

State: District of Columbia
TOI: 04.0 Homeowners

Sub-TOI: 04.0000 Homeowners Sub-TOI Combinations

Filing Type: Rate

Date Submitted: 12/11/2019

SERFF Tr Num: NWPP-132187070 SERFF Status: Submitted to State

State Tr Num:

State Status:

Co Tr Num: PL-NPC-20H-R-DC

Effective Date 02/01/2020

Requested (New):

Effective Date 03/15/2020

Requested (Renewal):

Author(s): Andrea Roberts

Reviewer(s):

Disposition Date:
Disposition Status:
Effective Date (New):
Effective Date (Renewal):

SERFF Tracking #: NWPP-132187070 State Tracking #:

Company Tracking #: PL-NPC-20H-R-DC

State: District of Columbia Filing Company: Crestbrook Insurance Company

TOI/Sub-TOI: 04.0 Homeowners/04.0000 Homeowners Sub-TOI Combinations

Product Name: Crestbrook Personal Property

Project Name/Number: /PL-NPC-20H-R-DC

# **General Information**

Project Name: Status of Filing in Domicile:
Project Number: PL-NPC-20H-R-DC Domicile Status Comments:

Reference Organization: Reference Number:
Reference Title: Advisory Org. Circular:

Filing Status Changed: 12/11/2019

State Status Changed: Deemer Date:

Created By: Andrea Roberts Submitted By: Andrea Roberts

Corresponding Filing Tracking Number:

Filing Description:

Crestbrook Insurance Company, a wholly owned subsidiary of Nationwide Mutual Insurance Company, submits for your review revisions to our Personal Property program.

Proposed effective dates are February 1, 2020 for new business and March 15, 2020. Please see Filing Memorandum and documentation for additional information.

We hope you are in a favorable position to grant approval of our filing. If you have any questions, please do not hesitate to contact us.

# **Company and Contact**

## **Filing Contact Information**

Andrea Roberts, Sr. Filings Analyst roberta8@nationwide.com 995 Yard St. 614-435-5320 [Phone]

**GW-1M-GERS** 

Grandview Heights, OH 43212

#### Filing Company Information

Crestbrook Insurance Company CoCode: 18961 State of Domicile: Ohio One West Nationwide Blvd. Group Code: 140 Company Type: Property &

Columbus, OH 43215-2220 Group Name: Nationwide Casualty

(614) 435-2792 ext. [Phone] Insurance State ID Number:

FEIN Number: 68-0066866

# **Filing Fees**

Fee Required? No Retaliatory? No

Fee Explanation:

SERFF Tracking #: NWPP-132187070 State Tracking #: Company Tracking #: PL-NPC-20H-R-DC

State: District of Columbia Filing Company: Crestbrook Insurance Company

TOI/Sub-TOI: 04.0 Homeowners/04.0000 Homeowners Sub-TOI Combinations

Product Name: Crestbrook Personal Property

Project Name/Number: /PL-NPC-20H-R-DC

# **Rate Information**

Rate data applies to filing.

Filing Method: File & Use

Rate Change Type: Decrease

Overall Percentage of Last Rate Revision: 9.800%

Effective Date of Last Rate Revision: 08/16/2016

Filing Method of Last Filing: File & Use

SERFF Tracking Number of Last Filing: NWPP-131733252

# **Company Rate Information**

Company	Overall % Indicated	Overall % Rate	Written Premium Change for	Number of Policy Holders Affected	Written Premium for	Maximum % Change	Minimum % Change
Name:	Change:	Impact:	this Program:	for this Program:	this Program:	(where req'd):	(where req'd):
Crestbrook Insurance Company	17.000%	6.000%	\$39,673	244	\$661,214	30.100%	0.000%

SERFF Tracking #: NWPP-132187070 State Tracking #: Company Tracking #: PL-NPC-20H-R-DC

State: District of Columbia Filing Company: Crestbrook Insurance Company

**TOI/Sub-TOI:** 04.0 Homeowners/04.0000 Homeowners Sub-TOI Combinations

Product Name: Crestbrook Personal Property

**Project Name/Number:** /PL-NPC-20H-R-DC

# Rate/Rule Schedule

lt	em	Schedule Item				Previous State	
N	lo.	Status	Exhibit Name	Rule # or Page #	Rate Action	Filing Number	Attachments
1			Rate Manual	RS-P-100, RS-P-101, RS-P- 1012 to RS-P-149	Replacement		CBIC DC HO - Rate Supplement (0220).pdf CBIC DC HO - Rate Supplement (0220) Mocked.pdf

General	102
Minimum Basic Policy Premium	102
Insufficient Funds	
Late Payment Fee	102
Reinstatement Fee	102
Payment Plans	102
•	
Additional Rating Components	
Base Rates	
Construction Factors	
Classic Home Credit	
Green Certified Dwelling Discount	
Home Renovation Discount	
Protection Class Matrix	
Construction Type	
Miles to Fire Department Group	
Year of Construction	105
Increased Hazards / Hazard Mitigation	106
Gated Community Discount	
Protective Devices Discount	
Expanded Protective Devices Discount	
Insured Factors	
Claim-free Credit	
Financial Stability	
Multiple-policy Discount	
Multiple-policy Discount – Collections	
Merit Rating	
Policy Factors	
Deductibles	
Dwelling Rating Limit	110
Section I - Property	111
Assisted Living	111
Biological Deterioration or Damage Clean Up	111
Blanket Valuable Articles	111
Building Additions and Alterations	111
Business Property – Increased Limits	112
Coverage A - Unit Owners Building Items	112
Credit Card, Electronic Fund Transfer Card or Access Card, Forgery and Counterfeit Money	112
Crestbrook Protection	112
Earthquake Coverage	112
Equipment Breakdown	113
Fire Department Service Charge	113
Flood	113
Green Rebuilding Enhancement Endorsement	113
Identity Theft or Identity Fraud Expense	113
Insured Student – Extended Coverage C – Personal Property	114
Loss Assessment Coverage	114
Residence Premises – Increased Limit	114
Loss Assessment - Earthquake or Volcanic Eruption	
Other Structures	
Residence Premises –	
Other Structures – Rented to Others, Residence Premises	114
Specific Structures Away From the Residence Premises	114
Other Structures Used in Business – Residence Premises	
Personal Property – Coverage C	114

Increased Limit	
Decreased Limit	
Increased Limit – Other Residences	114
Sinkhole Collapse Coverage	114
Unit-Owners Rental To Others	115
Usage	115
Section II – Liability	116
Residence Exposure	
Assisted Living	
Incidental Business – Increased Limit – Residence Premises	116
Incidental Farming – Other Locations	
Insured Student – Extended Liability Coverage	
Motorized Ground Maintenance Vehicle Liability	
Personal Injury Exclusion	117
Section II Exclusion	117
Unit-Owners Rental To Others	117
Watercraft	118
Boat Class Symbol Table	118
Territories	
Liability Coverage	
Base Rates	
Boat Class Factors	125
Boating Safety Course Discount	125
Youthful Operator	126
Physical Damage Coverage	126
Age of Boat Factors	126
Base Rates	127
Boat Class Factors	147
Boating Safety Course Discount	
Deductible Factors	
Diesel Motor Discount	148
Towing / Emergency Services	148
Hull Construction	
Personal Effects	148
Youthful Operator	
Trailere	

#### General

# **Minimum Basic Policy Premium**

PERSONAL HOME \$ 1.00 per 1,000 Coverage A

PERSONAL CONDO \$150.00 PERSONAL TENANT \$150.00

**Insufficient Funds** 

Fee \$25.00

**Late Payment Fee** 

Fee \$10.00

Reinstatement Fee

Fee \$10.00

**Payment Plans** 

EFT Fee: \$0.00 Non-EFT Fee: \$7.00

## **Additional Rating Components**

#### **Base Rates**

**Base Rate** 

PERSONAL HOME 1,393.69
PERSONAL CONDO 142.83
PERSONAL TENANT 164.00

#### **Construction Factors**

#### **Classic Home Credit**

PERSONAL HOME POLICIES ONLY

Classic Home	Discount
Yes	20%
No	0%

## **Green Certified Dwelling Discount**

PERSONAL HOME and PERSONAL CONDO POLICIES ONLY

Green Certified	Discount
Yes	5%
No	0%

#### **Home Renovation Discount**

PERSONAL HOME POLICIES ONLY

Age of Home Component	Discount
0	0.10
1	0.10
2	0.09
3	0.08
4	0.07
5	0.06
6	0.05
7	0.04
8	0.03
9	0.02
10	0.01
11+	0.00

#### **Protection Class Matrix**

Construction Type Protection Class

PERSONAL HOME

Prot Class	Frame	Masonry	Masonry Veneer	Fire Resistive	Log
1	1.00	1.00	1.00	1.00	1.00
2	1.00	1.00	1.00	1.00	1.00
3	1.00	1.00	1.00	1.00	1.00

4	1.00	1.00	1.00	1.00	1.00
5	1.00	1.00	1.00	1.00	1.00
6	1.00	1.00	1.00	1.00	1.00
7	1.00	1.00	1.00	1.00	1.00
8	1.00	1.00	1.00	1.00	1.00
9	1.00	1.00	1.00	1.00	1.00
10	1.00	1.00	1.00	1.00	1.00
8B	1.00	1.00	1.00	1.00	1.00

#### PERSONAL TENANT and PERSONAL CONDO

Prot Class	Frame	Masonry	Masonry Veneer	Fire Resistive	Log
1	1.00	1.00	1.00	1.00	1.00
2	1.00	1.00	1.00	1.00	1.00
3	1.00	1.00	1.00	1.00	1.00
4	1.00	1.00	1.00	1.00	1.00
5	1.00	1.00	1.00	1.00	1.00
6	1.00	1.00	1.00	1.00	1.00
7	1.00	1.00	1.00	1.00	1.00
8	1.00	1.00	1.00	1.00	1.00
9	1.00	1.00	1.00	1.00	1.00
10	1.00	1.00	1.00	1.00	1.00
8B	1.00	1.00	1.00	1.00	1.00

<sup>\*</sup> Rate classes 1X-8X and 1Y-8Y as PC 9. Rate class 10W as PC10.

# **Construction Type**

# PERSONAL HOME

Construction Type	Factor
Frame	1.00
Masonry	0.95
Masonry Veneer	1.00
Fire Resistive	0.85
Log	1.50

#### PERSONAL TENANT and PERSONAL CONDO

Construction Type	Factor
Frame	1.00
Masonry	0.90
Masonry Veneer	1.00
Fire Resistive	0.80
Log	1.00

# Miles to Fire Department Group

PERSONAL HOME, TENANT, and PERSONAL CONDO

Miles to FD Group	Factor
1	1.00
2	1.00
3	1.00
4	1.00
5	1.00
6	1.00
7	1.00
8	1.30
9	1.30

## **Year of Construction**

Age of Home	Personal Home	Personal Condo
0	0.880	1.000
1	0.880	1.000
2	0.880	1.000
3	0.880	1.000
4	0.880	1.000
5	0.880	1.000
6	0.900	1.000
7	0.920	1.000
8	0.940	1.000
9	0.960	1.000
10	0.980	1.000
11	1.000	1.000
12	1.000	1.000
13	1.000	1.000
14	1.000	1.000
15+	1.000	1.000

# **Increased Hazards / Hazard Mitigation**

# **Gated Community Discount**

	Discount
Gated / Guarded Community	5%
Gated / Guarded Property	5%
Gated / Guarded Roving Patrol	15%

## **Protective Devices Discount**

Protective Device	Credit
Local Burglar Alarm	0%
Central Burglar Alarm	5%
Direct Burglar Alarm	5%
Local Fire Alarm	0%
Central Fire Alarm	5%
Direct Fire Alarm	5%
Partial Sprinkler:	0%
Full Sprinkler	10%

# **Expanded Protective Devices Discount**

Protective Device	Discount
Automatic Water Shut-off System	10%
Sprinkler System Flow Alarm	2%
Whole House Backup Generator	2%
Water Leakage Detection System	5%
Seismic Gas Shut-off Valve	5%
Gas Leakage Detection System	2%
Extended Perimeter Protection	5%
Monitored Water Flow Alarm	5%
Temperature Monitoring System	2%
Alarm Signal Continuity System	2%
Fulltime Resident Caretaker	2%

## **Insured Factors**

#### **Claim-free Credit**

PERSONAL HOME 10.0% PERSONAL TENANT 10.0% PERSONAL CONDO 10.0%

# **Financial Stability**

Financial Responsibility Class	Personal Home	Personal Tenant	Personal Condo
01	0.79	0.79	0.79
02	0.79	0.79	0.79
03	0.80	0.80	0.80
04	0.80	0.80	0.80
05	0.81	0.81	0.81
06	0.83	0.83	0.83
07	0.85	0.85	0.85
08	0.87	0.87	0.87
09	0.92	0.92	0.92
10	0.96	0.96	0.96
11	1.01	1.01	1.01
12	1.05	1.05	1.05
13	1.08	1.08	1.08
14	1.19	1.19	1.19
15	1.33	1.33	1.33
16	1.44	1.44	1.44
17	1.60	1.60	1.60
18	1.67	1.67	1.67
19	1.78	1.78	1.78
20	2.27	2.27	2.27
No Score	1.01	1.01	1.01
No Hit	1.01	1.01	1.01

# **Multiple-policy Discount**

Additional Products	PERSONAL HOME	PERSONAL TENANT	PERSONAL CONDO		
Personal Auto	10%	10%	10%		
Personal Excess	5%	5%	5%		

# **Multiple-policy Discount - Collections**

Fine Art	Jewelry & Other	Total Collection	Discount
<\$50,000	<\$25,000	NA	0%
\$50,000-\$250,000	\$25,000-\$50,000	\$100,000-\$250,000	5%
\$250,000-\$500,000	\$50,000-\$100,000	\$250,000-\$500,000	7%
>\$500,000	>\$100,000	>\$500,000	10%

# **Merit Rating**

# PERSONAL HOME, PERSONAL TENANT, PERSONAL CONDO

Years Insured					To	tal Numl	er of M	erit Poir	its				
by Crestbrook	0	0 1 2 3 4 5 6 7 8 9 10 11 12+											
All	1.00	1.05	1.10	1.15	1.20	1.25	1.30	1.35	1.40	1.45	1.50	1.55	1.60

# **Policy Factors**

# **Deductibles**

PERSONAL HOME

All Peril	
Deductible	Factor
1,000	1.000
1,500	0.963
2,000	0.937
2,500	0.917
5,000	0.789
7,500	0.683
10,000	0.642
25,000	0.550
50,000	0.505

## PERSONAL CONDO and PERSONAL TENANT

All Peril	
Deductible	Factor
1,000	1.000
1,500	0.963
2,000	0.937
2,500	0.917
5,000	0.789
7,500	0.683
10,000	0.642
25,000	0.550
50,000	0.505

# **Dwelling Rating Limit**

PERSONAL HOME

Rating Limit	Factor
50,000	0.086
100,000	0.187
200,000	0.390
300,000	0.594
400,000	0.797
500,000	1.000
600,000	1.203
700,000	1.406
800,000	1.610
900,000	1.813
1,000,000	2.016
1,500,000	3.032
2,000,000	4.048
2,500,000	5.064
3,000,000	6.080
3,500,000	7.097
4,000,000	8.113
4,500,000	9.129
5,000,000	10.145
Add'l \$100,000	0.203

#### PERSONAL CONDO

Rating Limit	Factor
\$50,000	1.000
100,000	1.982
Add'l \$5,000	0.098

#### PERSONAL TENANT

Rating Limit	Factor
\$50,000	1.000
100,000	1.982
Add'l \$5,000	0.098

#### **Section I - Property**

# Assisted Living Endorsement P8017

Coverage C Limit	<u>Premium</u>
\$10,000	\$77.00
Each Add'l \$1,000	\$7.00

# **Biological Deterioration or Damage Clean Up**

<u>Limit</u>	<u>Premium</u>
\$10,000	Included
\$25,000	\$30.00
\$50,000	\$80.00
\$100,000	\$180.00

# Blanket Valuable Articles Endorsement P8012

All classes are subject to maximum per item limits – see rules section of the manual for details.

#### Rates

Apply the premium for total amount of blanket coverage for each class of article.

	Coverage Limit Premium		
Class	\$25,000	\$50,000	\$100,000
Coin Collections	\$400.00	\$800.00	\$1,600.00
Fine Arts	\$60.50	\$121.00	\$242.00
Fine Arts - Excluding Earthquake	\$30.25	\$60.50	\$121.00
Jewelry	\$412.50	\$825.00	\$1,650.00
Silverware	\$112.50	\$225.00	\$450.00
Stamp Collections	\$125.00	\$250.00	\$500.00
Wine	\$150.00	\$300.00	\$600.00
Wine - Excluding Earthquake	\$75.00	\$150.00	\$300.00

#### Protective Device Credits

Apply the appropriate credit for protective devices for each class of article.

Device	Jewelry	Fine Arts	Silverware
Central Station Burglar Alarms	7%	7%	7%
Central Station Fire Alarms	0%	7%	7%
Full Sprinkler System	0%	2%	0%

# **Building Additions and Alterations Endorsement P1404**

PERSONAL TENANT POLICIES ONLY Increased Limits - \$2.90 per \$1000

# **Business Property – Increased Limits Endorsement P8028**

#### Limit

On-premises	Off-premises	<u>Premium</u>
\$25,000	\$10,000	Included
\$50,000	\$25,000	\$200.00

## Coverage A - Unit Owners Building Items

PERSONAL CONDO POLICIES ONLY

Increased Limits - \$3.50 per \$1000

## Credit Card, Electronic Fund Transfer Card or Access Card, Forgery and Counterfeit Money

Limit of Liability	<u>Premium</u>
\$10,000	Included
\$25,000	\$12.00
\$50,000	\$24.00

#### **Crestbrook Protection**

Endorsement P8042 – Personal Home Endorsement P8051 – Personal Condo

> PERSONAL HOME 10% PERSONAL CONDO 10%

#### **Earthquake Coverage**

#### PERSONAL HOME

	Rate pe	r \$1,000
Deductible %	Coverage A - Dwelling	
	Frame/Veneer Masonry	
5	0.40	0.60
10	0.37	0.57
15	0.31	0.53
20	0.27	0.50
25	0.22	0.47

#### PERSONAL CONDO

	Rate per \$1,000 Coverage A - Dwelling		er \$1,000 Rate per \$1,000	
Deductible %			Coverage C	- Contents
	Frame/Veneer	Masonry	Frame/Veneer	Masonry
5	0.37	0.39	0.37	0.39
10	0.34	0.37	0.34	0.37
15	0.29	0.34	0.29	0.34
20	0.25	0.33	0.25	0.33
25	0.20	0.31	0.20	0.31

## PERSONAL TENANT

	Rate per \$1,000		
Deductible %	Coverage C - Contents		
	Frame/Veneer	Masonry	
5	0.37	0.39	
10	0.34	0.37	
15	0.29	0.34	
20	0.25	0.33	
25	0.20	0.31	

# **Equipment Breakdown Endorsement P8041**

PERSONAL HOME and PERSONAL CONDO POLICIES ONLY

Coverage limit - \$100,000, subject to \$500 deductible per occurrence: \$29.00 premium

## **Fire Department Service Charge**

Limit of Liability	<u>Premium</u>
\$1,000	Included
\$2,000	\$13.00
\$3,000	\$15.00

#### Flood Endorsement P8046

	Coverage A / Coverage C Limit		
Deductible	\$250,000/\$100,000	\$500,000/\$200,000	\$1,000,000/\$300,000
\$1,000	\$414.00	\$537.00	\$962.00
\$2,500	\$324.00	\$452.00	\$845.00
\$5,000	\$224.00	\$349.00	\$692.00
\$10,000	\$128.00	\$230.00	\$501.00
\$25,000	\$73.00	\$151.00	\$364.00

# **Green Rebuilding Enhancement Endorsement Endorsement P8016**

	Coverage Limit	Rate (per \$1,000)	Minimum Premium
PERSONAL HOME	Coverage A	\$0.07	\$25.00
PERSONAL TENANT	Coverage C	\$0.07	\$25.00
PERSONAL CONDO	Coverage C	\$0.07	\$25.00

# Identity Theft or Identity Fraud Expense Endorsement P8010

Limit of Liability	<u>Premium</u>	
\$25,000	Included	
\$50,000	\$80.00	
\$100,000	\$125.00	

# Insured Student – Extended Coverage C – Personal Property Endorsement P8007

Coverage C – Personal Property See Section II for premium charge.

#### **Loss Assessment Coverage**

#### Residence Premises - Increased Limit

Increased Sec I and II limit to \$100,000 PERSONAL HOME \$50.00 PERSONAL CONDO \$50.00 PERSONAL TENANT \$50.00

#### Loss Assessment - Earthquake or Volcanic Eruption

PERSONAL HOME, PERSONAL CONDO, PERSONAL TENANT

Charge \$10 per \$1000 of coverage up to \$100,000

#### **Other Structures**

Residence Premises -

Increased Limit, Endorsement P8015 \$2.00 per \$1000

Decreased Limit \$0.25 per \$1000

Other Structures - Rented to Others, Residence Premises

**Endorsement P8008** \$2.00 per \$1000 plus Section II charge.

Specific Structures Away From the Residence Premises

**Endorsement P8021** 

\$3.20 per \$1000

Other Structures Used in Business - Residence Premises

Endorsement P8035 \$5.00 per \$1000 plus Section II charge

#### Personal Property - Coverage C

PERSONAL HOME POLICIES ONLY

#### **Increased Limit**

For limits over 70% of Coverage A, charge \$3.00 per \$1,000.

#### **Decreased Limit**

\$0.25 credit per \$1,000 of coverage

#### Increased Limit - Other Residences

Endorsement P8037 \$7.00 per \$1,000 per location

#### Sinkhole Collapse Coverage Endorsement P8022

PERSONAL HOME POLICIES ONLY

\$0.40 per \$1,000 of Coverage A limit

# Unit-Owners Rental To Others Endorsement P8009

PERSONAL CONDO POLICIES ONLY

Factor
1.25

# Usage Endorsement P8043

PERSONAL HOME POLICIES ONLY

	Factor
Course of Construction	1.40
Primary	1.00
Secondary	1.20
Tenant Occupied	1.25
Under Renovation	1.35
Vacant	1.30

#### PERSONAL CONDO POLICIES ONLY

	Factor
Primary	1.00
Secondary	1.20

\*1.00 Factor for Peril C

# Section II - Liability

## **Residence Exposure**

	Cov. F	С	overage E Lim	it
	<u>Limit</u>	\$300,000	\$500,000	\$1,000,000
PERSONAL HOME	\$10,000	Included	\$35.00	\$85.00
	\$25,000 #	Included	\$35.00	\$85.00
	\$50,000 #	\$39.00	\$39.00	\$94.00
	\$100,000 #	\$40.00	\$40.00	\$98.00
DEDCOMAL TEMANT	- ¢40,000	Included	ድንድ ዕዕ	<b>COE OO</b>
PERSONAL TENANT	. ,		:	\$85.00
	. ,			\$85.00
	• •	· ·		\$94.00
	\$100,000 #	\$40.00	\$40.00	\$98.00
PERSONAL CONDO	\$10,000	Included	\$35.00	\$85.00
	\$25,000 #	Included	\$35.00	\$85.00
	\$50,000 #	\$39.00	\$39.00	\$94.00
	\$100,000 #	\$40.00	\$40.00	\$98.00
lence or Insured By Named Insured *		23.00	25.00	29.00
Jonese 1 Family	,	44 00	49 00	66.00
				97.00
,				175.00
		146.00	163.00	183.00
	PERSONAL TENANT  PERSONAL CONDO  lence or Insured By Named Insured *  lences 1 Family 2 Family 2 Family 3 Family	PERSONAL HOME \$10,000 \$25,000 # \$50,000 # \$100,000 #  PERSONAL TENANT \$10,000 \$25,000 # \$50,000 # \$100,000 #  PERSONAL CONDO \$10,000 # \$50,000 # \$50,000 # \$100,000 #  Pence or Insured By Named Insured *  Idences 1 Family 2 Family	PERSONAL HOME \$10,000   Included \$25,000 #   S10,000 # \$39.00 \$100,000 # \$40.00  PERSONAL TENANT \$10,000   Included \$25,000 #   Included \$25,000 #   Included \$25,000 #   Included \$50,000 #   S39.00 \$100,000 #   S40.00  PERSONAL CONDO \$10,000   Included \$10,000 #   Included \$25,000 #   Included \$25,000 #   Included \$25,000 #   Included \$30,000 #   S39.00 #   S39	PERSONAL HOME \$10,000   Included \$35.00   \$500,000   \$10,000   Included \$35.00   \$25,000 #   Included \$35.00   \$39.00   \$39.00   \$100,000 #   \$40.00   \$40.00   \$10,000 #   \$39.00   \$39.00   \$39.00   \$39.00   \$39.00   \$39.00   \$39.00   \$39.00   \$39.00   \$39.00   \$39.00   \$39.00   \$39.00   \$39.00   \$39.00   \$39.00   \$39.00   \$39.00   \$39.00   \$100,000 #   \$40.00   \$40.00   \$25,000 #   \$39.00   \$39.

<sup>\*</sup> Charges are made on a per location basis.

# Assisted Living Endorsement P8017

Coverage E Limit	<u>Premium</u>
100,000	\$77.00
200,000	\$80.00
300,000	\$81.00
400,000	\$82.00
500,000	\$83.00

# Incidental Business – Increased Limit – Residence Premises Endorsement P8027

Premium for	Coverage E Limit			
Receipts less than	\$300,000	\$500,000	\$1,000,000	
\$25,000	\$5.00	\$11.00	\$26.00	
\$50,000	\$13.00	\$20.00	\$38.00	

<sup>#</sup> Available with Crestbrook Protection only.

# Incidental Farming – Other Locations Endorsement P8039

Coverage E Limit	Premium per location
\$300,000	\$56.00
\$500,000	\$81.00
\$1,000,000	\$137.00

# Insured Student – Extended Liability Coverage Endorsement P8007

Coverage E Limit	Premium per Student *	
\$300,000	\$101.00	
\$500,000	\$114.00	
\$1,000,000	\$124.00	

<sup>\*</sup>Includes premium charge for Contents Coverage.

# **Motorized Ground Maintenance Vehicle Liability Endorsement P8033**

Coverage E Limit	<u>Premium</u>
\$300,000	\$20.00
\$500,000	\$36.00
\$1,000,000	\$48.00

Other Structures	Coverage E Limit					
Other Structures Rented to Others (Residence) * Endorsement P8043	<b>\$300,000</b> \$56.00	<b>\$500,000</b> \$70.00	<b>\$1,000,000</b> \$80.00			
Other Structures Used in Business * Endorsement P8035	\$40.00	\$48.00	\$54.00			

<sup>\*</sup> Charges are made on a per structure basis.

#### Personal Injury Exclusion Endorsement P8044

Premium Credit...... \$5

#### **Section II Exclusion**

Premium Credit...... \$20

# Unit-Owners Rental To Others Endorsement P8009

PERSONAL CONDO POLICIES ONLY.

Factor	
1.25	

#### Watercraft

## **Boat Class Symbol Table**

Boat Length									Hor	sepowe	r Range							
Range (in Feet)	0 - 10	11- 15	16- 25	26- 40	41- 60	61- 65	66- 80	81- 85	86- 120	121- 150	151- 200	210- 250	251- 300	301- 400	401- 500	501- 600	601- 700	>700
0'- 9'	В	В	D	F	I	I	I	I	I	I	I	I	I	I	I	I	I	I
10'-11'	Α	Α	D	F	G	I	I	I	I	I	I	I	I	I	I	I	I	I
12'-13'	Α	Α	В	D	F	F	F	G	G	G	I	I	I	I	I	I	I	I
14'-14'	Α	Α	Α	В	С	С	D	G	G	G	Η	Н	Н	I	I	I	ı	I
15'-15'	Α	Α	Α	В	С	С	D	D	D	G	Η	Н	Н	I	I	- 1	I	I
16'-16'	В	В	В	В	В	В	В	D	F	F	F	Н	Н	I	I	- 1	I	I
17'-17'	В	В	В	В	В	В	В	D	D	F	F	Н	Н	I	I	I	I	I
18'-19'	С	С	С	С	С	С	С	D	D	F	F	G	G	G	Н	Н	Н	I
20'-21'	С	С	С	С	С	С	С	D	D	Е	Е	F	F	G	Н	Н	Н	I
22'-25'	С	С	С	С	С	С	С	D	D	Е	Е	F	F	F	F	G	Н	Н
26'-30'	С	С	С	С	С	С	С	D	D	Е	Е	F	F	F	F	F	G	Н
31'-35'	С	С	С	С	С	С	С	D	D	Е	Е	F	F	F	F	F	F	G
36'-40'	С	С	С	С	С	С	С	D	D	Е	Е	F	F	F	F	F	F	G
41'-45'	Е	Е	Е	Е	Е	Е	Е	Е	Е	F	F	G	G	G	G	G	G	G
46'-50'	Е	Е	Е	Е	Е	Е	Е	Е	Е	F	F	G	G	G	G	G	G	G
≥ 51	F	F	F	F	F	F	F	F	F	F	F	G	G	G	G	G	G	G

- 1. For boats without motors, such as some sailing vessels, use the '0-10' horsepower category.
- 2. If two or more motors are used interchangeably with the boat, use the horsepower of the largest motor.
- 3. For boats normally powered by more than one motor, the horsepower to be used in the above table is 75% of the sum of their individual horsepower.

#### **Territories**

Territory Code	Territory Description
1	Atlantic Coast North*
2	Atlantic Coast South*
3	Chesapeake Bay*
4	Great Lakes*
5	Gulf Coast*
6	Inland Water (excluding Great Lakes)
7	Pacific Coast*
8	Pacific Inter-coastal Waters

<sup>\*</sup> Great lakes and coastal waterways include any bays and gulfs (unless otherwise specified), sounds, inlets, and salt water portions of coastal tributaries that feed into that waterway.

# Liability Coverage Base Rates

	Coverage E				
Territory 1	300,000	500,000	1,000,000		
Inboard/Cabin	77.00	94.00	123.00		
Inboard/Open	107.00	128.00	174.00		
Inboard/Runabout	107.00	128.00	174.00		
Inboard/Sail	74.00	87.00	117.00		
Inboard/Outboard/Cabin	70.00	87.00	119.00		
Inboard/Outboard/Open	95.00	116.00	152.00		
Inboard/Outboard/Pontoon	72.00	82.00	99.00		
Inboard/Outboard/Runabout	95.00	116.00	152.00		
Jet Drive/Jetski	178.00	213.00	271.00		
Jet Drive/Open	178.00	213.00	271.00		
Jet Drive/Cabin	130.00	159.00	223.00		
Jet Drive/Runabout	178.00	213.00	271.00		
None/Cabin	76.00	89.00	121.00		
None/Open	76.00	89.00	121.00		
None/Sail	76.00	89.00	121.00		
Outboard/Cabin	61.00	76.00	111.00		
Outboard/Open	76.00	94.00	129.00		
Outboard/Pontoon	59.00	68.00	90.00		
Outboard/Runabout	76.00	94.00	129.00		
Outboard/Sail	75.00	88.00	119.00		
Sail/Cabin	75.00	88.00	119.00		
Sail/Sail	76.00	89.00	120.00		
Sail/Open	75.00	88.00	119.00		
Sail/Sailboard	75.00	88.00	119.00		

	Coverage E				
Territory 2	300,000	500,000	1,000,000		
Inboard/Cabin	137.00	165.00	232.00		
Inboard/Open	183.00	217.00	294.00		
Inboard/Runabout	183.00	217.00	294.00		
Inboard/Sail	139.00	169.00	239.00		
Inboard/Outboard/Cabin	116.00	136.00	181.00		
Inboard/Outboard/Open	152.00	176.00	232.00		
Inboard/Outboard/Pontoon	117.00	129.00	155.00		
Inboard/Outboard/Runabout	152.00	176.00	232.00		
Jet Drive/Jetski	301.00	353.00	473.00		
Jet Drive/Open	301.00	353.00	473.00		
Jet Drive/Cabin	219.00	263.00	364.00		

	Coverage E			
Territory 2	300,000	500,000	1,000,000	
Jet Drive/Runabout	301.00	353.00	473.00	
None/Cabin	139.00	169.00	239.00	
None/Open	139.00	169.00	239.00	
None/Sail	139.00	169.00	239.00	
Outboard/Cabin	90.00	114.00	165.00	
Outboard/Open	122.00	150.00	214.00	
Outboard/Pontoon	92.00	107.00	142.00	
Outboard/Runabout	122.00	150.00	214.00	
Outboard/Sail	139.00	169.00	239.00	
Sail/Cabin	139.00	169.00	239.00	
Sail/Sail	139.00	169.00	239.00	
Sail/Open	139.00	169.00	239.00	
Sail/Sailboard	176.00	206.00	276.00	

	Coverage E				
Territory 3	300,000	500,000	1,000,000		
Inboard/Cabin	84.00	103.00	148.00		
Inboard/Open	119.00	141.00	192.00		
Inboard/Runabout	119.00	141.00	192.00		
Inboard/Sail	90.00	109.00	122.00		
Inboard/Outboard/Cabin	73.00	86.00	116.00		
Inboard/Outboard/Open	100.00	116.00	153.00		
Inboard/Outboard/Pontoon	78.00	86.00	104.00		
Inboard/Outboard/Runabout	100.00	116.00	153.00		
Jet Drive/Jetski	195.00	229.00	311.00		
Jet Drive/Open	195.00	229.00	311.00		
Jet Drive/Cabin	139.00	168.00	231.00		
Jet Drive/Runabout	195.00	229.00	311.00		
None/Cabin	91.00	110.00	155.00		
None/Open	91.00	110.00	155.00		
None/Sail	91.00	110.00	155.00		
Outboard/Cabin	56.00	72.00	110.00		
Outboard/Open	83.00	102.00	147.00		
Outboard/Pontoon	56.00	65.00	86.00		
Outboard/Runabout	83.00	102.00	147.00		
Outboard/Sail	91.00	110.00	155.00		
Sail/Cabin	91.00	110.00	155.00		
Sail/Sail	91.00	110.00	155.00		
Sail/Open	91.00	110.00	155.00		
Sail/Sailboard	110.00	129.00	174.00		

	Coverage E				
Territory 4	300,000	500,000	1,000,000		
Inboard/Cabin	83.00	100.00	140.00		
Inboard/Open	113.00	133.00	182.00		
Inboard/Runabout	113.00	133.00	182.00		
Inboard/Sail	85.00	103.00	144.00		
Inboard/Outboard/Cabin	71.00	83.00	112.00		
Inboard/Outboard/Open	97.00	111.00	133.00		
Inboard/Outboard/Pontoon	70.00	78.00	94.00		
Inboard/Outboard/Runabout	97.00	111.00	133.00		
Jet Drive/Jetski	187.00	219.00	297.00		
Jet Drive/Open	187.00	219.00	297.00		
Jet Drive/Cabin	133.00	160.00	223.00		
Jet Drive/Runabout	187.00	219.00	297.00		
None/Cabin	85.00	103.00	146.00		
None/Open	85.00	103.00	146.00		
None/Sail	85.00	103.00	146.00		
Outboard/Cabin	56.00	70.00	101.00		
Outboard/Open	75.00	93.00	135.00		
Outboard/Pontoon	54.00	62.00	81.00		
Outboard/Runabout	75.00	93.00	135.00		
Outboard/Sail	85.00	103.00	146.00		
Sail/Cabin	85.00	103.00	146.00		
Sail/Sail	85.00	103.00	146.00		
Sail/Open	85.00	103.00	146.00		
Sail/Sailboard	105.00	123.00	166.00		

	Coverage E			
Territory 5	300,000	500,000	1,000,000	
Inboard/Cabin	160.00	194.00	271.00	
Inboard/Open	219.00	260.00	353.00	
Inboard/Runabout	219.00	260.00	353.00	
Inboard/Sail	161.00	197.00	281.00	
Inboard/Outboard/Cabin	134.00	158.00	212.00	
Inboard/Outboard/Open	180.00	208.00	271.00	
Inboard/Outboard/Pontoon	142.00	156.00	187.00	
Inboard/Outboard/Runabout	180.00	208.00	271.00	
Jet Drive/Jetski	355.00	418.00	563.00	
Jet Drive/Open	355.00	418.00	563.00	
Jet Drive/Cabin	257.00	309.00	429.00	

	Coverage E			
Territory 5	300,000	500,000	1,000,000	
Jet Drive/Runabout	355.00	418.00	563.00	
None/Cabin	161.00	197.00	281.00	
None/Open	161.00	197.00	281.00	
None/Sail	161.00	197.00	281.00	
Outboard/Cabin	104.00	132.00	196.00	
Outboard/Open	136.00	169.00	241.00	
Outboard/Pontoon	107.00	124.00	162.00	
Outboard/Runabout	136.00	169.00	241.00	
Outboard/Sail	161.00	197.00	281.00	
Sail/Cabin	161.00	197.00	281.00	
Sail/Sail	161.00	197.00	281.00	
Sail/Open	161.00	197.00	281.00	
Sail/Sailboard	205.00	241.00	325.00	

	Coverage E				
Territory 6	300,000	500,000	1,000,000		
Inboard/Cabin	69.00	84.00	117.00		
Inboard/Open	95.00	113.00	154.00		
Inboard/Runabout	95.00	113.00	154.00		
Inboard/Sail	72.00	87.00	120.00		
Inboard/Outboard/Cabin	61.00	72.00	97.00		
Inboard/Outboard/Open	80.00	92.00	117.00		
Inboard/Outboard/Pontoon	63.00	69.00	82.00		
Inboard/Outboard/Runabout	80.00	92.00	117.00		
Jet Drive/Jetski	155.00	182.00	243.00		
Jet Drive/Open	155.00	182.00	243.00		
Jet Drive/Cabin	111.00	133.00	183.00		
Jet Drive/Runabout	155.00	182.00	243.00		
None/Cabin	71.00	86.00	119.00		
None/Open	71.00	86.00	119.00		
None/Sail	71.00	86.00	119.00		
Outboard/Cabin	47.00	59.00	86.00		
Outboard/Open	63.00	78.00	110.00		
Outboard/Pontoon	48.00	55.00	71.00		
Outboard/Runabout	63.00	78.00	110.00		
Outboard/Sail	71.00	86.00	119.00		
Sail/Cabin	71.00	86.00	119.00		
Sail/Sail	71.00	86.00	119.00		
Sail/Open	71.00	86.00	119.00		
Sail/Sailboard	90.00	105.00	138.00		

		Coverage E	
Territory 7	300,000	500,000	1,000,000
Inboard/Cabin	153.00	186.00	262.00
Inboard/Open	208.00	248.00	333.00
Inboard/Runabout	208.00	248.00	333.00
Inboard/Sail	146.00	172.00	230.00
Inboard/Outboard/Cabin	136.00	169.00	245.00
Inboard/Outboard/Open	179.00	219.00	312.00
Inboard/Outboard/Pontoon	142.00	163.00	208.00
Inboard/Outboard/Runabout	179.00	219.00	312.00
Jet Drive/Jetski	344.00	412.00	567.00
Jet Drive/Open	344.00	412.00	567.00
Jet Drive/Cabin	243.00	299.00	424.00
Jet Drive/Runabout	344.00	412.00	567.00
None/Cabin	146.00	172.00	230.00
None/Open	146.00	172.00	230.00
None/Sail	146.00	172.00	230.00
Outboard/Cabin	113.00	142.00	204.00
Outboard/Open	160.00	195.00	273.00
Outboard/Pontoon	113.00	131.00	170.00
Outboard/Runabout	160.00	195.00	273.00
Outboard/Sail	146.00	172.00	230.00
Sail/Cabin	146.00	172.00	230.00
Sail/Sail	146.00	172.00	230.00
Sail/Open	146.00	172.00	230.00
Sail/Sailboard	187.00	213.00	271.00

		Coverage E	
Territory 8	300,000	500,000	1,000,000
Inboard/Cabin	153.00	186.00	262.00
Inboard/Open	208.00	248.00	333.00
Inboard/Runabout	208.00	248.00	333.00
Inboard/Sail	146.00	172.00	230.00
Inboard/Outboard/Cabin	136.00	169.00	245.00
Inboard/Outboard/Open	179.00	219.00	312.00
Inboard/Outboard/Pontoon	142.00	163.00	208.00
Inboard/Outboard/Runabout	179.00	219.00	312.00
Jet Drive/Jetski	344.00	412.00	567.00
Jet Drive/Open	344.00	412.00	567.00
Jet Drive/Cabin	243.00	299.00	424.00
Jet Drive/Runabout	344.00	412.00	567.00
None/Cabin	146.00	172.00	230.00
None/Open	146.00	172.00	230.00
None/Sail	146.00	172.00	230.00
Outboard/Cabin	113.00	142.00	204.00
Outboard/Open	160.00	195.00	273.00
Outboard/Pontoon	113.00	131.00	170.00
Outboard/Runabout	160.00	195.00	273.00
Outboard/Sail	146.00	172.00	230.00
Sail/Cabin	146.00	172.00	230.00
Sail/Sail	146.00	172.00	230.00
Sail/Open	146.00	172.00	230.00
Sail/Sailboard	187.00	213.00	271.00

## **Boat Class Factors**

Boat Class Symbol	Inboard/ Cabin	Inboard/ Open	Inboard/ Runabout	Inboard/ Sail	Inboard/ Outboard/ Cabin	Inboard/ Outboard/ Open	Inboard/ Outboard/ Runabout	Inboard/ Outboard/ Pontoon
Α	1.000	1.000	1.000	0.440	1.000	1.000	1.000	1.000
В	1.000	1.000	1.000	0.440	1.050	1.050	1.050	1.050
С	1.000	1.000	1.000	1.000	1.050	1.050	1.050	1.050
D	1.000	1.000	1.000	1.000	1.050	1.050	1.050	1.050
E	1.000	1.000	1.000	1.000	1.150	1.150	1.150	1.150
F	1.250	1.250	1.250	1.000	1.300	1.300	1.300	1.300
G	1.500	1.500	1.500	1.100	1.600	1.600	1.600	1.600
Н	1.500	1.500	1.500	1.100	1.600	1.600	1.600	1.600
I	1.500	1.500	1.500	1.100	1.600	1.600	1.600	1.600

Boat Class Symbol	Jet Drive/ Jetski	Jet Drive/ Open	Jet Drive/ Cabin	Jet Drive/ Runabout	None/ Cabin	None/ Open	None/ Sail
Α	1.000	1.000	1.000	1.000	0.440	0.440	0.440
В	1.000	1.000	1.000	1.000	0.440	0.440	0.440
С	1.000	1.000	1.000	1.000	1.000	1.000	1.000
D	1.000	1.000	1.000	1.000	1.000	1.000	1.000
E	1.000	1.000	1.000	1.000	1.000	1.000	1.000
F	1.230	1.230	1.230	1.230	1.000	1.000	1.000
G	1.500	1.500	1.500	1.500	1.100	1.100	1.100
Н	1.750	1.750	1.750	1.750	1.100	1.100	1.100
I	2.000	2.000	2.000	2.000	1.100	1.100	1.100

Boat Class Symbol	Outboard/ Cabin	Outboard/ Open	Outboard/ Pontoon	Outboard/ Runabout	Outboard/ Sail	Sail/ Cabin	Sail/ Sail	Sail/ Open	Sail/ Sailboard
Α	1.000	1.000	1.000	1.000	0.440	0.440	0.440	0.440	0.440
В	1.000	1.000	1.000	1.000	0.440	0.440	0.440	0.440	0.440
С	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
D	1.100	1.100	1.100	1.100	1.000	1.000	1.000	1.000	1.000
E	1.330	1.330	1.330	1.330	1.000	1.000	1.000	1.000	1.000
F	1.670	1.670	1.670	1.670	1.000	1.000	1.000	1.000	1.000
G	1.750	1.750	1.750	1.750	1.100	1.100	1.100	1.100	1.100
Н	1.750	1.750	1.750	1.750	1.100	1.100	1.100	1.100	1.100
I	1.750	1.750	1.750	1.750	1.100	1.100	1.100	1.100	1.100

# **Boating Safety Course Discount**

Course	Factor
U.S. Coast Guard Auxiliary Safety Course	08.0
U.S. Power Squadron Safety Course	0.80

# **Youthful Operator**

Youth	Factor
Υ	1.05
N	1.00

# Physical Damage Coverage Age of Boat Factors

Age of Boat	Inboard /Cabin	Inboard /Open	Inboard/ Runabout	Inboard/ Sail	Inboard/ Outboard/ Cabin	Inboard/ Outboard/ Open	Inboard/ Outboard/ Runabout	Inboard/ Outboard/ Pontoon
1-3	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
4	1.050	1.050	1.050	1.050	1.050	1.050	1.050	1.050
5	1.050	1.050	1.050	1.050	1.050	1.050	1.050	1.050
6	1.050	1.050	1.050	1.050	1.050	1.050	1.050	1.050
7-8	1.250	1.250	1.250	1.250	1.250	1.250	1.250	1.250
9-10	1.400	1.400	1.400	1.400	1.400	1.400	1.400	1.400
11-15	1.700	1.700	1.700	1.700	1.700	1.700	1.700	1.700
16+	1.700	1.700	1.700	1.700	1.700	1.700	1.700	1.700

Age of Boat	Jet Drive/ Jetski	Jet Drive/ Open	Jet Drive/ Cabin	Jet Drive/ Runabout	None/ Cabin	None/ Open	None/ Sail
1-3	1.000	1.000	1.000	1.000	1.000	1.000	1.000
4	1.050	1.050	1.050	1.050	1.050	1.050	1.050
5	1.050	1.050	1.050	1.050	1.050	1.050	1.050
6	1.050	1.050	1.050	1.050	1.050	1.050	1.050
7-8	1.250	1.250	1.250	1.250	1.250	1.250	1.250
9-10	1.400	1.400	1.400	1.400	1.400	1.400	1.400
11-15	1.700	1.700	1.700	1.700	1.700	1.700	1.700
16+	1.700	1.700	1.700	1.700	1.700	1.700	1.700

Age of Boat	Outboard/ Cabin	Outboard/ Open	Outboard/ Pontoon	Outboard/ Runabout	Outboard/ Sail	Sail/ Cabin	Sail/ Sail	Sail/ Open	Sail/ Sailboard
1-3	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
4	1.000	1.000	1.000	1.000	1.050	1.050	1.050	1.050	1.050
5	1.000	1.000	1.000	1.000	1.050	1.050	1.050	1.050	1.050
6	1.000	1.000	1.000	1.000	1.050	1.050	1.050	1.050	1.050
7-8	1.000	1.000	1.000	1.000	1.250	1.250	1.250	1.250	1.250
9-10	1.000	1.000	1.000	1.000	1.400	1.400	1.400	1.400	1.400
11-15	1.000	1.000	1.000	1.000	1.700	1.700	1.700	1.700	1.700
16+	1.000	1.000	1.000	1.000	1.700	1.700	1.700	1.700	1.700

## **Base Rates**

Inboard/Cabin

Amount of		Territory								
Insurance	1	2	3	4	5	6	7	8		
\$1,000	\$75	\$112	\$66	\$66	\$147	\$62	\$66	\$62		
\$2,000	\$87	\$130	\$76	\$76	\$169	\$72	\$76	\$72		
\$3,000	\$96	\$144	\$84	\$84	\$188	\$80	\$84	\$80		
\$4,000	\$104	\$156	\$91	\$91	\$204	\$87	\$91	\$87		
\$5,000	\$111	\$166	\$97	\$97	\$217	\$92	\$97	\$92		
\$6,000	\$117	\$176	\$103	\$103	\$230	\$98	\$103	\$98		
\$7,000	\$124	\$186	\$109	\$109	\$243	\$103	\$109	\$103		
\$8,000	\$131	\$196	\$115	\$115	\$256	\$109	\$115	\$109		
\$9,000	\$137	\$206	\$120	\$120	\$269	\$115	\$120	\$115		
\$10,000	\$144	\$216	\$126	\$126	\$282	\$120	\$126	\$120		
\$11,000	\$151	\$226	\$132	\$132	\$295	\$125	\$132	\$125		
\$12,000	\$157	\$236	\$138	\$138	\$308	\$131	\$138	\$131		
\$13,000	\$164	\$246	\$143	\$143	\$321	\$137	\$143	\$137		
\$14,000	\$171	\$256	\$149	\$149	\$334	\$142	\$149	\$142		
\$15,000	\$177	\$266	\$155	\$155	\$347	\$148	\$155	\$148		
\$16,000	\$184	\$275	\$161	\$161	\$359	\$153	\$161	\$153		
\$17,000	\$190	\$285	\$166	\$166	\$372	\$158	\$166	\$158		
\$18,000	\$197	\$295	\$172	\$172	\$385	\$164	\$172	\$164		
\$19,000	\$203	\$305	\$178	\$178	\$398	\$169	\$178	\$169		
\$20,000	\$210	\$315	\$184	\$184	\$411	\$175	\$184	\$175		
\$25,000	\$244	\$366	\$214	\$214	\$478	\$203	\$214	\$203		
\$30,000	\$275	\$413	\$241	\$241	\$539	\$229	\$241	\$229		
\$35,000	\$308	\$461	\$269	\$269	\$602	\$256	\$269	\$256		
\$40,000	\$341	\$511	\$298	\$298	\$668	\$284	\$298	\$284		
\$45,000	\$375	\$563	\$329	\$329	\$735	\$313	\$329	\$313		
\$50,000	\$413	\$619	\$361	\$361	\$808	\$344	\$361	\$344		
\$55,000	\$445	\$668	\$390	\$390	\$872	\$371	\$390	\$371		
\$60,000	\$478	\$717	\$419	\$419	\$937	\$399	\$419	\$399		
\$65,000	\$512	\$768	\$448	\$448	\$1,003	\$427	\$448	\$427		
\$70,000	\$546	\$819	\$478	\$478	\$1,069	\$455	\$478	\$455		
\$75,000	\$581	\$871	\$508	\$508	\$1,137	\$484	\$508	\$484		
\$80,000	\$616	\$924	\$539	\$539	\$1,207	\$513	\$539	\$513		
\$85,000	\$652	\$978	\$570	\$570	\$1,277	\$543	\$570	\$543		
\$90,000	\$688	\$1,033	\$602	\$602	\$1,348	\$574	\$602	\$574		
\$95,000	\$725	\$1,088	\$635	\$635	\$1,421	\$604	\$635	\$604		
\$100,000	\$762	\$1,143	\$667	\$667	\$1,492	\$635	\$667	\$635		
each add'l 5,000	\$37	\$55	\$32	\$32	\$71	\$31	\$32	\$31		

Base Rates - Inboard/Runabout

Amount of		Territory									
Insurance	1	2	3	4	5	6	7	8			
\$1,000	\$72	\$99	\$63	\$63	\$126	\$60	\$63	\$60			
\$2,000	\$83	\$114	\$73	\$73	\$145	\$69	\$73	\$69			
\$3,000	\$92	\$127	\$81	\$81	\$161	\$77	\$81	\$77			
\$4,000	\$100	\$137	\$87	\$87	\$175	\$83	\$87	\$83			
\$5,000	\$106	\$146	\$93	\$93	\$186	\$88	\$93	\$88			
\$6,000	\$113	\$155	\$98	\$98	\$197	\$94	\$98	\$94			
\$7,000	\$119	\$164	\$104	\$104	\$208	\$99	\$104	\$99			
\$8,000	\$126	\$173	\$110	\$110	\$220	\$105	\$110	\$105			
\$9,000	\$132	\$181	\$115	\$115	\$231	\$110	\$115	\$110			
\$10,000	\$138	\$190	\$121	\$121	\$241	\$115	\$121	\$115			
\$11,000	\$144	\$198	\$126	\$126	\$253	\$120	\$126	\$120			
\$12,000	\$151	\$207	\$132	\$132	\$264	\$126	\$132	\$126			
\$13,000	\$157	\$216	\$137	\$137	\$275	\$131	\$137	\$131			
\$14,000	\$164	\$225	\$143	\$143	\$286	\$136	\$143	\$136			
\$15,000	\$170	\$233	\$148	\$148	\$297	\$141	\$148	\$141			
\$16,000	\$176	\$242	\$154	\$154	\$308	\$147	\$154	\$147			
\$17,000	\$182	\$250	\$159	\$159	\$319	\$152	\$159	\$152			
\$18,000	\$188	\$259	\$165	\$165	\$330	\$157	\$165	\$157			
\$19,000	\$195	\$268	\$170	\$170	\$341	\$162	\$170	\$162			
\$20,000	\$201	\$277	\$176	\$176	\$352	\$168	\$176	\$168			
\$25,000	\$234	\$322	\$205	\$205	\$409	\$195	\$205	\$195			
\$30,000	\$264	\$363	\$231	\$231	\$462	\$220	\$231	\$220			
\$35,000	\$295	\$405	\$258	\$258	\$516	\$246	\$258	\$246			
\$40,000	\$327	\$449	\$286	\$286	\$572	\$272	\$286	\$272			
\$45,000	\$360	\$495	\$315	\$315	\$630	\$300	\$315	\$300			
\$50,000	\$396	\$544	\$346	\$346	\$692	\$330	\$346	\$330			
\$55,000	\$427	\$587	\$373	\$373	\$747	\$356	\$373	\$356			
\$60,000	\$458	\$630	\$401	\$401	\$802	\$382	\$401	\$382			
\$65,000	\$491	\$675	\$429	\$429	\$859	\$409	\$429	\$409			
\$70,000	\$523	\$720	\$458	\$458	\$916	\$436	\$458	\$436			
\$75,000	\$557	\$765	\$487	\$487	\$974	\$464	\$487	\$464			
\$80,000	\$590	\$812	\$517	\$517	\$1,033	\$492	\$517	\$492			
\$85,000	\$625	\$859	\$547	\$547	\$1,093	\$521	\$547	\$521			
\$90,000	\$660	\$907	\$577	\$577	\$1,155	\$550	\$577	\$550			
\$95,000	\$695	\$956	\$608	\$608	\$1,217	\$579	\$608	\$579			
\$100,000	\$730	\$1,004	\$639	\$639	\$1,278	\$608	\$639	\$608			
each add'l 5,000	\$35	\$48	\$31	\$31	\$61	\$29	\$31	\$29			

Base Rates - Inboard/Sail

Amount of	Territory								
Insurance	1	2	3	4	5	6	7	8	
\$1,000	\$87	\$131	\$76	\$76	\$182	\$73	\$76	\$78	
\$2,000	\$101	\$151	\$88	\$88	\$210	\$84	\$88	\$90	
\$3,000	\$112	\$168	\$98	\$98	\$233	\$93	\$98	\$100	
\$4,000	\$121	\$182	\$106	\$106	\$253	\$101	\$106	\$108	
\$5,000	\$129	\$194	\$113	\$113	\$269	\$108	\$113	\$115	
\$6,000	\$137	\$206	\$120	\$120	\$285	\$114	\$120	\$122	
\$7,000	\$145	\$217	\$127	\$127	\$302	\$121	\$127	\$129	
\$8,000	\$153	\$229	\$134	\$134	\$318	\$127	\$134	\$136	
\$9,000	\$160	\$241	\$140	\$140	\$334	\$134	\$140	\$143	
\$10,000	\$168	\$252	\$147	\$147	\$350	\$140	\$147	\$150	
\$11,000	\$176	\$263	\$154	\$154	\$366	\$146	\$154	\$157	
\$12,000	\$183	\$275	\$160	\$160	\$382	\$153	\$160	\$164	
\$13,000	\$191	\$287	\$167	\$167	\$398	\$159	\$167	\$171	
\$14,000	\$199	\$299	\$174	\$174	\$415	\$166	\$174	\$178	
\$15,000	\$207	\$310	\$181	\$181	\$430	\$172	\$181	\$184	
\$16,000	\$214	\$321	\$187	\$187	\$446	\$178	\$187	\$191	
\$17,000	\$222	\$333	\$194	\$194	\$462	\$185	\$194	\$198	
\$18,000	\$229	\$344	\$201	\$201	\$478	\$191	\$201	\$205	
\$19,000	\$237	\$356	\$207	\$207	\$494	\$198	\$207	\$212	
\$20,000	\$245	\$367	\$214	\$214	\$510	\$204	\$214	\$219	
\$25,000	\$285	\$427	\$249	\$249	\$593	\$237	\$249	\$254	
\$30,000	\$321	\$482	\$281	\$281	\$669	\$268	\$281	\$287	
\$35,000	\$359	\$538	\$314	\$314	\$747	\$299	\$314	\$320	
\$40,000	\$398	\$597	\$348	\$348	\$829	\$331	\$348	\$355	
\$45,000	\$438	\$657	\$383	\$383	\$913	\$365	\$383	\$391	
\$50,000	\$482	\$722	\$421	\$421	\$1,003	\$401	\$421	\$430	
\$55,000	\$519	\$779	\$455	\$455	\$1,082	\$433	\$455	\$464	
\$60,000	\$558	\$837	\$488	\$488	\$1,163	\$465	\$488	\$498	
\$65,000	\$597	\$896	\$523	\$523	\$1,244	\$498	\$523	\$533	
\$70,000	\$637	\$956	\$557	\$557	\$1,327	\$531	\$557	\$569	
\$75,000	\$678	\$1,016	\$593	\$593	\$1,412	\$565	\$593	\$605	
\$80,000	\$719	\$1,078	\$629	\$629	\$1,498	\$599	\$629	\$642	
\$85,000	\$761	\$1,141	\$666	\$666	\$1,585	\$634	\$666	\$679	
\$90,000	\$803	\$1,205	\$703	\$703	\$1,673	\$669	\$703	\$717	
\$95,000	\$846	\$1,269	\$741	\$741	\$1,763	\$705	\$741	\$756	
\$100,000	\$889	\$1,333	\$778	\$778	\$1,852	\$741	\$778	\$794	
each add'l 5,000	\$43	\$64	\$37	\$37	\$89	\$36	\$37	\$38	

Base Rates - Outboard/Cabin

Amount of Insurance	Territory								
	1	2	3	4	5	6	7	8	
\$1,000	\$75	\$112	\$66	\$66	\$131	\$62	\$66	\$62	
\$2,000	\$87	\$130	\$76	\$76	\$151	\$72	\$76	\$72	
\$3,000	\$96	\$144	\$84	\$84	\$168	\$80	\$84	\$80	
\$4,000	\$104	\$156	\$91	\$91	\$182	\$87	\$91	\$87	
\$5,000	\$111	\$166	\$97	\$97	\$194	\$92	\$97	\$92	
\$6,000	\$117	\$176	\$103	\$103	\$206	\$98	\$103	\$98	
\$7,000	\$124	\$186	\$109	\$109	\$217	\$103	\$109	\$103	
\$8,000	\$131	\$196	\$115	\$115	\$229	\$109	\$115	\$109	
\$9,000	\$137	\$206	\$120	\$120	\$241	\$115	\$120	\$115	
\$10,000	\$144	\$216	\$126	\$126	\$252	\$120	\$126	\$120	
\$11,000	\$151	\$226	\$132	\$132	\$263	\$125	\$132	\$125	
\$12,000	\$157	\$236	\$138	\$138	\$275	\$131	\$138	\$131	
\$13,000	\$164	\$246	\$143	\$143	\$287	\$137	\$143	\$137	
\$14,000	\$171	\$256	\$149	\$149	\$299	\$142	\$149	\$142	
\$15,000	\$177	\$266	\$155	\$155	\$310	\$148	\$155	\$148	
\$16,000	\$184	\$275	\$161	\$161	\$321	\$153	\$161	\$153	
\$17,000	\$190	\$285	\$166	\$166	\$333	\$158	\$166	\$158	
\$18,000	\$197	\$295	\$172	\$172	\$344	\$164	\$172	\$164	
\$19,000	\$203	\$305	\$178	\$178	\$356	\$169	\$178	\$169	
\$20,000	\$210	\$315	\$184	\$184	\$367	\$175	\$184	\$175	
\$25,000	\$244	\$366	\$214	\$214	\$427	\$203	\$214	\$203	
\$30,000	\$275	\$413	\$241	\$241	\$482	\$229	\$241	\$229	
each add'l 5,000	\$31	\$47	\$27	\$27	\$55	\$26	\$27	\$26	

# Base Rates - Outboard/Open

Amount of Insurance	Territory								
	1	2	3	4	5	6	7	8	
\$1,000	\$69	\$94	\$60	\$60	\$120	\$57	\$60	\$57	
\$2,000	\$79	\$109	\$69	\$69	\$139	\$66	\$69	\$66	
\$3,000	\$88	\$121	\$77	\$77	\$154	\$73	\$77	\$73	
\$4,000	\$95	\$131	\$84	\$84	\$167	\$80	\$84	\$80	
\$5,000	\$102	\$140	\$89	\$89	\$178	\$85	\$89	\$85	
\$6,000	\$108	\$148	\$94	\$94	\$188	\$90	\$94	\$90	
\$7,000	\$114	\$157	\$100	\$100	\$199	\$95	\$100	\$95	
\$8,000	\$120	\$165	\$105	\$105	\$210	\$100	\$105	\$100	
\$9,000	\$126	\$173	\$110	\$110	\$220	\$105	\$110	\$105	
\$10,000	\$132	\$181	\$115	\$115	\$231	\$110	\$115	\$110	
\$11,000	\$138	\$190	\$121	\$121	\$242	\$115	\$121	\$115	
\$12,000	\$144	\$198	\$126	\$126	\$252	\$120	\$126	\$120	
\$13,000	\$150	\$207	\$131	\$131	\$263	\$125	\$131	\$125	
\$14,000	\$156	\$215	\$137	\$137	\$274	\$130	\$137	\$130	
\$15,000	\$162	\$223	\$142	\$142	\$284	\$135	\$142	\$135	
\$16,000	\$168	\$231	\$147	\$147	\$294	\$140	\$147	\$140	
\$17,000	\$174	\$240	\$152	\$152	\$305	\$145	\$152	\$145	
\$18,000	\$180	\$248	\$158	\$158	\$315	\$150	\$158	\$150	
\$19,000	\$186	\$256	\$163	\$163	\$326	\$155	\$163	\$155	
\$20,000	\$192	\$265	\$168	\$168	\$337	\$160	\$168	\$160	
\$25,000	\$224	\$308	\$196	\$196	\$391	\$186	\$196	\$186	
\$30,000	\$252	\$347	\$221	\$221	\$441	\$210	\$221	\$210	
each add'l 5,000	\$28	\$39	\$25	\$25	\$50	\$24	\$25	\$24	

## Base Rates - Outboard/Pontoon

Amount of	Territory									
Insurance	1	2	3	4	5	6	7	8		

\$1,000	\$69	\$94	\$60	\$60	\$120	\$57	\$60	\$57
\$2,000	\$79	\$109	\$69	\$69	\$139	\$66	\$69	\$66
\$3,000	\$88	\$121	\$77	\$77	\$154	\$73	\$77	\$73
\$4,000	\$95	\$131	\$84	\$84	\$167	\$80	\$84	\$80
\$5,000	\$102	\$140	\$89	\$89	\$178	\$85	\$89	\$85
\$6,000	\$108	\$148	\$94	\$94	\$188	\$90	\$94	\$90
\$7,000	\$114	\$157	\$100	\$100	\$199	\$95	\$100	\$95
\$8,000	\$120	\$165	\$105	\$105	\$210	\$100	\$105	\$100
\$9,000	\$126	\$173	\$110	\$110	\$220	\$105	\$110	\$105
\$10,000	\$132	\$181	\$115	\$115	\$231	\$110	\$115	\$110
\$11,000	\$138	\$190	\$121	\$121	\$242	\$115	\$121	\$115
\$12,000	\$144	\$198	\$126	\$126	\$252	\$120	\$126	\$120
\$13,000	\$150	\$207	\$131	\$131	\$263	\$125	\$131	\$125
\$14,000	\$156	\$215	\$137	\$137	\$274	\$130	\$137	\$130
\$15,000	\$162	\$223	\$142	\$142	\$284	\$135	\$142	\$135
\$16,000	\$168	\$231	\$147	\$147	\$294	\$140	\$147	\$140
\$17,000	\$174	\$240	\$152	\$152	\$305	\$145	\$152	\$145
\$18,000	\$180	\$248	\$158	\$158	\$315	\$150	\$158	\$150
\$19,000	\$186	\$256	\$163	\$163	\$326	\$155	\$163	\$155
\$20,000	\$192	\$265	\$168	\$168	\$337	\$160	\$168	\$160
\$25,000	\$224	\$308	\$196	\$196	\$391	\$186	\$196	\$186
\$30,000	\$252	\$347	\$221	\$221	\$441	\$210	\$221	\$210
each add'l 5,000	\$28	\$39	\$25	\$25	\$50	\$24	\$25	\$24

### Base Rates - Outboard/Runabout

Amount of			Territory						
Insurance	1	2	3	4	5	6	7	8	
\$1,000	\$69	\$94	\$60	\$60	\$120	\$57	\$60	\$57	

\$2,000	\$79	\$109	\$69	\$69	\$139	\$66	\$69	\$66
\$3,000	\$88	\$121	\$77	\$77	\$154	\$73	\$77	\$73
\$4,000	\$95	\$131	\$84	\$84	\$167	\$80	\$84	\$80
\$5,000	\$102	\$140	\$89	\$89	\$178	\$85	\$89	\$85
\$6,000	\$108	\$148	\$94	\$94	\$188	\$90	\$94	\$90
\$7,000	\$114	\$157	\$100	\$100	\$199	\$95	\$100	\$95
\$8,000	\$120	\$165	\$105	\$105	\$210	\$100	\$105	\$100
\$9,000	\$126	\$173	\$110	\$110	\$220	\$105	\$110	\$105
\$10,000	\$132	\$181	\$115	\$115	\$231	\$110	\$115	\$110
\$11,000	\$138	\$190	\$121	\$121	\$242	\$115	\$121	\$115
\$12,000	\$144	\$198	\$126	\$126	\$252	\$120	\$126	\$120
\$13,000	\$150	\$207	\$131	\$131	\$263	\$125	\$131	\$125
\$14,000	\$156	\$215	\$137	\$137	\$274	\$130	\$137	\$130
\$15,000	\$162	\$223	\$142	\$142	\$284	\$135	\$142	\$135
\$16,000	\$168	\$231	\$147	\$147	\$294	\$140	\$147	\$140
\$17,000	\$174	\$240	\$152	\$152	\$305	\$145	\$152	\$145
\$18,000	\$180	\$248	\$158	\$158	\$315	\$150	\$158	\$150
\$19,000	\$186	\$256	\$163	\$163	\$326	\$155	\$163	\$155
\$20,000	\$192	\$265	\$168	\$168	\$337	\$160	\$168	\$160
\$25,000	\$224	\$308	\$196	\$196	\$391	\$186	\$196	\$186
\$30,000	\$252	\$347	\$221	\$221	\$441	\$210	\$221	\$210
each add'l 5,000	\$28	\$39	\$25	\$25	\$50	\$24	\$25	\$24

# Base Rates - Outboard/Sail

Amount of				Territory						
Insurance 1 2 3 4 5 6 7							7	8		
\$1,000	\$87	\$131	\$76	\$76	\$182	\$73	\$76	\$73		

\$2,000	\$101	\$151	\$88	\$88	\$210	\$84	\$88	\$84
\$3,000	\$112	\$168	\$98	\$98	\$233	\$93	\$98	\$93
\$4,000	\$121	\$182	\$106	\$106	\$253	\$101	\$106	\$101
\$5,000	\$129	\$194	\$113	\$113	\$269	\$108	\$113	\$108
\$6,000	\$137	\$206	\$120	\$120	\$285	\$114	\$120	\$114
\$7,000	\$145	\$217	\$127	\$127	\$302	\$121	\$127	\$121
\$8,000	\$153	\$229	\$134	\$134	\$318	\$127	\$134	\$127
\$9,000	\$160	\$241	\$140	\$140	\$334	\$134	\$140	\$134
\$10,000	\$168	\$252	\$147	\$147	\$350	\$140	\$147	\$140
\$11,000	\$176	\$263	\$154	\$154	\$366	\$146	\$154	\$146
\$12,000	\$183	\$275	\$160	\$160	\$382	\$153	\$160	\$153
\$13,000	\$191	\$287	\$167	\$167	\$398	\$159	\$167	\$159
\$14,000	\$199	\$299	\$174	\$174	\$415	\$166	\$174	\$166
\$15,000	\$207	\$310	\$181	\$181	\$430	\$172	\$181	\$172
\$16,000	\$214	\$321	\$187	\$187	\$446	\$178	\$187	\$178
\$17,000	\$222	\$333	\$194	\$194	\$462	\$185	\$194	\$185
\$18,000	\$229	\$344	\$201	\$201	\$478	\$191	\$201	\$191
\$19,000	\$237	\$356	\$207	\$207	\$494	\$198	\$207	\$198
\$20,000	\$245	\$367	\$214	\$214	\$510	\$204	\$214	\$204
\$25,000	\$285	\$427	\$249	\$249	\$593	\$237	\$249	\$237
\$30,000	\$321	\$482	\$281	\$281	\$669	\$268	\$281	\$268
\$35,000	\$359	\$538	\$314	\$314	\$747	\$299	\$314	\$299
\$40,000	\$398	\$597	\$348	\$348	\$829	\$331	\$348	\$331
\$45,000	\$438	\$657	\$383	\$383	\$913	\$365	\$383	\$365
\$50,000	\$482	\$722	\$421	\$421	\$1,003	\$401	\$421	\$401
\$55,000	\$519	\$779	\$455	\$455	\$1,082	\$433	\$455	\$433
\$60,000	\$558	\$837	\$488	\$488	\$1,163	\$465	\$488	\$465
\$65,000	\$597	\$896	\$523	\$523	\$1,244	\$498	\$523	\$498
\$70,000	\$637	\$956	\$557	\$557	\$1,327	\$531	\$557	\$531
\$75,000	\$678	\$1,016	\$593	\$593	\$1,412	\$565	\$593	\$565
\$80,000	\$719	\$1,078	\$629	\$629	\$1,498	\$599	\$629	\$599
\$85,000	\$761	\$1,141	\$666	\$666	\$1,585	\$634	\$666	\$634
\$90,000	\$803	\$1,205	\$703	\$703	\$1,673	\$669	\$703	\$669
\$95,000	\$846	\$1,269	\$741	\$741	\$1,763	\$705	\$741	\$705
\$100,000	\$889	\$1,333	\$778	\$778	\$1,852	\$741	\$778	\$741
each add'l 5,000	\$43	\$64	\$37	\$37	\$89	\$36	\$37	\$36

# Base Rates - Inboard/Outboard/Cabin

Amount of		Territory						
Insurance	1 2 3 4 5 6 7							
\$1,000	\$78	\$117	\$68	\$68	\$153	\$65	\$68	\$65

\$2,000	\$90	\$135	\$79	\$79	\$177	\$75	\$79	\$75
\$3,000	\$100	\$150	\$88	\$88	\$196	\$83	\$88	\$83
\$4,000	\$108	\$163	\$95	\$95	\$212	\$90	\$95	\$90
\$5,000	\$115	\$173	\$101	\$101	\$226	\$96	\$101	\$96
\$6,000	\$122	\$183	\$107	\$107	\$240	\$102	\$107	\$102
\$7,000	\$129	\$194	\$113	\$113	\$253	\$108	\$113	\$108
\$8,000	\$136	\$205	\$119	\$119	\$267	\$114	\$119	\$114
\$9,000	\$143	\$215	\$125	\$125	\$280	\$119	\$125	\$119
\$10,000	\$150	\$225	\$131	\$131	\$294	\$125	\$131	\$125
\$11,000	\$157	\$235	\$137	\$137	\$307	\$131	\$137	\$131
\$12,000	\$164	\$246	\$143	\$143	\$321	\$136	\$143	\$136
\$13,000	\$171	\$256	\$149	\$149	\$334	\$142	\$149	\$142
\$14,000	\$178	\$267	\$156	\$156	\$348	\$148	\$156	\$148
\$15,000	\$184	\$277	\$161	\$161	\$361	\$154	\$161	\$154
\$16,000	\$191	\$287	\$167	\$167	\$374	\$159	\$167	\$159
\$17,000	\$198	\$297	\$173	\$173	\$388	\$165	\$173	\$165
\$18,000	\$205	\$307	\$179	\$179	\$401	\$171	\$179	\$171
\$19,000	\$212	\$318	\$185	\$185	\$415	\$176	\$185	\$176
\$20,000	\$219	\$328	\$191	\$191	\$428	\$182	\$191	\$182
\$25,000	\$254	\$381	\$222	\$222	\$498	\$212	\$222	\$212
\$30,000	\$287	\$430	\$251	\$251	\$561	\$239	\$251	\$239
\$35,000	\$320	\$480	\$280	\$280	\$627	\$267	\$280	\$267
\$40,000	\$355	\$533	\$311	\$311	\$695	\$296	\$311	\$296
\$45,000	\$391	\$587	\$342	\$342	\$766	\$326	\$342	\$326
\$50,000	\$430	\$645	\$376	\$376	\$842	\$358	\$376	\$358
\$55,000	\$464	\$696	\$406	\$406	\$908	\$387	\$406	\$387
\$60,000	\$498	\$747	\$436	\$436	\$976	\$415	\$436	\$415
\$65,000	\$533	\$800	\$467	\$467	\$1,044	\$444	\$467	\$444
\$70,000	\$569	\$853	\$498	\$498	\$1,114	\$474	\$498	\$474
\$75,000	\$605	\$908	\$529	\$529	\$1,185	\$504	\$529	\$504
\$80,000	\$642	\$963	\$562	\$562	\$1,257	\$535	\$562	\$535
\$85,000	\$679	\$1,019	\$594	\$594	\$1,330	\$566	\$594	\$566
\$90,000	\$717	\$1,076	\$627	\$627	\$1,404	\$598	\$627	\$598
\$95,000	\$756	\$1,133	\$661	\$661	\$1,480	\$630	\$661	\$630
\$100,000	\$794	\$1,190	\$694	\$694	\$1,554	\$661	\$694	\$661
each add'l 5,000	\$38	\$57	\$33	\$33	\$74	\$31	\$33	\$31

# Base Rates - Inboard/Outboard/Open

Amount of		Territory						
Insurance	1	2	3	4	5	6	7	8
\$1,000	\$75	\$103	\$66	\$66	\$131	\$62	\$66	\$62

\$2,000	\$87	\$119	\$76	\$76	\$151	\$72	\$76	\$72
\$3,000	\$96	\$132	\$84	\$84	\$168	\$80	\$84	\$80
\$4,000	\$104	\$143	\$91	\$91	\$182	\$87	\$91	\$87
\$5,000	\$111	\$152	\$97	\$97	\$194	\$92	\$97	\$92
\$6,000	\$117	\$161	\$103	\$103	\$206	\$98	\$103	\$98
\$7,000	\$124	\$171	\$109	\$109	\$217	\$103	\$109	\$103
\$8,000	\$131	\$180	\$115	\$115	\$229	\$109	\$115	\$109
\$9,000	\$137	\$189	\$120	\$120	\$241	\$115	\$120	\$115
\$10,000	\$144	\$198	\$126	\$126	\$252	\$120	\$126	\$120
\$11,000	\$151	\$207	\$132	\$132	\$263	\$125	\$132	\$125
\$12,000	\$157	\$216	\$138	\$138	\$275	\$131	\$138	\$131
\$13,000	\$164	\$225	\$143	\$143	\$287	\$137	\$143	\$137
\$14,000	\$171	\$235	\$149	\$149	\$299	\$142	\$149	\$142
\$15,000	\$177	\$243	\$155	\$155	\$310	\$148	\$155	\$148
\$16,000	\$184	\$252	\$161	\$161	\$321	\$153	\$161	\$153
\$17,000	\$190	\$261	\$166	\$166	\$333	\$158	\$166	\$158
\$18,000	\$197	\$270	\$172	\$172	\$344	\$164	\$172	\$164
\$19,000	\$203	\$279	\$178	\$178	\$356	\$169	\$178	\$169
\$20,000	\$210	\$289	\$184	\$184	\$367	\$175	\$184	\$175
\$25,000	\$244	\$336	\$214	\$214	\$427	\$203	\$214	\$203
\$30,000	\$275	\$378	\$241	\$241	\$482	\$229	\$241	\$229
\$35,000	\$308	\$423	\$269	\$269	\$538	\$256	\$269	\$256
\$40,000	\$341	\$469	\$298	\$298	\$597	\$284	\$298	\$284
\$45,000	\$375	\$516	\$329	\$329	\$657	\$313	\$329	\$313
\$50,000	\$413	\$568	\$361	\$361	\$722	\$344	\$361	\$344
\$55,000	\$445	\$612	\$390	\$390	\$779	\$371	\$390	\$371
\$60,000	\$478	\$658	\$419	\$419	\$837	\$399	\$419	\$399
\$65,000	\$512	\$704	\$448	\$448	\$896	\$427	\$448	\$427
\$70,000	\$546	\$751	\$478	\$478	\$956	\$455	\$478	\$455
\$75,000	\$581	\$799	\$508	\$508	\$1,016	\$484	\$508	\$484
\$80,000	\$616	\$847	\$539	\$539	\$1,078	\$513	\$539	\$513
\$85,000	\$652	\$896	\$570	\$570	\$1,141	\$543	\$570	\$543
\$90,000	\$688	\$947	\$602	\$602	\$1,205	\$574	\$602	\$574
\$95,000	\$725	\$997	\$635	\$635	\$1,269	\$604	\$635	\$604
\$100,000	\$762	\$1,048	\$667	\$667	\$1,333	\$635	\$667	\$635
each add'l 5,000	\$37	\$51	\$32	\$32	\$64	\$31	\$32	\$31

# Base Rates - Inboard/Outboard/Runabout

Amount of				Terr	itory							
Insurance	1 2 3 4 5 6 7 8											
\$1,000	\$75	\$103	\$66	\$66	\$131	\$62	\$66	\$62				

\$2,000	\$87	\$119	\$76	\$76	\$151	\$72	\$76	\$72
\$3,000	\$96	\$132	\$84	\$84	\$168	\$80	\$84	\$80
\$4,000	\$104	\$143	\$91	\$91	\$182	\$87	\$91	\$87
\$5,000	\$111	\$152	\$97	\$97	\$194	\$92	\$97	\$92
\$6,000	\$117	\$161	\$103	\$103	\$206	\$98	\$103	\$98
\$7,000	\$124	\$171	\$109	\$109	\$217	\$103	\$109	\$103
\$8,000	\$131	\$180	\$115	\$115	\$229	\$109	\$115	\$109
\$9,000	\$137	\$189	\$120	\$120	\$241	\$115	\$120	\$115
\$10,000	\$144	\$198	\$126	\$126	\$252	\$120	\$126	\$120
\$11,000	\$151	\$207	\$132	\$132	\$263	\$125	\$132	\$125
\$12,000	\$157	\$216	\$138	\$138	\$275	\$131	\$138	\$131
\$13,000	\$164	\$225	\$143	\$143	\$287	\$137	\$143	\$137
\$14,000	\$171	\$235	\$149	\$149	\$299	\$142	\$149	\$142
\$15,000	\$177	\$243	\$155	\$155	\$310	\$148	\$155	\$148
\$16,000	\$184	\$252	\$161	\$161	\$321	\$153	\$161	\$153
\$17,000	\$190	\$261	\$166	\$166	\$333	\$158	\$166	\$158
\$18,000	\$197	\$270	\$172	\$172	\$344	\$164	\$172	\$164
\$19,000	\$203	\$279	\$178	\$178	\$356	\$169	\$178	\$169
\$20,000	\$210	\$289	\$184	\$184	\$367	\$175	\$184	\$175
\$25,000	\$244	\$336	\$214	\$214	\$427	\$203	\$214	\$203
\$30,000	\$275	\$378	\$241	\$241	\$482	\$229	\$241	\$229
\$35,000	\$308	\$423	\$269	\$269	\$538	\$256	\$269	\$256
\$40,000	\$341	\$469	\$298	\$298	\$597	\$284	\$298	\$284
\$45,000	\$375	\$516	\$329	\$329	\$657	\$313	\$329	\$313
\$50,000	\$413	\$568	\$361	\$361	\$722	\$344	\$361	\$344
\$55,000	\$445	\$612	\$390	\$390	\$779	\$371	\$390	\$371
\$60,000	\$478	\$658	\$419	\$419	\$837	\$399	\$419	\$399
\$65,000	\$512	\$704	\$448	\$448	\$896	\$427	\$448	\$427
\$70,000	\$546	\$751	\$478	\$478	\$956	\$455	\$478	\$455
\$75,000	\$581	\$799	\$508	\$508	\$1,016	\$484	\$508	\$484
\$80,000	\$616	\$847	\$539	\$539	\$1,078	\$513	\$539	\$513
\$85,000	\$652	\$896	\$570	\$570	\$1,141	\$543	\$570	\$543
\$90,000	\$688	\$947	\$602	\$602	\$1,205	\$574	\$602	\$574
\$95,000	\$725	\$997	\$635	\$635	\$1,269	\$604	\$635	\$604
\$100,000	\$762	\$1,048	\$667	\$667	\$1,333	\$635	\$667	\$635
each add'l 5,000	\$37	\$51	\$32	\$32	\$64	\$31	\$32	\$31

# Base Rates - Sail/Cabin

Amount of		Territory						
Insurance	1	2	3	4	5	6	7	8
\$1,000	\$87	\$131	\$76	\$76	\$182	\$73	\$76	\$73

\$2,000	\$101	\$151	\$88	\$88	\$210	\$84	\$88	\$84
\$3,000	\$112	\$168	\$98	\$98	\$233	\$93	\$98	\$93
\$4,000	\$121	\$182	\$106	\$106	\$253	\$101	\$106	\$101
\$5,000	\$129	\$194	\$113	\$113	\$269	\$108	\$113	\$108
\$6,000	\$137	\$206	\$120	\$120	\$285	\$114	\$120	\$114
\$7,000	\$145	\$217	\$127	\$127	\$302	\$121	\$127	\$121
\$8,000	\$153	\$229	\$134	\$134	\$318	\$127	\$134	\$127
\$9,000	\$160	\$241	\$140	\$140	\$334	\$134	\$140	\$134
\$10,000	\$168	\$252	\$147	\$147	\$350	\$140	\$147	\$140
\$11,000	\$176	\$263	\$154	\$154	\$366	\$146	\$154	\$146
\$12,000	\$183	\$275	\$160	\$160	\$382	\$153	\$160	\$153
\$13,000	\$191	\$287	\$167	\$167	\$398	\$159	\$167	\$159
\$14,000	\$199	\$299	\$174	\$174	\$415	\$166	\$174	\$166
\$15,000	\$207	\$310	\$181	\$181	\$430	\$172	\$181	\$172
\$16,000	\$214	\$321	\$187	\$187	\$446	\$178	\$187	\$178
\$17,000	\$222	\$333	\$194	\$194	\$462	\$185	\$194	\$185
\$18,000	\$229	\$344	\$201	\$201	\$478	\$191	\$201	\$191
\$19,000	\$237	\$356	\$207	\$207	\$494	\$198	\$207	\$198
\$20,000	\$245	\$367	\$214	\$214	\$510	\$204	\$214	\$204
\$25,000	\$285	\$427	\$249	\$249	\$593	\$237	\$249	\$237
\$30,000	\$321	\$482	\$281	\$281	\$669	\$268	\$281	\$268
each add'l 5,000	\$36	\$55	\$32	\$32	\$76	\$31	\$32	\$31

#### Base Rates - Sail/Sail

Amount of				Terr	itory			
Insurance	1	2	3	4	5	6	7	8
\$1,000	\$87	\$131	\$76	\$76	\$153	\$73	\$76	\$73
\$2,000	\$101	\$151	\$88	\$88	\$177	\$84	\$88	\$84

\$3,000	\$112	\$168	\$98	\$98	\$196	\$93	\$98	\$93
\$4,000	\$121	\$182	\$106	\$106	\$213	\$101	\$106	\$101
\$5,000	\$129	\$194	\$113	\$113	\$226	\$108	\$113	\$108
\$6,000	\$137	\$206	\$120	\$120	\$240	\$114	\$120	\$114
\$7,000	\$145	\$217	\$127	\$127	\$254	\$121	\$127	\$121
\$8,000	\$153	\$229	\$134	\$134	\$267	\$127	\$134	\$127
\$9,000	\$160	\$241	\$140	\$140	\$281	\$134	\$140	\$134
\$10,000	\$168	\$252	\$147	\$147	\$294	\$140	\$147	\$140
\$11,000	\$176	\$263	\$154	\$154	\$307	\$146	\$154	\$146
\$12,000	\$183	\$275	\$160	\$160	\$321	\$153	\$160	\$153
\$13,000	\$191	\$287	\$167	\$167	\$335	\$159	\$167	\$159
\$14,000	\$199	\$299	\$174	\$174	\$348	\$166	\$174	\$166
\$15,000	\$207	\$310	\$181	\$181	\$362	\$172	\$181	\$172
\$16,000	\$214	\$321	\$187	\$187	\$375	\$178	\$187	\$178
\$17,000	\$222	\$333	\$194	\$194	\$388	\$185	\$194	\$185
\$18,000	\$229	\$344	\$201	\$201	\$401	\$191	\$201	\$191
\$19,000	\$237	\$356	\$207	\$207	\$415	\$198	\$207	\$198
\$20,000	\$245	\$367	\$214	\$214	\$429	\$204	\$214	\$204
\$25,000	\$285	\$427	\$249	\$249	\$498	\$237	\$249	\$237
\$30,000	\$321	\$482	\$281	\$281	\$562	\$268	\$281	\$268
each add'l 5,000	\$36	\$55	\$32	\$32	\$64	\$31	\$32	\$31

# Base Rates - Jet Drive/Jetski

Amount of				Terr	itory			
Insurance	1	2	3	4	5	6	7	8
\$1,000	\$94	\$117	\$82	\$82	\$137	\$78	\$82	\$78
\$2,000	\$108	\$135	\$95	\$95	\$158	\$90	\$95	\$90
\$3,000	\$120	\$150	\$105	\$105	\$175	\$100	\$105	\$100
\$4,000	\$130	\$163	\$114	\$114	\$190	\$108	\$114	\$108
\$5,000	\$138	\$173	\$121	\$121	\$202	\$115	\$121	\$115

\$6,000	\$147	\$183	\$128	\$128	\$214	\$122	\$128	\$122
\$7,000	\$155	\$194	\$136	\$136	\$226	\$129	\$136	\$129
\$8,000	\$164	\$205	\$143	\$143	\$239	\$136	\$143	\$136
\$9,000	\$172	\$215	\$150	\$150	\$251	\$143	\$150	\$143
\$10,000	\$180	\$225	\$157	\$157	\$262	\$150	\$157	\$150
\$11,000	\$188	\$235	\$165	\$165	\$274	\$157	\$165	\$157
\$12,000	\$197	\$246	\$172	\$172	\$287	\$164	\$172	\$164
\$13,000	\$205	\$256	\$179	\$179	\$299	\$171	\$179	\$171
\$14,000	\$213	\$267	\$187	\$187	\$311	\$178	\$187	\$178
\$15,000	\$221	\$277	\$194	\$194	\$323	\$184	\$194	\$184
\$16,000	\$229	\$287	\$201	\$201	\$335	\$191	\$201	\$191
\$17,000	\$238	\$297	\$208	\$208	\$346	\$198	\$208	\$198
\$18,000	\$246	\$307	\$215	\$215	\$358	\$205	\$215	\$205
\$19,000	\$254	\$318	\$222	\$222	\$370	\$212	\$222	\$212
\$20,000	\$262	\$328	\$230	\$230	\$383	\$219	\$230	\$219
\$25,000	\$305	\$381	\$267	\$267	\$445	\$254	\$267	\$254
\$30,000	\$344	\$430	\$301	\$301	\$502	\$287	\$301	\$287
each add'l 5,000	\$39	\$49	\$34	\$34	\$57	\$33	\$34	\$33

# Base Rates - Jet Drive/Runabout

Amount of Insurance				Teri	itory			<b>8</b> \$62						
	1	2	3	4	5	6	7	8						
\$1,000	\$75	\$103	\$66	\$66	\$131	\$62	\$66	\$62						
\$2,000	\$87	\$119	\$76	\$76	\$151	\$72	\$76	\$72						
\$3,000	\$96	\$132	\$84	\$84	\$168	\$80	\$84	\$80						
\$4,000	\$104	\$143	\$91	\$91	\$182	\$87	\$91	\$87						
\$5,000	\$111	\$152	\$97	\$97	\$194	\$92	\$97	\$92						

\$6,000	\$117	\$161	\$103	\$103	\$206	\$98	\$103	\$98
\$7,000	\$124	\$171	\$109	\$109	\$217	\$103	\$109	\$103
\$8,000	\$131	\$180	\$115	\$115	\$229	\$109	\$115	\$109
\$9,000	\$137	\$189	\$120	\$120	\$241	\$115	\$120	\$115
\$10,000	\$144	\$198	\$126	\$126	\$252	\$120	\$126	\$120
\$11,000	\$151	\$207	\$132	\$132	\$263	\$125	\$132	\$125
\$12,000	\$157	\$216	\$138	\$138	\$275	\$131	\$138	\$131
\$13,000	\$164	\$225	\$143	\$143	\$287	\$137	\$143	\$137
\$14,000	\$171	\$235	\$149	\$149	\$299	\$142	\$149	\$142
\$15,000	\$177	\$243	\$155	\$155	\$310	\$148	\$155	\$148
\$16,000	\$184	\$252	\$161	\$161	\$321	\$153	\$161	\$153
\$17,000	\$190	\$261	\$166	\$166	\$333	\$158	\$166	\$158
\$18,000	\$197	\$270	\$172	\$172	\$344	\$164	\$172	\$164
\$19,000	\$203	\$279	\$178	\$178	\$356	\$169	\$178	\$169
\$20,000	\$210	\$289	\$184	\$184	\$367	\$175	\$184	\$175
\$25,000	\$244	\$336	\$214	\$214	\$427	\$203	\$214	\$203
\$30,000	\$275	\$378	\$241	\$241	\$482	\$229	\$241	\$229
each add'l 5,000	\$31	\$42	\$27	\$27	\$55	\$26	\$27	\$26

# Base Rates - None/Cabin

Amount of				Terr	itory			
Insurance	1	2	3	4	5	6	7	8
\$1,000	\$87	\$131	\$76	\$76	\$171	\$73	\$76	\$73
\$2,000	\$101	\$151	\$88	\$88	\$198	\$84	\$88	\$84
\$3,000	\$112	\$168	\$98	\$98	\$219	\$93	\$98	\$93
\$4,000	\$121	\$182	\$106	\$106	\$238	\$101	\$106	\$101
\$5,000	\$129	\$194	\$113	\$113	\$253	\$108	\$113	\$108
\$6,000	\$137	\$206	\$120	\$120	\$268	\$114	\$120	\$114

\$7,000	\$145	\$217	\$127	\$127	\$284	\$121	\$127	\$121
\$8,000	\$153	\$229	\$134	\$134	\$299	\$127	\$134	\$127
\$9,000	\$160	\$241	\$140	\$140	\$314	\$134	\$140	\$134
\$10,000	\$168	\$252	\$147	\$147	\$329	\$140	\$147	\$140
\$11,000	\$176	\$263	\$154	\$154	\$344	\$146	\$154	\$146
\$12,000	\$183	\$275	\$160	\$160	\$359	\$153	\$160	\$153
\$13,000	\$191	\$287	\$167	\$167	\$374	\$159	\$167	\$159
\$14,000	\$199	\$299	\$174	\$174	\$390	\$166	\$174	\$166
\$15,000	\$207	\$310	\$181	\$181	\$405	\$172	\$181	\$172
\$16,000	\$214	\$321	\$187	\$187	\$419	\$178	\$187	\$178
\$17,000	\$222	\$333	\$194	\$194	\$434	\$185	\$194	\$185
\$18,000	\$229	\$344	\$201	\$201	\$449	\$191	\$201	\$191
\$19,000	\$237	\$356	\$207	\$207	\$464	\$198	\$207	\$198
\$20,000	\$245	\$367	\$214	\$214	\$480	\$204	\$214	\$204
\$25,000	\$285	\$427	\$249	\$249	\$558	\$237	\$249	\$237
\$30,000	\$321	\$482	\$281	\$281	\$629	\$268	\$281	\$268
each add'l 5,000	\$36	\$55	\$32	\$32	\$71	\$31	\$32	\$31

# Base Rates - None/Open

Amount of				Terr	itory			<b>8</b> \$73 \$84					
Insurance	1	2	3	4	5	6	7	8					
\$1,000	\$87	\$120	\$76	\$76	\$153	\$73	\$76	\$73					
\$2,000	\$101	\$139	\$88	\$88	\$177	\$84	\$88	\$84					
\$3,000	\$112	\$154	\$98	\$98	\$196	\$93	\$98	\$93					
\$4,000	\$121	\$167	\$106	\$106	\$213	\$101	\$106	\$101					
\$5,000	\$129	\$178	\$113	\$113	\$226	\$108	\$113	\$108					
\$6,000	\$137	\$188	\$120	\$120	\$240	\$114	\$120	\$114					

\$7,000	\$145	\$199	\$127	\$127	\$254	\$121	\$127	\$121
\$8,000	\$153	\$210	\$134	\$134	\$267	\$127	\$134	\$127
\$9,000	\$160	\$220	\$140	\$140	\$281	\$134	\$140	\$134
\$10,000	\$168	\$231	\$147	\$147	\$294	\$140	\$147	\$140
\$11,000	\$176	\$242	\$154	\$154	\$307	\$146	\$154	\$146
\$12,000	\$183	\$252	\$160	\$160	\$321	\$153	\$160	\$153
\$13,000	\$191	\$263	\$167	\$167	\$335	\$159	\$167	\$159
\$14,000	\$199	\$274	\$174	\$174	\$348	\$166	\$174	\$166
\$15,000	\$207	\$284	\$181	\$181	\$362	\$172	\$181	\$172
\$16,000	\$214	\$294	\$187	\$187	\$375	\$178	\$187	\$178
\$17,000	\$222	\$305	\$194	\$194	\$388	\$185	\$194	\$185
\$18,000	\$229	\$315	\$201	\$201	\$401	\$191	\$201	\$191
\$19,000	\$237	\$326	\$207	\$207	\$415	\$198	\$207	\$198
\$20,000	\$245	\$337	\$214	\$214	\$429	\$204	\$214	\$204
\$25,000	\$285	\$391	\$249	\$249	\$498	\$237	\$249	\$237
\$30,000	\$321	\$441	\$281	\$281	\$562	\$268	\$281	\$268
each add'l 5,000	\$36	\$50	\$32	\$32	\$64	\$31	\$32	\$31

# Base Rates - None/Sail

Amount of				Terr	itory			<b>8</b> \$73						
Insurance	1	2	3	4	5	6	7	8						
\$1,000	\$87	\$131	\$76	\$76	\$153	\$73	\$76	\$73						
\$2,000	\$101	\$151	\$88	\$88	\$177	\$84	\$88	\$84						
\$3,000	\$112	\$168	\$98	\$98	\$196	\$93	\$98	\$93						
\$4,000	\$121	\$182	\$106	\$106	\$213	\$101	\$106	\$101						
\$5,000	\$129	\$194	\$113	\$113	\$226	\$108	\$113	\$108						
\$6,000	\$137	\$206	\$120	\$120	\$240	\$114	\$120	\$114						
\$7,000	\$145	\$217	\$127	\$127	\$254	\$121	\$127	\$121						
\$8,000	\$153	\$229	\$134	\$134	\$267	\$127	\$134	\$127						
\$9,000	\$160	\$241	\$140	\$140	\$281	\$134	\$140	\$134						

\$10,000	\$168	\$252	\$147	\$147	\$294	\$140	\$147	\$140
\$11,000	\$176	\$263	\$154	\$154	\$307	\$146	\$154	\$146
\$12,000	\$183	\$275	\$160	\$160	\$321	\$153	\$160	\$153
\$13,000	\$191	\$287	\$167	\$167	\$335	\$159	\$167	\$159
\$14,000	\$199	\$299	\$174	\$174	\$348	\$166	\$174	\$166
\$15,000	\$207	\$310	\$181	\$181	\$362	\$172	\$181	\$172
\$16,000	\$214	\$321	\$187	\$187	\$375	\$178	\$187	\$178
\$17,000	\$222	\$333	\$194	\$194	\$388	\$185	\$194	\$185
\$18,000	\$229	\$344	\$201	\$201	\$401	\$191	\$201	\$191
\$19,000	\$237	\$356	\$207	\$207	\$415	\$198	\$207	\$198
\$20,000	\$245	\$367	\$214	\$214	\$429	\$204	\$214	\$204
\$25,000	\$285	\$427	\$249	\$249	\$498	\$237	\$249	\$237
\$30,000	\$321	\$482	\$281	\$281	\$562	\$268	\$281	\$268
each add'l 5,000	\$36	\$55	\$32	\$32	\$64	\$31	\$32	\$31

# Base Rates - Sail/Open

Amount of				Terr	itory			
Insurance	1	2	3	4	5	6	7	8
\$1,000	\$87	\$131	\$76	\$76	\$153	\$73	\$76	\$73
\$2,000	\$101	\$151	\$88	\$88	\$177	\$84	\$88	\$84
\$3,000	\$112	\$168	\$98	\$98	\$196	\$93	\$98	\$93
\$4,000	\$121	\$182	\$106	\$106	\$213	\$101	\$106	\$101
\$5,000	\$129	\$194	\$113	\$113	\$226	\$108	\$113	\$108
\$6,000	\$137	\$206	\$120	\$120	\$240	\$114	\$120	\$114
\$7,000	\$145	\$217	\$127	\$127	\$254	\$121	\$127	\$121
\$8,000	\$153	\$229	\$134	\$134	\$267	\$127	\$134	\$127
\$9,000	\$160	\$241	\$140	\$140	\$281	\$134	\$140	\$134
\$10,000	\$168	\$252	\$147	\$147	\$294	\$140	\$147	\$140

\$11,000	\$176	\$263	\$154	\$154	\$307	\$146	\$154	\$146
\$12,000	\$183	\$275	\$160	\$160	\$321	\$153	\$160	\$153
\$13,000	\$191	\$287	\$167	\$167	\$335	\$159	\$167	\$159
\$14,000	\$199	\$299	\$174	\$174	\$348	\$166	\$174	\$166
\$15,000	\$207	\$310	\$181	\$181	\$362	\$172	\$181	\$172
\$16,000	\$214	\$321	\$187	\$187	\$375	\$178	\$187	\$178
\$17,000	\$222	\$333	\$194	\$194	\$388	\$185	\$194	\$185
\$18,000	\$229	\$344	\$201	\$201	\$401	\$191	\$201	\$191
\$19,000	\$237	\$356	\$207	\$207	\$415	\$198	\$207	\$198
\$20,000	\$245	\$367	\$214	\$214	\$429	\$204	\$214	\$204
\$25,000	\$285	\$427	\$249	\$249	\$498	\$237	\$249	\$237
\$30,000	\$321	\$482	\$281	\$281	\$562	\$268	\$281	\$268
each add'l 5,000	\$36	\$55	\$32	\$32	\$64	\$31	\$32	\$31

# Base Rates - Sail/Sailboard

Sali/Salibual u								
Amount of				Terr	itory			
Insurance	1	2	3	4	5	6	7	8
\$1,000	\$87	\$120	\$76	\$76	\$153	\$73	\$76	\$73
\$2,000	\$101	\$139	\$88	\$88	\$177	\$84	\$88	\$84
\$3,000	\$112	\$154	\$98	\$98	\$196	\$93	\$98	\$93
\$4,000	\$121	\$167	\$106	\$106	\$213	\$101	\$106	\$101
\$5,000	\$129	\$178	\$113	\$113	\$226	\$108	\$113	\$108
\$6,000	\$137	\$188	\$120	\$120	\$240	\$114	\$120	\$114
\$7,000	\$145	\$199	\$127	\$127	\$254	\$121	\$127	\$121
\$8,000	\$153	\$210	\$134	\$134	\$267	\$127	\$134	\$127
\$9,000	\$160	\$220	\$140	\$140	\$281	\$134	\$140	\$134
\$10,000	\$168	\$231	\$147	\$147	\$294	\$140	\$147	\$140

\$11,000	\$176	\$242	\$154	\$154	\$307	\$146	\$154	\$146
\$12,000	\$183	\$252	\$160	\$160	\$321	\$153	\$160	\$153
\$13,000	\$191	\$263	\$167	\$167	\$335	\$159	\$167	\$159
\$14,000	\$199	\$274	\$174	\$174	\$348	\$166	\$174	\$166
\$15,000	\$207	\$284	\$181	\$181	\$362	\$172	\$181	\$172
\$16,000	\$214	\$294	\$187	\$187	\$375	\$178	\$187	\$178
\$17,000	\$222	\$305	\$194	\$194	\$388	\$185	\$194	\$185
\$18,000	\$229	\$315	\$201	\$201	\$401	\$191	\$201	\$191
\$19,000	\$237	\$326	\$207	\$207	\$415	\$198	\$207	\$198
\$20,000	\$245	\$337	\$214	\$214	\$429	\$204	\$214	\$204
\$25,000	\$285	\$391	\$249	\$249	\$498	\$237	\$249	\$237
\$30,000	\$321	\$441	\$281	\$281	\$562	\$268	\$281	\$268
each add'l 5,000	\$36	\$50	\$32	\$32	\$64	\$31	\$32	\$31

# **Boat Class Factors**

Boat Class Symbol	Inboard/ Cabin	Inboard/ Open	Inboard/ Runabout	Inboard/ Sail	Inboard/ Outboard/ Cabin	Inboard/ Outboard/ Open	Inboard/ Outboard/ Runabout	Inboard/ Outboard/ Runabout
Α	1.000	1.000	1.000	0.800	1.000	1.000	1.000	1.000
В	1.000	1.000	1.000	0.900	1.010	1.010	1.010	1.010
С	1.000	1.000	1.000	1.000	1.030	1.030	1.030	1.030
D	1.000	1.000	1.000	1.000	1.030	1.030	1.030	1.030
E	1.060	1.060	1.060	1.000	1.160	1.160	1.160	1.160
F	1.600	1.600	1.600	1.000	1.290	1.290	1.290	1.290
G	1.210	1.210	1.210	1.000	1.440	1.440	1.440	1.440
Н	1.210	1.210	1.210	1.000	1.440	1.440	1.440	1.440
I	1.210	1.210	1.210	1.000	1.440	1.440	1.440	1.440

Boat Class Symbol	Jet Drive/ Jetski	Jet Drive/ Open	Jet Drive/ Cabin	Jet Drive/ Runabout	None/ Cabin	None/ Open	None/ Sail
Α	1.000	1.000	1.000	1.000	0.460	0.460	0.460
В	1.000	1.000	1.000	1.000	0.540	0.540	0.540
С	1.000	1.000	1.000	1.000	1.000	1.000	1.000
D	1.000	1.000	1.000	1.000	1.000	1.000	1.000
E	1.080	1.080	1.080	1.080	1.000	1.000	1.000
F	1.080	1.080	1.080	1.080	1.000	1.000	1.000
G	1.250	1.250	1.250	1.250	1.000	1.000	1.000
Н	1.500	1.500	1.500	1.500	1.000	1.000	1.000
I	1.500	1.500	1.500	1.500	1.000	1.000	1.000

Boat Class Symbol	Outboard/ Cabin	Outboard/ Open	Outboard/ Pontoon	Outboard/ Runabout	Outboard/ Sail	Sail/ Cabin	Sail/ Sail	Sail/ Open	Sail/ Sailboard
Α	1.000	1.000	1.000	1.000	0.800	0.460	0.460	0.460	0.460
В	1.000	1.000	1.000	1.000	0.900	0.540	0.540	0.540	0.540
С	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
D	1.160	1.160	1.160	1.160	1.000	1.000	1.000	1.000	1.000
E	1.530	1.530	1.530	1.530	1.000	1.000	1.000	1.000	1.000
F	1.650	1.650	1.650	1.650	1.000	1.000	1.000	1.000	1.000
G	2.110	2.110	2.110	2.110	1.000	1.000	1.000	1.000	1.000
н	2.110	2.110	2.110	2.110	1.000	1.000	1.000	1.000	1.000
I	2.110	2.110	2.110	2.110	1.000	1.000	1.000	1.000	1.000

# **Boating Safety Course Discount**

Course	Factor
U.S. Coast Guard Auxiliary Safety Course	0.90
U.S. Power Squadron Safety Course	0.90

# **Deductible Factors**

Deductible	Factor
\$500	1.000
\$1,000	0.883
\$2,500	0.667
\$5,000	0.611
\$10,000	0.556

# **Diesel Motor Discount**

Diesel	
Motor	Factor
Υ	0.95
N	1.00

**Towing / Emergency Services** 

owning / Enlich geniety den vioc	,,,
Limit	
(Per Occurrence / Per Year)	Charge
500/1000	\$0.00
750/1500	\$25.00
1000/2000	\$40.00

# **Hull Construction**

Construction	Factor
Aluminum	1.00
Fiberglass	1.00
Steel	1.00
Wood	1.05
Composite	1.00

# **Personal Effects**

Limit	Charge	
\$1,000	\$0.00	
\$2,500	\$45.00	
\$5,000	\$120.00	
\$7,500	\$195.00	

# **Youthful Operator**

Youth	Factor
Υ	1.05
N	1.00

# **Trailers**

Trailers		Deductible*	ŧ
Limit Amount	\$500	\$1,000	\$2,500
\$100	2.00	2.00	1.00
200	3.00	3.00	2.00
400	6.00	5.00	4.00
600	9.00	7.00	6.00
800	12.00	10.00	8.00
1,000	14.00	12.00	10.00
1,200	17.00	14.00	11.00
1,400	20.00	17.00	13.00
1,600	23.00	19.00	15.00
1,800	25.00	21.00	17.00
2,000	28.00	23.00	19.00
2,200	31.00	26.00	21.00
2,400	34.00	28.00	22.00
2,600	36.00	30.00	24.00
2,800	39.00	33.00	26.00
3,000	42.00	35.00	28.00
Each Add'l \$100	1.00	1.00	1.00

<sup>\*</sup> The deductible refers to the deductible chosen for Section I coverage.

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General	
Minimum Basic Policy Premium	
Insufficient Funds	
Late Payment Fee	
Reinstatement Fee	
Payment Plans	. 102
Additional Rating Components	103
Base Rates	
Construction Factors	
Classic Home Credit	. 103
Green Certified Dwelling Discount	. 103
Home Renovation Discount	. 103
Protection Class Matrix	
Construction Type	104
Miles to Fire Department Group	. 105
Year of Construction	. 105
Increased Hazards / Hazard Mitigation	
Gated Community Discount	. 106
Protective Devices Discount	
Expanded Protective Devices Discount	
Insured Factors	
Claim-free Credit	
Financial Stability	
Multiple-policy Discount	. 107
Multiple-policy Discount – Collections	
Merit Rating	
Policy Factors	
Deductibles	
Dwelling Rating Limit	
Section I - Property	
Assisted Living	. 111
Biological Deterioration or Damage Clean Up	
Blanket Valuable Articles	. 111
Building Additions and Alterations	. 111
Business Property – Increased Limits	. 112
Coverage A - Unit Owners Building Items	. 112
Credit Card, Electronic Fund Transfer Card or Access Card, Forgery and Counterfeit Money	. 112
Crestbrook Protection.	
Earthquake Coverage	. 112
Equipment Breakdown	. 113
Fire Department Service Charge	
Flood	
Green Rebuilding Enhancement Endorsement	. 113
Insured Student – Extended Coverage C – Personal Property	110
Loss Assessment Coverage	
Residence Premises – Increased Limit	
Loss Assessment - Earthquake or Volcanic Eruption	114
Other Structures	114
Residence Premises –	
Other Structures – Rented to Others, Residence Premises	
Specific Structures Away From the Residence Premises	114
Other Structures Used in Business – Residence Premises	. 114
Personal Property – Coverage C	

Increased Limit	. 11	4
Decreased Limit	. 11	4
Increased Limit – Other Residences	. 11	4
Sinkhole Collapse Coverage	. 11	4
Unit-Owners Rental To Others	. 11	5
Usage		
Section II – Liability	. 11	6
Residence Exposure		
Assisted Living	. 11	6
Incidental Business – Increased Limit – Residence Premises	. 11	6
Incidental Farming – Other Locations		
Insured Student – Extended Liability Coverage		
Motorized Ground Maintenance Vehicle Liability	. 11	7
Personal Injury Exclusion	. 11	7
Section II Exclusion	. 11	7
Unit-Owners Rental To Others	. 11	7
Watercraft	. 11	8
Boat Class Symbol Table	. 11	8
Territories	. 11	8
Liability Coverage	. 11	9
Base Rates	. 11	9
Boat Class Factors	. 12	25
Boating Safety Course Discount	. 12	25
Youthful Operator		
Physical Damage Coverage	.12	6
Age of Boat Factors		
Base Rates	.12	7
Boat Class Factors		
Boating Safety Course Discount		
Deductible Factors		
Diesel Motor Discount		
Towing / Emergency Services		
Hull Construction		_
Personal Effects		-
Youthful Operator		
Trailers	14	a

#### General

# Minimum Basic Policy Premium

\$ 1.00 per 1,000 Coverage A \$150.00

PERSONAL HOME PERSONAL CONDO PERSONAL TENANT \$150.00

**Insufficient Funds** 

Fee \$25.00

Late Payment Fee

Fee \$10.00

Reinstatement Fee

Fee \$10.00

**Payment Plans** 

I

EFT Fee: \$0.00 Non-EFT Fee: \$7.00

#### **Additional Rating Components**

#### **Base Rates**

#### **Base Rate**

 PERSONAL HOME
 1,393.6902.51

 PERSONAL CONDO
 142.83

 PERSONAL TENANT
 164.00

#### **Construction Factors**

#### **Classic Home Credit**

PERSONAL HOME POLICIES ONLY

Classic Home	Discount
Yes	20%
No	0%

#### **Green Certified Dwelling Discount**

PERSONAL HOME and PERSONAL CONDO POLICIES ONLY

Green Certified	Discount
Yes	5%
No	0%

#### **Home Renovation Discount**

PERSONAL HOME POLICIES ONLY

Age of Home Component	Discount
0	0.10
1	0.10
2	0.09
3	0.08
4	0.07
5	0.06
6	0.05
7	0.04
8	0.03
9	0.02
10	0.01
11+	0.00

# **Protection Class Matrix**

Construction Type Protection Class

PERSONAL HOME

Prot Class	Frame	Masonry	Masonry Veneer	Fire Resistive	Log
1	1.00	1.00	1.00	1.00	1.00
2	1.00	1.00	1.00	1.00	1.00
3	1.00	1.00	1.00	1.00	1.00

4	1.00	1.00	1.00	1.00	1.00
5	1.00	1.00	1.00	1.00	1.00
6	1.00	1.00	1.00	1.00	1.00
7	1.00	1.00	1.00	1.00	1.00
8	1.00	1.00	1.00	1.00	1.00
9	1.00	1.00	1.00	1.00	1.00
10	1.00	1.00	1.00	1.00	1.00
8B	1.00	1.00	1.00	1.00	1.00

### PERSONAL TENANT and PERSONAL CONDO

Prot Class	Frame	Masonry	Masonry Veneer	Fire Resistive	Log
1	1.00	1.00	1.00	1.00	1.00
2	1.00	1.00	1.00	1.00	1.00
3	1.00	1.00	1.00	1.00	1.00
4	1.00	1.00	1.00	1.00	1.00
5	1.00	1.00	1.00	1.00	1.00
6	1.00	1.00	1.00	1.00	1.00
7	1.00	1.00	1.00	1.00	1.00
8	1.00	1.00	1.00	1.00	1.00
9	1.00	1.00	1.00	1.00	1.00
10	1.00	1.00	1.00	1.00	1.00
8B	1.00	1.00	1.00	1.00	1.00

<sup>\*</sup> Rate classes 1X-8X and 1Y-8Y as PC 9. Rate class 10W as PC10.

# **Construction Type**

### PERSONAL HOME

Construction Type	Factor
Frame	1.00
Masonry	0.95
Masonry Veneer	1.00
Fire Resistive	0.85
Log	1.50

### PERSONAL TENANT and PERSONAL CONDO

Construction Type	Factor	
Frame	1.00	
Masonry	0.90	
Masonry Veneer	1.00	
Fire Resistive	0.80	
Log	1.00	

# Miles to Fire Department Group

PERSONAL HOME, TENANT, and PERSONAL CONDO

Miles to FD Group	Factor
1	1.00
2	1.00
3	1.00
4	1.00
5	1.00
6	1.00
7	1.00
8	1.30
9	1.30

#### **Year of Construction**

Age of Home	Personal Home	Personal Condo
0	0.880	1.000
1	0.880	1.000
2	0.880	1.000
3	0.880	1.000
4	0.880	1.000
5	0.880	1.000
6	0.900	1.000
7	0.920	1.000
8	0.940	1.000
9	0.960	1.000
10	0.980	1.000
11	1.000	1.000
12	1.000	1.000
13	1.000	1.000
14	1.000	1.000
15+	1.000	1.000

# Increased Hazards / Hazard Mitigation

# **Gated Community Discount**

	Discount
Gated / Guarded Community	5%
Gated / Guarded Property	5%
Gated / Guarded Roving Patrol	15%

### **Protective Devices Discount**

Protective Device	Credit
Local Burglar Alarm	0%
Central Burglar Alarm	5%
Direct Burglar Alarm	5%
Local Fire Alarm	0%
Central Fire Alarm	5%
Direct Fire Alarm	5%
Partial Sprinkler:	0%
Full Sprinkler	10%

# **Expanded Protective Devices Discount**

Protective Device	Discount
Automatic Water Shut-off System	10%
Sprinkler System Flow Alarm	2%
Whole House Backup Generator	2%
Water Leakage Detection System	5%
Seismic Gas Shut-off Valve	5%
Gas Leakage Detection System	2%
Extended Perimeter Protection	5%
Monitored Water Flow Alarm	5%
Temperature Monitoring System	2%
Alarm Signal Continuity System	2%
Fulltime Resident Caretaker	2%

# Insured Factors

#### **Claim-free Credit**

PERSONAL HOME 10.0% PERSONAL TENANT 10.0% PERSONAL CONDO 10.0%

### **Financial Stability**

Financial Responsibility Class	Personal Home	Personal Tenant	Personal Condo
01	0.79	0.79	0.79
02	0.79	0.79	0.79
03	0.80	0.80	0.80
04	0.80	0.80	0.80
05	0.81	0.81	0.81
06	0.83	0.83	0.83
07	0.85	0.85	0.85
08	0.87	0.87	0.87
09	0.92	0.92	0.92
10	0.96	0.96	0.96
11	1.01	1.01	1.01
12	1.05	1.05	1.05
13	1.08	1.08	1.08
14	1.19	1.19	1.19
15	1.33	1.33	1.33
16	1.44	1.44	1.44
17	1.60	1.60	1.60
18	1.67		
19	1.78	1.78	1.78
20	2.27	2.27	2.27
No Score	1.01	1.01	1.01
No Hit	1.01	1.01	1.01

# **Multiple-policy Discount**

I

Additional Products	PERSONAL HOME	PERSONAL TENANT	PERSONAL CONDO		
Personal Auto	10%	10%	10%		
Personal Excess	5%	5%	5%		

### **Multiple-policy Discount - Collections**

Fine Art	Jewelry & Other	Total Collection	Discount
<\$50,000	<\$25,000	NA	0%
\$50,000-\$250,000	\$25,000-\$50,000	\$100,000-\$250,000	5%
\$250,000-\$500,000	\$50,000-\$100,000	\$250,000-\$500,000	7%
>\$500,000	>\$100,000	>\$500,000	10%

# Merit Rating

PERSONAL HOME, PERSONAL TENANT, PERSONAL CONDO

Years Insured	Total Number of Merit Points												
by Crestbrook	0	0 1 2 3 4 5 6 7 8 9 10 11 12+											
All	1.00	1.05	1.10	1.15	1.20	1.25	1.30	1.35	1.40	1.45	1.50	1.55	1.60

# **Policy Factors**

#### **Deductibles**

#### PERSONAL HOME

All Peril	
Deductible	Factor
1,000	1.000
1,500	0.963
2,000	0.937
2,500	0.917
5,000	0.789
7,500	0.683
10,000	0.642
25,000	0.550
50,000	0.505

### PERSONAL CONDO and PERSONAL TENANT

All Peril	
Deductible	Factor
1,000	1.000
1,500	0.963
2,000	0.937
2,500	0.917
5,000	0.789
7,500	0.683
10,000	0.642
25,000	0.550
50,000	0.505

# **Dwelling Rating Limit**

### PERSONAL HOME

Rating Limit	Factor
50,000	0.086
100,000	0.187
200,000	0.390
300,000	0.594
400,000	0.797
500,000	1.000
600,000	1.203
700,000	1.406
800,000	1.610
900,000	1.813
1,000,000	2.016
1,500,000	3.032
2,000,000	4.048
2,500,000	5.064
3,000,000	6.080
3,500,000	7.097
4,000,000	8.113
4,500,000	9.129
5,000,000	10.145
Add'l \$100,000	0.203

### PERSONAL CONDO

Rating Limit	Factor
\$50,000	1.000
100,000	1.982
Add'l \$5,000	0.098

#### PERSONAL TENANT

Rating Limit	Factor
\$50,000	1.000
100,000	1.982
Add'l \$5,000	0.098

#### Section I - Property

#### **Assisted Living** Endorsement P8017

Coverage C Limit	<u>Premium</u>
\$10,000	\$77.00
Each Add'l \$1,000	\$7.00

#### **Biological Deterioration or Damage Clean Up**

<u>Limit</u>	<u>Premium</u>	
\$10,000	Included	
\$25,000	\$30.00	
\$50,000	\$80.00	
\$100,000	\$180.00	

#### **Blanket Valuable Articles** Endorsement P8012

All classes are subject to maximum per item limits – see rules section of the manual for details.

#### Rates

Apply the premium for total amount of blanket coverage for each class of article.

	Coverage Limit Premium		
Class	\$25,000	\$50,000	\$100,000
Coin Collections	\$400.00	\$800.00	\$1,600.00
Fine Arts	\$60.50	\$121.00	\$242.00
Fine Arts - Excluding Earthquake	\$30.25	\$60.50	\$121.00
Jewelry	\$412.50	\$825.00	\$1,650.00
Silverware	\$112.50	\$225.00	\$450.00
Stamp Collections	\$125.00	\$250.00	\$500.00
Wine	\$150.00	\$300.00	\$600.00
Wine - Excluding Earthquake	\$75.00	\$150.00	\$300.00

Protective Device Credits
Apply the appropriate credit for protective devices for each class of article.

Device	Jewelry	Fine Arts	Silverware
Central Station Burglar Alarms	7%	7%	7%
Central Station Fire Alarms	0%	7%	7%
Full Sprinkler System	0%	2%	0%

#### **Building Additions and Alterations** Endorsement P1404

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PERSONAL TENANT POLICIES ONLY Increased Limits - \$2.90 per \$1000

# Business Property – Increased Limits Endorsement P8028

#### Limit

On-premises	Off-premises	<u>Premium</u>
\$25,000	\$10,000	Included
\$50,000	\$25,000	\$200.00

### Coverage A - Unit Owners Building Items

PERSONAL CONDO POLICIES ONLY

Increased Limits - \$3.50 per \$1000

#### Credit Card, Electronic Fund Transfer Card or Access Card, Forgery and Counterfeit Money

Limit of Liability	<u>Premium</u>		
\$10,000	Included		
\$25,000	\$12.00		
\$50,000	\$24.00		

#### Crestbrook Protection Endorsement P8042 – Personal Home Endorsement P8051 – Personal Condo

PERSONAL HOME 10% PERSONAL CONDO 10%

### **Earthquake Coverage**

PERSONAL HOME

	Rate per \$1,000			
Deductible %	Coverage A - Dwelling			
	Frame/Veneer Masonry			
5	0.40	0.60		
10	0.37	0.57		
15	0.31	0.53		
20	0.27	0.50		
25	0.22	0.47		

#### PERSONAL CONDO

	Rate per \$1,000 Coverage A - Dwelling		Rate per \$1,000 Rate per \$1,000		r \$1,000
Deductible %			Coverage C	- Contents	
	Frame/Veneer	Masonry	Frame/Veneer	Masonry	
5	0.37	0.39	0.37	0.39	
10	0.34	0.37	0.34	0.37	
15	0.29	0.34	0.29	0.34	
20	0.25	0.33	0.25	0.33	
25	0.20	0.31	0.20	0.31	

#### PERSONAL TENANT

	Rate per \$1,000 Coverage C - Contents		
Deductible %			
	Frame/Veneer	Masonry	
5	0.37	0.39	
10	0.34	0.37	
15	0.29	0.34	
20	0.25	0.33	
25	0.20	0.31	

#### Equipment Breakdown Endorsement P8041

PERSONAL HOME and PERSONAL CONDO POLICIES ONLY

Coverage limit - \$100,000, subject to \$500 deductible per occurrence: \$29.00 premium

#### Fire Department Service Charge

Limit of Liability	<u>Premium</u>
\$1,000	Included
\$2,000	\$13.00
\$3.000	\$15.00

#### Flood

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#### **Endorsement P8046**

	Coverage A / Coverage C Limit		
Deductible	\$250,000/\$100,000	\$500,000/\$200,000	\$1,000,000/\$300,000
\$1,000	\$414.00	\$537.00	\$962.00
\$2,500	\$324.00	\$452.00	\$845.00
\$5,000	\$224.00	\$349.00	\$692.00
\$10,000	\$128.00	\$230.00	\$501.00
\$25,000	\$73.00	\$151.00	\$364.00

# Green Rebuilding Enhancement Endorsement Endorsement P8016

	Coverage Limit	Rate (per \$1,000)	Minimum Premium
PERSONAL HOME	Coverage A	\$0.07	\$25.00
PERSONAL TENANT	Coverage C	\$0.07	\$25.00
PERSONAL CONDO	Coverage C	\$0.07	\$25.00

#### Identity Theft or Identity Fraud Expense Endorsement P8010

Limit of Liability	<u>Premium</u>
\$25,000	Included
\$50,000	\$80.00
\$100,000	\$125.00

# Insured Student – Extended Coverage C – Personal Property Endorsement P8007

Coverage C – Personal Property See Section II for premium charge.

#### **Loss Assessment Coverage**

#### Residence Premises - Increased Limit

Increased Sec I and II limit to \$100,000 PERSONAL HOME \$50.00 PERSONAL CONDO \$50.00

PERSONAL TENANT \$50.00

#### Loss Assessment - Earthquake or Volcanic Eruption

PERSONAL HOME, PERSONAL CONDO, PERSONAL TENANT

Charge \$10 per \$1000 of coverage up to \$100,000

#### **Other Structures**

Residence Premises -

Increased Limit, Endorsement P8015 \$2.00 per \$1000
Decreased Limit \$0.25 per \$1000

Other Structures - Rented to Others, Residence Premises

Endorsement P8008 \$2.00 per \$1000 plus Section II charge.

Specific Structures Away From the Residence Premises

Endorsement P8021

\$3.20 per \$1000 Other Structures Used in Business – Residence Premises

Endorsement P8035 \$5.00 per \$1000 plus Section II charge

#### Personal Property - Coverage C

PERSONAL HOME POLICIES ONLY

**Increased Limit** 

For limits over 70% of Coverage A, charge \$3.00 per \$1,000.

**Decreased Limit** 

\$0.25 credit per \$1,000 of coverage

Increased Limit - Other Residences

Endorsement P8037 \$7.00 per \$1,000 per location

Sinkhole Collapse Coverage Endorsement P8022

PERSONAL HOME POLICIES ONLY

\$0.40 per \$1,000 of Coverage A limit

#### Unit-Owners Rental To Others Endorsement P8009

PERSONAL CONDO POLICIES ONLY

Factor
1.25

### Usage Endorsement P8043

PERSONAL HOME POLICIES ONLY

	Factor
Course of Construction	1.40
Primary Owner Occupied	1.00
Secondary	1.20
Tenant Occupied	1.25
Under Renovation	1.35
Vacant	1.30

# PERSONAL CONDO POLICIES ONLY

	<u>Factor</u>
Primary	1.00
Secondary	1.20

\*1.00 Factor for Peril C

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# Section II - Liability

# Residence Exposure

		Cov. F	С	overage E Lim	it
Exposure		<u>Limit</u>	\$300,000	\$500,000	\$1,000,000
(1) Residence	PERSONAL HOME	\$10,000	Included	\$35.00	\$85.00
Premises (Factor)		\$25,000 #	Included	\$35.00	\$85.00
		\$50,000 #	\$39.00	\$39.00	\$94.00
		\$100,000 #	\$40.00	\$40.00	\$98.00
	DEDOOMAL TEMANT	*40.000		005.00	405.00
	PERSONAL TENANT	\$10,000	Included	\$35.00	\$85.00
		\$25,000 #	Included	\$35.00	\$85.00
		<b>\$50,000</b> #	\$39.00	\$39.00	\$94.00
		\$100,000 #	\$40.00	\$40.00	\$98.00
	PERSONAL CONDO	\$10,000	Included	\$35.00	\$85.00
		\$25,000 #	Included	\$35.00	\$85.00
		\$50,000 #	\$39.00	\$39.00	\$94.00
		\$100,000 #	\$40.00	\$40.00	\$98.00
(2) Additional Residence or Insured			23.00	25.00	29.00
Location Occupied	By Named Insured *				
(0) 4 1 11:: 1 5 :	4 Family		44.00	49.00	66.00
(3) Additional Resid			71.00		
Rented to Others *	2 Family			80.00	97.00
Endorsement P80	,		142.00	159.00	175.00
	4 Family		146.00	163.00	183.00

<sup>\*</sup> Charges are made on a per location basis.

### Assisted Living Endorsement P8017

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Coverage E Limit	Premium
100,000	\$77.00
200,000	\$80.00
300,000	\$81.00
400,000	\$82.00
500,000	\$83.00

# Incidental Business – Increased Limit – Residence Premises Endorsement P8027

Premium for	Coverage E Limit		
Receipts less than	\$300,000	\$500,000	\$1,000,000
\$25,000	\$5.00	\$11.00	\$26.00
\$50,000	\$13.00	00.002	¢38 00

<sup>#</sup> Available with Crestbrook Protection only.

#### Incidental Farming – Other Locations Endorsement P8039

Coverage E Limit	Premium per location
\$300,000	\$56.00
\$500,000	\$81.00
\$1,000,000	\$137.00

# Insured Student – Extended Liability Coverage Endorsement P8007

Coverage E Limit	Premium per Student '	
\$300,000	\$101.00	
\$500,000	\$114.00	
\$1,000,000	\$124.00	

<sup>\*</sup>Includes premium charge for Contents Coverage.

#### Motorized Ground Maintenance Vehicle Liability Endorsement P8033

<u>Premium</u>
\$20.00
\$36.00
\$48.00

Other Structures	Coverage E Limit		
Other Structures Rented to Others (Residence) * Endorsement P8043	<b>\$300,000</b> \$56.00	\$500,000 \$70.00	<b>\$1,000,000</b> \$80.00
Other Structures Used in Business * Endorsement P8035	\$40.00	\$48.00	\$54.00

<sup>\*</sup> Charges are made on a per structure basis.

#### Personal Injury Exclusion Endorsement P8044

Premium Credit...... \$5

#### Section II Exclusion

Premium Credit...... \$20

#### Unit-Owners Rental To Others Endorsement P8009

PERSONAL CONDO POLICIES ONLY.

Factor	
1.25	

1

#### Watercraft

#### **Boat Class Symbol Table**

Boat Length	Horsepower Range																	
Range (in Feet)	0 - 10	11- 15	16- 25	26- 40	41- 60	61- 65	66- 80	81- 85	86- 120	121- 150	151- 200	210- 250	251- 300	301- 400	401- 500	501- 600	601- 700	>700
0'- 9'	В	В	D	F	- 1	- 1	I	I	I	- 1	I	I	ı	I	I	I	I	I
10'-11'	Α	Α	D	F	G	I	ı	I	Ţ	ı	I	I	ı	I	I	ı	ı	I
12'-13'	Α	Α	В	D	F	F	F	G	G	G	- 1	_	_	- 1	-	_	_	-
14'-14'	Α	Α	Α	В	С	С	D	G	G	G	Н	Н	Н	I	I	I	- 1	- 1
15'-15'	Α	Α	Α	В	С	С	D	D	D	G	Н	Н	Н	- 1	-	_	_	_
16'-16'	В	В	В	В	В	В	В	D	F	F	F	Н	Н	I	I	ı	ı	I
17'-17'	В	В	В	В	В	В	В	D	D	F	F	Н	Н	- 1	- 1	_	_	
18'-19'	С	С	С	С	С	С	С	D	D	F	F	G	G	G	Н	Н	Н	_
20'-21'	С	С	С	С	С	С	С	D	D	Е	Е	F	F	G	Н	Н	Н	I
22'-25'	С	С	С	С	С	С	С	D	D	Е	Е	F	F	F	F	G	Н	Н
26'-30'	С	С	С	С	С	С	С	D	D	Е	Е	F	F	F	F	F	G	Н
31'-35'	С	С	С	С	С	С	С	D	D	Е	Е	F	F	F	F	F	F	G
36'-40'	С	С	С	С	С	С	С	D	D	Е	Е	F	F	F	F	F	F	G
41'-45'	Е	Е	Е	Е	Е	Е	Е	Е	Е	F	F	G	G	G	G	G	G	G
46'-50'	Е	Е	Е	Е	Е	Е	Е	Е	Е	F	F	G	G	G	G	G	G	G
≥ 51	F	F	F	F	F	F	F	F	F	F	F	G	G	G	G	G	G	G

- 1. For boats without motors, such as some sailing vessels, use the '0-10' horsepower category.
- 2. If two or more motors are used interchangeably with the boat, use the horsepower of the largest motor.
- 3. For boats normally powered by more than one motor, the horsepower to be used in the above table is 75% of the sum of their individual horsepower.

#### **Territories**

Territory Code	Territory Description
1	Atlantic Coast North*
2	Atlantic Coast South*
3	Chesapeake Bay*
4	Great Lakes*
5	Gulf Coast*
6	Inland Water (excluding Great Lakes)
7	Pacific Coast*
8	Pacific Inter-coastal Waters

Pacific Inter-coastal vivalers
 Great lakes and coastal waterways include any bays and gulfs (unless otherwise specified), sounds, inlets, and salt water portions of coastal tributaries that feed into that waterway.

# Liability Coverage Base Rates

	Coverage E				
Territory 1	300,000	500,000	1,000,000		
Inboard/Cabin	77.00	94.00	123.00		
Inboard/Open	107.00	128.00	174.00		
Inboard/Runabout	107.00	128.00	174.00		
Inboard/Sail	74.00	87.00	117.00		
Inboard/Outboard/Cabin	70.00	87.00	119.00		
Inboard/Outboard/Open	95.00	116.00	152.00		
Inboard/Outboard/Pontoon	72.00	82.00	99.00		
Inboard/Outboard/Runabout	95.00	116.00	152.00		
Jet Drive/Jetski	178.00	213.00	271.00		
Jet Drive/Open	178.00	213.00	271.00		
Jet Drive/Cabin	130.00	159.00	223.00		
Jet Drive/Runabout	178.00	213.00	271.00		
None/Cabin	76.00	89.00	121.00		
None/Open	76.00	89.00	121.00		
None/Sail	76.00	89.00	121.00		
Outboard/Cabin	61.00	76.00	111.00		
Outboard/Open	76.00	94.00	129.00		
Outboard/Pontoon	59.00	68.00	90.00		
Outboard/Runabout	76.00	94.00	129.00		
Outboard/Sail	75.00	88.00	119.00		
Sail/Cabin	75.00	88.00	119.00		
Sail/Sail	76.00	89.00	120.00		
Sail/Open	75.00	88.00	119.00		
Sail/Sailboard	75.00	88.00	119.00		

	Coverage E			
Territory 2	300,000	500,000	1,000,000	
Inboard/Cabin	137.00	165.00	232.00	
Inboard/Open	183.00	217.00	294.00	
Inboard/Runabout	183.00	217.00	294.00	
Inboard/Sail	139.00	169.00	239.00	
Inboard/Outboard/Cabin	116.00	136.00	181.00	
Inboard/Outboard/Open	152.00	176.00	232.00	
Inboard/Outboard/Pontoon	117.00	129.00	155.00	
Inboard/Outboard/Runabout	152.00	176.00	232.00	
Jet Drive/Jetski	301.00	353.00	473.00	
Jet Drive/Open	301.00	353.00	473.00	
Jet Drive/Cabin	219.00	263.00	364.00	

	Coverage E					
Territory 2	300,000	500,000	1,000,000			
Jet Drive/Runabout	301.00	353.00	473.00			
None/Cabin	139.00	169.00	239.00			
None/Open	139.00	169.00	239.00			
None/Sail	139.00	169.00	239.00			
Outboard/Cabin	90.00	114.00	165.00			
Outboard/Open	122.00	150.00	214.00			
Outboard/Pontoon	92.00	107.00	142.00			
Outboard/Runabout	122.00	150.00	214.00			
Outboard/Sail	139.00	169.00	239.00			
Sail/Cabin	139.00	169.00	239.00			
Sail/Sail	139.00	169.00	239.00			
Sail/Open	139.00	169.00	239.00			
Sail/Sailboard	176.00	206.00	276.00			

	Coverage E					
Territory 3	300,000	500,000	1,000,000			
Inboard/Cabin	84.00	103.00	148.00			
Inboard/Open	119.00	141.00	192.00			
Inboard/Runabout	119.00	141.00	192.00			
Inboard/Sail	90.00	109.00	122.00			
Inboard/Outboard/Cabin	73.00	86.00	116.00			
Inboard/Outboard/Open	100.00	116.00	153.00			
Inboard/Outboard/Pontoon	78.00	86.00	104.00			
Inboard/Outboard/Runabout	100.00	116.00	153.00			
Jet Drive/Jetski	195.00	229.00	311.00			
Jet Drive/Open	195.00	229.00	311.00			
Jet Drive/Cabin	139.00	168.00	231.00			
Jet Drive/Runabout	195.00	229.00	311.00			
None/Cabin	91.00	110.00	155.00			
None/Open	91.00	110.00	155.00			
None/Sail	91.00	110.00	155.00			
Outboard/Cabin	56.00	72.00	110.00			
Outboard/Open	83.00	102.00	147.00			
Outboard/Pontoon	56.00	65.00	86.00			
Outboard/Runabout	83.00	102.00	147.00			
Outboard/Sail	91.00	110.00	155.00			
Sail/Cabin	91.00	110.00	155.00			
Sail/Sail	91.00	110.00	155.00			
Sail/Open	91.00	110.00	155.00			
Sail/Sailboard	110.00	129.00	174.00			

	Coverage E				
Territory 4	300,000	500,000	1,000,000		
Inboard/Cabin	83.00	100.00	140.00		
Inboard/Open	113.00	133.00	182.00		
Inboard/Runabout	113.00	133.00	182.00		
Inboard/Sail	85.00	103.00	144.00		
Inboard/Outboard/Cabin	71.00	83.00	112.00		
Inboard/Outboard/Open	97.00	111.00	133.00		
Inboard/Outboard/Pontoon	70.00	78.00	94.00		
Inboard/Outboard/Runabout	97.00	111.00	133.00		
Jet Drive/Jetski	187.00	219.00	297.00		
Jet Drive/Open	187.00	219.00	297.00		
Jet Drive/Cabin	133.00	160.00	223.00		
Jet Drive/Runabout	187.00	219.00	297.00		
None/Cabin	85.00	103.00	146.00		
None/Open	85.00	103.00	146.00		
None/Sail	85.00	103.00	146.00		
Outboard/Cabin	56.00	70.00	101.00		
Outboard/Open	75.00	93.00	135.00		
Outboard/Pontoon	54.00	62.00	81.00		
Outboard/Runabout	75.00	93.00	135.00		
Outboard/Sail	85.00	103.00	146.00		
Sail/Cabin	85.00	103.00	146.00		
Sail/Sail	85.00	103.00	146.00		
Sail/Open	85.00	103.00	146.00		
Sail/Sailboard	105.00	123.00	166.00		

	Coverage E			
Territory 5	300,000	500,000	1,000,000	
Inboard/Cabin	160.00	194.00	271.00	
Inboard/Open	219.00	260.00	353.00	
Inboard/Runabout	219.00	260.00	353.00	
Inboard/Sail	161.00	197.00	281.00	
Inboard/Outboard/Cabin	134.00	158.00	212.00	
Inboard/Outboard/Open	180.00	208.00	271.00	
Inboard/Outboard/Pontoon	142.00	156.00	187.00	
Inboard/Outboard/Runabout	180.00	208.00	271.00	
Jet Drive/Jetski	355.00	418.00	563.00	
Jet Drive/Open	355.00	418.00	563.00	
Jet Drive/Cabin	257.00	309.00	429.00	

	Coverage E				
Territory 5	300,000	500,000	1,000,000		
Jet Drive/Runabout	355.00	418.00	563.00		
None/Cabin	161.00	197.00	281.00		
None/Open	161.00	197.00	281.00		
None/Sail	161.00	197.00	281.00		
Outboard/Cabin	104.00	132.00	196.00		
Outboard/Open	136.00	169.00	241.00		
Outboard/Pontoon	107.00	124.00	162.00		
Outboard/Runabout	136.00	169.00	241.00		
Outboard/Sail	161.00	197.00	281.00		
Sail/Cabin	161.00	197.00	281.00		
Sail/Sail	161.00	197.00	281.00		
Sail/Open	161.00	197.00	281.00		
Sail/Sailboard	205.00	241.00	325.00		

	Coverage E				
Territory 6	300,000	500,000	1,000,000		
Inboard/Cabin	69.00	84.00	117.00		
Inboard/Open	95.00	113.00	154.00		
Inboard/Runabout	95.00	113.00	154.00		
Inboard/Sail	72.00	87.00	120.00		
Inboard/Outboard/Cabin	61.00	72.00	97.00		
Inboard/Outboard/Open	80.00	92.00	117.00		
Inboard/Outboard/Pontoon	63.00	69.00	82.00		
Inboard/Outboard/Runabout	80.00	92.00	117.00		
Jet Drive/Jetski	155.00	182.00	243.00		
Jet Drive/Open	155.00	182.00	243.00		
Jet Drive/Cabin	111.00	133.00	183.00		
Jet Drive/Runabout	155.00	182.00	243.00		
None/Cabin	71.00	86.00	119.00		
None/Open	71.00	86.00	119.00		
None/Sail	71.00	86.00	119.00		
Outboard/Cabin	47.00	59.00	86.00		
Outboard/Open	63.00	78.00	110.00		
Outboard/Pontoon	48.00	55.00	71.00		
Outboard/Runabout	63.00	78.00	110.00		
Outboard/Sail	71.00	86.00	119.00		
Sail/Cabin	71.00	86.00	119.00		
Sail/Sail	71.00	86.00	119.00		
Sail/Open	71.00	86.00	119.00		
Sail/Sailboard	90.00	105.00	138.00		

	Coverage E				
Territory 7	300,000	500,000	1,000,000		
Inboard/Cabin	153.00	186.00	262.00		
Inboard/Open	208.00	248.00	333.00		
Inboard/Runabout	208.00	248.00	333.00		
Inboard/Sail	146.00	172.00	230.00		
Inboard/Outboard/Cabin	136.00	169.00	245.00		
Inboard/Outboard/Open	179.00	219.00	312.00		
Inboard/Outboard/Pontoon	142.00	163.00	208.00		
Inboard/Outboard/Runabout	179.00	219.00	312.00		
Jet Drive/Jetski	344.00	412.00	567.00		
Jet Drive/Open	344.00	412.00	567.00		
Jet Drive/Cabin	243.00	299.00	424.00		
Jet Drive/Runabout	344.00	412.00	567.00		
None/Cabin	146.00	172.00	230.00		
None/Open	146.00	172.00	230.00		
None/Sail	146.00	172.00	230.00		
Outboard/Cabin	113.00	142.00	204.00		
Outboard/Open	160.00	195.00	273.00		
Outboard/Pontoon	113.00	131.00	170.00		
Outboard/Runabout	160.00	195.00	273.00		
Outboard/Sail	146.00	172.00	230.00		
Sail/Cabin	146.00	172.00	230.00		
Sail/Sail	146.00	172.00	230.00		
Sail/Open	146.00	172.00	230.00		
Sail/Sailboard	187.00	213.00	271.00		

	Coverage E				
Territory 8	300,000	500,000	1,000,000		
Inboard/Cabin	153.00	186.00	262.00		
Inboard/Open	208.00	248.00	333.00		
Inboard/Runabout	208.00	248.00	333.00		
Inboard/Sail	146.00	172.00	230.00		
Inboard/Outboard/Cabin	136.00	169.00	245.00		
Inboard/Outboard/Open	179.00	219.00	312.00		
Inboard/Outboard/Pontoon	142.00	163.00	208.00		
Inboard/Outboard/Runabout	179.00	219.00	312.00		
Jet Drive/Jetski	344.00	412.00	567.00		
Jet Drive/Open	344.00	412.00	567.00		
Jet Drive/Cabin	243.00	299.00	424.00		
Jet Drive/Runabout	344.00	412.00	567.00		
None/Cabin	146.00	172.00	230.00		
None/Open	146.00	172.00	230.00		
None/Sail	146.00	172.00	230.00		
Outboard/Cabin	113.00	142.00	204.00		
Outboard/Open	160.00	195.00	273.00		
Outboard/Pontoon	113.00	131.00	170.00		
Outboard/Runabout	160.00	195.00	273.00		
Outboard/Sail	146.00	172.00	230.00		
Sail/Cabin	146.00	172.00	230.00		
Sail/Sail	146.00	172.00	230.00		
Sail/Open	146.00	172.00	230.00		
Sail/Sailboard	187.00	213.00	271.00		

#### **Boat Class Factors**

Boat Class Symbol	Inboard/ Cabin	Inboard/ Open	Inboard/ Runabout	Inboard/ Sail	Inboard/ Outboard/ Cabin	Inboard/ Outboard/ Open	Inboard/ Outboard/ Runabout	Inboard/ Outboard/ Pontoon
Α	1.000	1.000	1.000	0.440	1.000	1.000	1.000	1.000
В	1.000	1.000	1.000	0.440	1.050	1.050	1.050	1.050
С	1.000	1.000	1.000	1.000	1.050	1.050	1.050	1.050
D	1.000	1.000	1.000	1.000	1.050	1.050	1.050	1.050
Е	1.000	1.000	1.000	1.000	1.150	1.150	1.150	1.150
F	1.250	1.250	1.250	1.000	1.300	1.300	1.300	1.300
G	1.500	1.500	1.500	1.100	1.600	1.600	1.600	1.600
Н	1.500	1.500	1.500	1.100	1.600	1.600	1.600	1.600
ı	1.500	1.500	1.500	1.100	1.600	1.600	1.600	1.600

Boat Class Symbol	Jet Drive/ Jetski	Jet Drive/ Open	Jet Drive/ Cabin	Jet Drive/ Runabout	None/ Cabin	None/ Open	None/ Sail
Α	1.000	1.000	1.000	1.000	0.440	0.440	0.440
В	1.000	1.000	1.000	1.000	0.440	0.440	0.440
С	1.000	1.000	1.000	1.000	1.000	1.000	1.000
D	1.000	1.000	1.000	1.000	1.000	1.000	1.000
E	1.000	1.000	1.000	1.000	1.000	1.000	1.000
F	1.230	1.230	1.230	1.230	1.000	1.000	1.000
G	1.500	1.500	1.500	1.500	1.100	1.100	1.100
Н	1.750	1.750	1.750	1.750	1.100	1.100	1.100
- 1	2 000	2 000	2 000	2 000	1 100	1 100	1.100

Boat Class Symbol	Outboard/ Cabin	Outboard/ Open	Outboard/ Pontoon	Outboard/ Runabout	Outboard/ Sail	Sail/ Cabin	Sail/ Sail	Sail/ Open	Sail/ Sailboard
Α	1.000	1.000	1.000	1.000	0.440	0.440	0.440	0.440	0.440
В	1.000	1.000	1.000	1.000	0.440	0.440	0.440	0.440	0.440
С	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
D	1.100	1.100	1.100	1.100	1.000	1.000	1.000	1.000	1.000
E	1.330	1.330	1.330	1.330	1.000	1.000	1.000	1.000	1.000
F	1.670	1.670	1.670	1.670	1.000	1.000	1.000	1.000	1.000
G	1.750	1.750	1.750	1.750	1.100	1.100	1.100	1.100	1.100
Н	1.750	1.750	1.750	1.750	1.100	1.100	1.100	1.100	1.100
I	1.750	1.750	1.750	1.750	1.100	1.100	1.100	1.100	1.100

# **Boating Safety Course Discount**

Course	Factor
U.S. Coast Guard Auxiliary Safety Course	0.80
U.S. Power Squadron Safety Course	0.80

# Youthful Operator

Youth	Factor
Υ	1.05
N	1.00

# Physical Damage Coverage Age of Boat Factors

Age of Boat	Inboard /Cabin	Inboard /Open	Inboard/ Runabout	Inboard/ Sail	Inboard/ Outboard/ Cabin	Inboard/ Outboard/ Open	Inboard/ Outboard/ Runabout	Inboard/ Outboard/ Pontoon
1-3	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
4	1.050	1.050	1.050	1.050	1.050	1.050	1.050	1.050
5	1.050	1.050	1.050	1.050	1.050	1.050	1.050	1.050
6	1.050	1.050	1.050	1.050	1.050	1.050	1.050	1.050
7-8	1.250	1.250	1.250	1.250	1.250	1.250	1.250	1.250
9-10	1.400	1.400	1.400	1.400	1.400	1.400	1.400	1.400
11-15	1.700	1.700	1.700	1.700	1.700	1.700	1.700	1.700
16+	1.700	1.700	1.700	1.700	1.700	1.700	1.700	1.700

Age of Boat	Jet Drive/ Jetski	Jet Drive/ Open	Jet Drive/ Cabin	Jet Drive/ Runabout	None/ Cabin	None/ Open	None/ Sail
1-3	1.000	1.000	1.000	1.000	1.000	1.000	1.000
4	1.050	1.050	1.050	1.050	1.050	1.050	1.050
5	1.050	1.050	1.050	1.050	1.050	1.050	1.050
6	1.050	1.050	1.050	1.050	1.050	1.050	1.050
7-8	1.250	1.250	1.250	1.250	1.250	1.250	1.250
9-10	1.400	1.400	1.400	1.400	1.400	1.400	1.400
11-15	1.700	1.700	1.700	1.700	1.700	1.700	1.700
16+	1.700	1.700	1.700	1.700	1.700	1.700	1.700

Age of Boat	Outboard/ Cabin	Outboard/ Open	Outboard/ Pontoon	Outboard/ Runabout	Outboard/ Sail	Sail/ Cabin	Sail/ Sail	Sail/ Open	Sail/ Sailboard
1-3	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
4	1.000	1.000	1.000	1.000	1.050	1.050	1.050	1.050	1.050
5	1.000	1.000	1.000	1.000	1.050	1.050	1.050	1.050	1.050
6	1.000	1.000	1.000	1.000	1.050	1.050	1.050	1.050	1.050
7-8	1.000	1.000	1.000	1.000	1.250	1.250	1.250	1.250	1.250
9-10	1.000	1.000	1.000	1.000	1.400	1.400	1.400	1.400	1.400
11-15	1.000	1.000	1.000	1.000	1.700	1.700	1.700	1.700	1.700
16+	1.000	1.000	1.000	1.000	1.700	1.700	1.700	1.700	1.700

# Base Rates

Inboard/Cabin

Amount of			1		ritory			
Insurance	1	2	3	4	5	6	7	8
\$1,000	\$75	\$112	\$66	\$66	\$147	\$62	\$66	\$62
\$2,000	\$87	\$130	\$76	\$76	\$169	\$72	\$76	\$72
\$3,000	\$96	\$144	\$84	\$84	\$188	\$80	\$84	\$80
\$4,000	\$104	\$156	\$91	\$91	\$204	\$87	\$91	\$87
\$5,000	\$111	\$166	\$97	\$97	\$217	\$92	\$97	\$92
\$6,000	\$117	\$176	\$103	\$103	\$230	\$98	\$103	\$98
\$7,000	\$124	\$186	\$109	\$109	\$243	\$103	\$109	\$103
\$8,000	\$131	\$196	\$115	\$115	\$256	\$109	\$115	\$109
\$9,000	\$137	\$206	\$120	\$120	\$269	\$115	\$120	\$115
\$10,000	\$144	\$216	\$126	\$126	\$282	\$120	\$126	\$120
\$11,000	\$151	\$226	\$132	\$132	\$295	\$125	\$132	\$125
\$12,000	\$157	\$236	\$138	\$138	\$308	\$131	\$138	\$131
\$13,000	\$164	\$246	\$143	\$143	\$321	\$137	\$143	\$137
\$14,000	\$171	\$256	\$149	\$149	\$334	\$142	\$149	\$142
\$15,000	\$177	\$266	\$155	\$155	\$347	\$148	\$155	\$148
\$16,000	\$184	\$275	\$161	\$161	\$359	\$153	\$161	\$153
\$17,000	\$190	\$285	\$166	\$166	\$372	\$158	\$166	\$158
\$18,000	\$197	\$295	\$172	\$172	\$385	\$164	\$172	\$164
\$19,000	\$203	\$305	\$178	\$178	\$398	\$169	\$178	\$169
\$20,000	\$210	\$315	\$184	\$184	\$411	\$175	\$184	\$175
\$25,000	\$244	\$366	\$214	\$214	\$478	\$203	\$214	\$203
\$30,000	\$275	\$413	\$241	\$241	\$539	\$229	\$241	\$229
\$35,000	\$308	\$461	\$269	\$269	\$602	\$256	\$269	\$256
\$40,000	\$341	\$511	\$298	\$298	\$668	\$284	\$298	\$284
\$45,000	\$375	\$563	\$329	\$329	\$735	\$313	\$329	\$313
\$50,000	\$413	\$619	\$361	\$361	\$808	\$344	\$361	\$344
\$55,000	\$445	\$668	\$390	\$390	\$872	\$371	\$390	\$371
\$60,000	\$478	\$717	\$419	\$419	\$937	\$399	\$419	\$399
\$65,000	\$512	\$768	\$448	\$448	\$1,003	\$427	\$448	\$427
\$70,000	\$546	\$819	\$478	\$478	\$1,069	\$455	\$478	\$455
\$75,000	\$581	\$871	\$508	\$508	\$1,137	\$484	\$508	\$484
\$80,000	\$616	\$924	\$539	\$539	\$1,207	\$513	\$539	\$513
\$85,000	\$652	\$978	\$570	\$570	\$1,277	\$543	\$570	\$543
\$90,000	\$688	\$1,033	\$602	\$602	\$1,348	\$574	\$602	\$574
\$95,000	\$725	\$1,088	\$635	\$635	\$1,421	\$604	\$635	\$604
\$100,000	\$762	\$1,143	\$667	\$667	\$1,492	\$635	\$667	\$635
each add'l 5,000	\$37	\$55	\$32	\$32	\$71	\$31	\$32	\$31

Base Rates - Inboard/Runabout

Amount of				Teri	ritory			
Insurance	1	2	3	4	5	6	7	8
\$1,000	\$72	\$99	\$63	\$63	\$126	\$60	\$63	\$60
\$2,000	\$83	\$114	\$73	\$73	\$145	\$69	\$73	\$69
\$3,000	\$92	\$127	\$81	\$81	\$161	\$77	\$81	\$77
\$4,000	\$100	\$137	\$87	\$87	\$175	\$83	\$87	\$83
\$5,000	\$106	\$146	\$93	\$93	\$186	\$88	\$93	\$88
\$6,000	\$113	\$155	\$98	\$98	\$197	\$94	\$98	\$94
\$7,000	\$119	\$164	\$104	\$104	\$208	\$99	\$104	\$99
\$8,000	\$126	\$173	\$110	\$110	\$220	\$105	\$110	\$105
\$9,000	\$132	\$181	\$115	\$115	\$231	\$110	\$115	\$110
\$10,000	\$138	\$190	\$121	\$121	\$241	\$115	\$121	\$115
\$11,000	\$144	\$198	\$126	\$126	\$253	\$120	\$126	\$120
\$12,000	\$151	\$207	\$132	\$132	\$264	\$126	\$132	\$126
\$13,000	\$157	\$216	\$137	\$137	\$275	\$131	\$137	\$131
\$14,000	\$164	\$225	\$143	\$143	\$286	\$136	\$143	\$136
\$15,000	\$170	\$233	\$148	\$148	\$297	\$141	\$148	\$141
\$16,000	\$176	\$242	\$154	\$154	\$308	\$147	\$154	\$147
\$17,000	\$182	\$250	\$159	\$159	\$319	\$152	\$159	\$152
\$18,000	\$188	\$259	\$165	\$165	\$330	\$157	\$165	\$157
\$19,000	\$195	\$268	\$170	\$170	\$341	\$162	\$170	\$162
\$20,000	\$201	\$277	\$176	\$176	\$352	\$168	\$176	\$168
\$25,000	\$234	\$322	\$205	\$205	\$409	\$195	\$205	\$195
\$30,000	\$264	\$363	\$231	\$231	\$462	\$220	\$231	\$220
\$35,000	\$295	\$405	\$258	\$258	\$516	\$246	\$258	\$246
\$40,000	\$327	\$449	\$286	\$286	\$572	\$272	\$286	\$272
\$45,000	\$360	\$495	\$315	\$315	\$630	\$300	\$315	\$300
\$50,000	\$396	\$544	\$346	\$346	\$692	\$330	\$346	\$330
\$55,000	\$427	\$587	\$373	\$373	\$747	\$356	\$373	\$356
\$60,000	\$458	\$630	\$401	\$401	\$802	\$382	\$401	\$382
\$65,000	\$491	\$675	\$429	\$429	\$859	\$409	\$429	\$409
\$70,000	\$523	\$720	\$458	\$458	\$916	\$436	\$458	\$436
\$75,000	\$557	\$765	\$487	\$487	\$974	\$464	\$487	\$464
\$80,000	\$590	\$812	\$517	\$517	\$1,033	\$492	\$517	\$492
\$85,000	\$625	\$859	\$547	\$547	\$1,093	\$521	\$547	\$521
\$90,000	\$660	\$907	\$577	\$577	\$1,155	\$550	\$577	\$550
\$95,000	\$695	\$956	\$608	\$608	\$1,217	\$579	\$608	\$579
\$100,000	\$730	\$1,004	\$639	\$639	\$1,278	\$608	\$639	\$608
each add'l 5,000	\$35	\$48	\$31	\$31	\$61	\$29	\$31	\$29

Base Rates - Inboard/Sail

Amount of		1		1	ritory	ı	T	
Insurance	1	2	3	4	5	6	7	8
\$1,000	\$87	\$131	\$76	\$76	\$182	\$73	\$76	\$78
\$2,000	\$101	\$151	\$88	\$88	\$210	\$84	\$88	\$90
\$3,000	\$112	\$168	\$98	\$98	\$233	\$93	\$98	\$100
\$4,000	\$121	\$182	\$106	\$106	\$253	\$101	\$106	\$108
\$5,000	\$129	\$194	\$113	\$113	\$269	\$108	\$113	\$115
\$6,000	\$137	\$206	\$120	\$120	\$285	\$114	\$120	\$122
\$7,000	\$145	\$217	\$127	\$127	\$302	\$121	\$127	\$129
\$8,000	\$153	\$229	\$134	\$134	\$318	\$127	\$134	\$136
\$9,000	\$160	\$241	\$140	\$140	\$334	\$134	\$140	\$143
\$10,000	\$168	\$252	\$147	\$147	\$350	\$140	\$147	\$150
\$11,000	\$176	\$263	\$154	\$154	\$366	\$146	\$154	\$157
\$12,000	\$183	\$275	\$160	\$160	\$382	\$153	\$160	\$164
\$13,000	\$191	\$287	\$167	\$167	\$398	\$159	\$167	\$171
\$14,000	\$199	\$299	\$174	\$174	\$415	\$166	\$174	\$178
\$15,000	\$207	\$310	\$181	\$181	\$430	\$172	\$181	\$184
\$16,000	\$214	\$321	\$187	\$187	\$446	\$178	\$187	\$191
\$17,000	\$222	\$333	\$194	\$194	\$462	\$185	\$194	\$198
\$18,000	\$229	\$344	\$201	\$201	\$478	\$191	\$201	\$205
\$19,000	\$237	\$356	\$207	\$207	\$494	\$198	\$207	\$212
\$20,000	\$245	\$367	\$214	\$214	\$510	\$204	\$214	\$219
\$25,000	\$285	\$427	\$249	\$249	\$593	\$237	\$249	\$254
\$30,000	\$321	\$482	\$281	\$281	\$669	\$268	\$281	\$287
\$35,000	\$359	\$538	\$314	\$314	\$747	\$299	\$314	\$320
\$40,000	\$398	\$597	\$348	\$348	\$829	\$331	\$348	\$355
\$45,000	\$438	\$657	\$383	\$383	\$913	\$365	\$383	\$391
\$50,000	\$482	\$722	\$421	\$421	\$1,003	\$401	\$421	\$430
\$55,000	\$519	\$779	\$455	\$455	\$1,082	\$433	\$455	\$464
\$60,000	\$558	\$837	\$488	\$488	\$1,163	\$465	\$488	\$498
\$65,000	\$597	\$896	\$523	\$523	\$1,244	\$498	\$523	\$533
\$70,000	\$637	\$956	\$557	\$557	\$1,327	\$531	\$557	\$569
\$75,000	\$678	\$1,016	\$593	\$593	\$1,412	\$565	\$593	\$605
\$80,000	\$719	\$1,078	\$629	\$629	\$1,498	\$599	\$629	\$642
\$85,000	\$761	\$1,141	\$666	\$666	\$1,585	\$634	\$666	\$679
\$90,000	\$803	\$1,205	\$703	\$703	\$1,673	\$669	\$703	\$717
\$95,000	\$846	\$1,269	\$741	\$741	\$1,763	\$705	\$741	\$756
\$100,000	\$889	\$1,333	\$778	\$778	\$1,852	\$741	\$778	\$794
each add'l 5,000	\$43	\$64	\$37	\$37	\$89	\$36	\$37	\$38

Base Rates - Outboard/Cabin

Amount of		Territory										
Insurance	1	2	3	4	5	6	7	8				
\$1,000	\$75	\$112	\$66	\$66	\$131	\$62	\$66	\$62				
\$2,000	\$87	\$130	\$76	\$76	\$151	\$72	\$76	\$72				
\$3,000	\$96	\$144	\$84	\$84	\$168	\$80	\$84	\$80				
\$4,000	\$104	\$156	\$91	\$91	\$182	\$87	\$91	\$87				
\$5,000	\$111	\$166	\$97	\$97	\$194	\$92	\$97	\$92				
\$6,000	\$117	\$176	\$103	\$103	\$206	\$98	\$103	\$98				
\$7,000	\$124	\$186	\$109	\$109	\$217	\$103	\$109	\$103				
\$8,000	\$131	\$196	\$115	\$115	\$229	\$109	\$115	\$109				
\$9,000	\$137	\$206	\$120	\$120	\$241	\$115	\$120	\$115				
\$10,000	\$144	\$216	\$126	\$126	\$252	\$120	\$126	\$120				
\$11,000	\$151	\$226	\$132	\$132	\$263	\$125	\$132	\$125				
\$12,000	\$157	\$236	\$138	\$138	\$275	\$131	\$138	\$131				
\$13,000	\$164	\$246	\$143	\$143	\$287	\$137	\$143	\$137				
\$14,000	\$171	\$256	\$149	\$149	\$299	\$142	\$149	\$142				
\$15,000	\$177	\$266	\$155	\$155	\$310	\$148	\$155	\$148				
\$16,000	\$184	\$275	\$161	\$161	\$321	\$153	\$161	\$153				
\$17,000	\$190	\$285	\$166	\$166	\$333	\$158	\$166	\$158				
\$18,000	\$197	\$295	\$172	\$172	\$344	\$164	\$172	\$164				
\$19,000	\$203	\$305	\$178	\$178	\$356	\$169	\$178	\$169				
\$20,000	\$210	\$315	\$184	\$184	\$367	\$175	\$184	\$175				
\$25,000	\$244	\$366	\$214	\$214	\$427	\$203	\$214	\$203				
\$30,000	\$275	\$413	\$241	\$241	\$482	\$229	\$241	\$229				
each add'l 5,000	\$31	\$47	\$27	\$27	\$55	\$26	\$27	\$26				

#### Base Rates - Outboard/Open

Amount of	Territory									
Insurance	1	2	3	4	5	6	7	8		
\$1,000	\$69	\$94	\$60	\$60	\$120	\$57	\$60	\$57		
\$2,000	\$79	\$109	\$69	\$69	\$139	\$66	\$69	\$66		
\$3,000	\$88	\$121	\$77	\$77	\$154	\$73	\$77	\$73		
\$4,000	\$95	\$131	\$84	\$84	\$167	\$80	\$84	\$80		
\$5,000	\$102	\$140	\$89	\$89	\$178	\$85	\$89	\$85		
\$6,000	\$108	\$148	\$94	\$94	\$188	\$90	\$94	\$90		
\$7,000	\$114	\$157	\$100	\$100	\$199	\$95	\$100	\$95		
\$8,000	\$120	\$165	\$105	\$105	\$210	\$100	\$105	\$100		
\$9,000	\$126	\$173	\$110	\$110	\$220	\$105	\$110	\$105		
\$10,000	\$132	\$181	\$115	\$115	\$231	\$110	\$115	\$110		
\$11,000	\$138	\$190	\$121	\$121	\$242	\$115	\$121	\$115		
\$12,000	\$144	\$198	\$126	\$126	\$252	\$120	\$126	\$120		
\$13,000	\$150	\$207	\$131	\$131	\$263	\$125	\$131	\$125		
\$14,000	\$156	\$215	\$137	\$137	\$274	\$130	\$137	\$130		
\$15,000	\$162	\$223	\$142	\$142	\$284	\$135	\$142	\$135		
\$16,000	\$168	\$231	\$147	\$147	\$294	\$140	\$147	\$140		
\$17,000	\$174	\$240	\$152	\$152	\$305	\$145	\$152	\$145		
\$18,000	\$180	\$248	\$158	\$158	\$315	\$150	\$158	\$150		
\$19,000	\$186	\$256	\$163	\$163	\$326	\$155	\$163	\$155		
\$20,000	\$192	\$265	\$168	\$168	\$337	\$160	\$168	\$160		
\$25,000	\$224	\$308	\$196	\$196	\$391	\$186	\$196	\$186		
\$30,000	\$252	\$347	\$221	\$221	\$441	\$210	\$221	\$210		
each add'l 5,000	\$28	\$39	\$25	\$25	\$50	\$24	\$25	\$24		

#### Base Rates - Outboard/Pontoon

Dago Hatoo Ot	2000 Matter Catabatan Chicon												
Amount of				Terr	itory								
Insurance	1	2	3	4	5	6	7	8					

\$1,000	\$69	\$94	\$60	\$60	\$120	\$57	\$60	\$57
\$2,000	\$79	\$109	\$69	\$69	\$139	\$66	\$69	\$66
\$3,000	\$88	\$121	\$77	\$77	\$154	\$73	\$77	\$73
\$4,000	\$95	\$131	\$84	\$84	\$167	\$80	\$84	\$80
\$5,000	\$102	\$140	\$89	\$89	\$178	\$85	\$89	\$85
\$6,000	\$108	\$148	\$94	\$94	\$188	\$90	\$94	\$90
\$7,000	\$114	\$157	\$100	\$100	\$199	\$95	\$100	\$95
\$8,000	\$120	\$165	\$105	\$105	\$210	\$100	\$105	\$100
\$9,000	\$126	\$173	\$110	\$110	\$220	\$105	\$110	\$105
\$10,000	\$132	\$181	\$115	\$115	\$231	\$110	\$115	\$110
\$11,000	\$138	\$190	\$121	\$121	\$242	\$115	\$121	\$115
\$12,000	\$144	\$198	\$126	\$126	\$252	\$120	\$126	\$120
\$13,000	\$150	\$207	\$131	\$131	\$263	\$125	\$131	\$125
\$14,000	\$156	\$215	\$137	\$137	\$274	\$130	\$137	\$130
\$15,000	\$162	\$223	\$142	\$142	\$284	\$135	\$142	\$135
\$16,000	\$168	\$231	\$147	\$147	\$294	\$140	\$147	\$140
\$17,000	\$174	\$240	\$152	\$152	\$305	\$145	\$152	\$145
\$18,000	\$180	\$248	\$158	\$158	\$315	\$150	\$158	\$150
\$19,000	\$186	\$256	\$163	\$163	\$326	\$155	\$163	\$155
\$20,000	\$192	\$265	\$168	\$168	\$337	\$160	\$168	\$160
\$25,000	\$224	\$308	\$196	\$196	\$391	\$186	\$196	\$186
\$30,000	\$252	\$347	\$221	\$221	\$441	\$210	\$221	\$210
each add'l 5,000	\$28	\$39	\$25	\$25	\$50	\$24	\$25	\$24

# Base Rates - Outboard/Runabout

Buod Marco Or	Duce Nation Catabal at National										
Amount of	Territory										
Insurance	1 2 3 4 5 6 7							8			
\$1,000	\$69	\$94	\$60	\$60	\$120	\$57	\$60	\$57			

\$2.000	\$79	\$109	\$69	\$69	\$139	\$66	\$69	\$66
, , ,			*	-		*	•	
\$3,000	\$88	\$121	\$77	\$77	\$154	\$73	\$77	\$73
\$4,000	\$95	\$131	\$84	\$84	\$167	\$80	\$84	\$80
\$5,000	\$102	\$140	\$89	\$89	\$178	\$85	\$89	\$85
\$6,000	\$108	\$148	\$94	\$94	\$188	\$90	\$94	\$90
\$7,000	\$114	\$157	\$100	\$100	\$199	\$95	\$100	\$95
\$8,000	\$120	\$165	\$105	\$105	\$210	\$100	\$105	\$100
\$9,000	\$126	\$173	\$110	\$110	\$220	\$105	\$110	\$105
\$10,000	\$132	\$181	\$115	\$115	\$231	\$110	\$115	\$110
\$11,000	\$138	\$190	\$121	\$121	\$242	\$115	\$121	\$115
\$12,000	\$144	\$198	\$126	\$126	\$252	\$120	\$126	\$120
\$13,000	\$150	\$207	\$131	\$131	\$263	\$125	\$131	\$125
\$14,000	\$156	\$215	\$137	\$137	\$274	\$130	\$137	\$130
\$15,000	\$162	\$223	\$142	\$142	\$284	\$135	\$142	\$135
\$16,000	\$168	\$231	\$147	\$147	\$294	\$140	\$147	\$140
\$17,000	\$174	\$240	\$152	\$152	\$305	\$145	\$152	\$145
\$18,000	\$180	\$248	\$158	\$158	\$315	\$150	\$158	\$150
\$19,000	\$186	\$256	\$163	\$163	\$326	\$155	\$163	\$155
\$20,000	\$192	\$265	\$168	\$168	\$337	\$160	\$168	\$160
\$25,000	\$224	\$308	\$196	\$196	\$391	\$186	\$196	\$186
\$30,000	\$252	\$347	\$221	\$221	\$441	\$210	\$221	\$210
each add'l 5,000	\$28	\$39	\$25	\$25	\$50	\$24	\$25	\$24

#### Base Rates -Outboard/Sail

- a a, - a										
Amount of	Territory									
Insurance	1	2	3	4	5	6	7	8		
\$1,000	\$87	\$131	\$76	\$76	\$182	\$73	\$76	\$73		

\$2,000	\$101	\$151	\$88	\$88	\$210	\$84	\$88	\$84
\$3,000	\$112	\$168	\$98	\$98	\$233	\$93	\$98	\$93
\$4,000	\$121	\$182	\$106	\$106	\$253	\$101	\$106	\$101
\$5,000	\$129	\$194	\$113	\$113	\$269	\$108	\$113	\$108
\$6,000	\$137	\$206	\$120	\$120	\$285	\$114	\$120	\$114
\$7,000	\$145	\$217	\$127	\$127	\$302	\$121	\$127	\$121
\$8,000	\$153	\$229	\$134	\$134	\$318	\$127	\$134	\$127
\$9,000	\$160	\$241	\$140	\$140	\$334	\$134	\$140	\$134
\$10,000	\$168	\$252	\$147	\$147	\$350	\$140	\$147	\$140
\$11,000	\$176	\$263	\$154	\$154	\$366	\$146	\$154	\$146
\$12,000	\$183	\$275	\$160	\$160	\$382	\$153	\$160	\$153
\$13,000	\$191	\$287	\$167	\$167	\$398	\$159	\$167	\$159
\$14,000	\$199	\$299	\$174	\$174	\$415	\$166	\$174	\$166
\$15,000	\$207	\$310	\$181	\$181	\$430	\$172	\$181	\$172
\$16,000	\$214	\$321	\$187	\$187	\$446	\$178	\$187	\$178
\$17,000	\$222	\$333	\$194	\$194	\$462	\$185	\$194	\$185
\$18,000	\$229	\$344	\$201	\$201	\$478	\$191	\$201	\$191
\$19,000	\$237	\$356	\$207	\$207	\$494	\$198	\$207	\$198
\$20,000	\$245	\$367	\$214	\$214	\$510	\$204	\$214	\$204
\$25,000	\$285	\$427	\$249	\$249	\$593	\$237	\$249	\$237
\$30,000	\$321	\$482	\$281	\$281	\$669	\$268	\$281	\$268
\$35,000	\$359	\$538	\$314	\$314	\$747	\$299	\$314	\$299
\$40,000	\$398	\$597	\$348	\$348	\$829	\$331	\$348	\$331
\$45,000	\$438	\$657	\$383	\$383	\$913	\$365	\$383	\$365
\$50,000	\$482	\$722	\$421	\$421	\$1,003	\$401	\$421	\$401
\$55,000	\$519	\$779	\$455	\$455	\$1,082	\$433	\$455	\$433
\$60,000	\$558	\$837	\$488	\$488	\$1,163	\$465	\$488	\$465
\$65,000	\$597	\$896	\$523	\$523	\$1,244	\$498	\$523	\$498
\$70,000	\$637	\$956	\$557	\$557	\$1,327	\$531	\$557	\$531
\$75,000	\$678	\$1,016	\$593	\$593	\$1,412	\$565	\$593	\$565
\$80,000	\$719	\$1,078	\$629	\$629	\$1,498	\$599	\$629	\$599
\$85,000	\$761	\$1,141	\$666	\$666	\$1,585	\$634	\$666	\$634
\$90,000	\$803	\$1,205	\$703	\$703	\$1,673	\$669	\$703	\$669
\$95,000	\$846	\$1,269	\$741	\$741	\$1,763	\$705	\$741	\$705
\$100,000	\$889	\$1,333	\$778	\$778	\$1,852	\$741	\$778	\$741
each add'l 5,000	\$43	\$64	\$37	\$37	\$89	\$36	\$37	\$36

#### Base Rates -Inboard/Outboard/Cabin

Inboard/Outboa	Inboard/Outboard/Cabin												
Amount of	Territory												
Insurance	4	5	6	7	8								
\$1,000	\$78	\$117	\$68	\$68	\$153	\$65	\$68	\$65					

\$2,000	\$90	\$135	\$79	\$79	\$177	\$75	\$79	\$75
\$3,000	\$100	\$150	\$88	\$88	\$196	\$83	\$88	\$83
\$4,000	\$108	\$163	\$95	\$95	\$212	\$90	\$95	\$90
\$5,000	\$115	\$173	\$101	\$101	\$226	\$96	\$101	\$96
\$6,000	\$122	\$183	\$107	\$107	\$240	\$102	\$107	\$102
\$7,000	\$129	\$194	\$113	\$113	\$253	\$108	\$113	\$108
\$8,000	\$136	\$205	\$119	\$119	\$267	\$114	\$119	\$114
\$9,000	\$143	\$215	\$125	\$125	\$280	\$119	\$125	\$119
\$10,000	\$150	\$225	\$131	\$131	\$294	\$125	\$131	\$125
\$11,000	\$157	\$235	\$137	\$137	\$307	\$131	\$137	\$131
\$12,000	\$164	\$246	\$143	\$143	\$321	\$136	\$143	\$136
\$13,000	\$171	\$256	\$149	\$149	\$334	\$142	\$149	\$142
\$14,000	\$178	\$267	\$156	\$156	\$348	\$148	\$156	\$148
\$15,000	\$184	\$277	\$161	\$161	\$361	\$154	\$161	\$154
\$16,000	\$191	\$287	\$167	\$167	\$374	\$159	\$167	\$159
\$17,000	\$198	\$297	\$173	\$173	\$388	\$165	\$173	\$165
\$18,000	\$205	\$307	\$179	\$179	\$401	\$171	\$179	\$171
\$19,000	\$212	\$318	\$185	\$185	\$415	\$176	\$185	\$176
\$20,000	\$219	\$328	\$191	\$191	\$428	\$182	\$191	\$182
\$25,000	\$254	\$381	\$222	\$222	\$498	\$212	\$222	\$212
\$30,000	\$287	\$430	\$251	\$251	\$561	\$239	\$251	\$239
\$35,000	\$320	\$480	\$280	\$280	\$627	\$267	\$280	\$267
\$40,000	\$355	\$533	\$311	\$311	\$695	\$296	\$311	\$296
\$45,000	\$391	\$587	\$342	\$342	\$766	\$326	\$342	\$326
\$50,000	\$430	\$645	\$376	\$376	\$842	\$358	\$376	\$358
\$55,000	\$464	\$696	\$406	\$406	\$908	\$387	\$406	\$387
\$60,000	\$498	\$747	\$436	\$436	\$976	\$415	\$436	\$415
\$65,000	\$533	\$800	\$467	\$467	\$1,044	\$444	\$467	\$444
\$70,000	\$569	\$853	\$498	\$498	\$1,114	\$474	\$498	\$474
\$75,000	\$605	\$908	\$529	\$529	\$1,185	\$504	\$529	\$504
\$80,000	\$642	\$963	\$562	\$562	\$1,257	\$535	\$562	\$535
\$85,000	\$679	\$1,019	\$594	\$594	\$1,330	\$566	\$594	\$566
\$90,000	\$717	\$1,076	\$627	\$627	\$1,404	\$598	\$627	\$598
\$95,000	\$756	\$1,133	\$661	\$661	\$1,480	\$630	\$661	\$630
\$100,000	\$794	\$1,190	\$694	\$694	\$1,554	\$661	\$694	\$661
each add'l 5,000	\$38	\$57	\$33	\$33	\$74	\$31	\$33	\$31

#### Base Rates - Inboard/Outboard/Open

Dasc Nates IIII	Base Nates - Iniboard/Outsourd/Open											
Amount of	Territory											
Insurance	1	2	3	4	5	6	7	8				
\$1,000	\$75	\$103	\$66	\$66	\$131	\$62	\$66	\$62				

\$2,000	\$87	\$119	\$76	\$76	\$151	\$72	\$76	\$72
\$3,000	\$96	\$132	\$84	\$84	\$168	\$80	\$84	\$80
\$4,000	\$104	\$143	\$91	\$91	\$182	\$87	\$91	\$87
\$5,000	\$111	\$152	\$97	\$97	\$194	\$92	\$97	\$92
\$6,000	\$117	\$161	\$103	\$103	\$206	\$98	\$103	\$98
\$7,000	\$124	\$171	\$109	\$109	\$217	\$103	\$109	\$103
\$8,000	\$131	\$180	\$115	\$115	\$229	\$109	\$115	\$109
\$9,000	\$137	\$189	\$120	\$120	\$241	\$115	\$120	\$115
\$10,000	\$144	\$198	\$126	\$126	\$252	\$120	\$126	\$120
\$11,000	\$151	\$207	\$132	\$132	\$263	\$125	\$132	\$125
\$12,000	\$157	\$216	\$138	\$138	\$275	\$131	\$138	\$131
\$13,000	\$164	\$225	\$143	\$143	\$287	\$137	\$143	\$137
\$14,000	\$171	\$235	\$149	\$149	\$299	\$142	\$149	\$142
\$15,000	\$177	\$243	\$155	\$155	\$310	\$148	\$155	\$148
\$16,000	\$184	\$252	\$161	\$161	\$321	\$153	\$161	\$153
\$17,000	\$190	\$261	\$166	\$166	\$333	\$158	\$166	\$158
\$18,000	\$197	\$270	\$172	\$172	\$344	\$164	\$172	\$164
\$19,000	\$203	\$279	\$178	\$178	\$356	\$169	\$178	\$169
\$20,000	\$210	\$289	\$184	\$184	\$367	\$175	\$184	\$175
\$25,000	\$244	\$336	\$214	\$214	\$427	\$203	\$214	\$203
\$30,000	\$275	\$378	\$241	\$241	\$482	\$229	\$241	\$229
\$35,000	\$308	\$423	\$269	\$269	\$538	\$256	\$269	\$256
\$40,000	\$341	\$469	\$298	\$298	\$597	\$284	\$298	\$284
\$45,000	\$375	\$516	\$329	\$329	\$657	\$313	\$329	\$313
\$50,000	\$413	\$568	\$361	\$361	\$722	\$344	\$361	\$344
\$55,000	\$445	\$612	\$390	\$390	\$779	\$371	\$390	\$371
\$60,000	\$478	\$658	\$419	\$419	\$837	\$399	\$419	\$399
\$65,000	\$512	\$704	\$448	\$448	\$896	\$427	\$448	\$427
\$70,000	\$546	\$751	\$478	\$478	\$956	\$455	\$478	\$455
\$75,000	\$581	\$799	\$508	\$508	\$1,016	\$484	\$508	\$484
\$80,000	\$616	\$847	\$539	\$539	\$1,078	\$513	\$539	\$513
\$85,000	\$652	\$896	\$570	\$570	\$1,141	\$543	\$570	\$543
\$90,000	\$688	\$947	\$602	\$602	\$1,205	\$574	\$602	\$574
\$95,000	\$725	\$997	\$635	\$635	\$1,269	\$604	\$635	\$604
\$100,000	\$762	\$1,048	\$667	\$667	\$1,333	\$635	\$667	\$635
each add'l 5,000	\$37	\$51	\$32	\$32	\$64	\$31	\$32	\$31

# Base Rates - Inboard/Outboard/Runabout

Amount of	Territory								
Insurance 1 2 3 4 5 6 7								8	
\$1,000	\$75	\$103	\$66	\$66	\$131	\$62	\$66	\$62	

each add'l 5,000	\$37	\$51	\$32	\$32	\$64	\$31	\$32	\$31
\$100,000	\$762	\$1,048	\$667	\$667	\$1,333	\$635	\$667	\$635
\$95,000	\$725	\$997	\$635	\$635	\$1,269	\$604	\$635	\$604
\$90,000	\$688	\$947	\$602	\$602	\$1,205	\$574	\$602	\$574
\$85,000	\$652	\$896	\$570	\$570	\$1,141	\$543	\$570	\$543
\$80,000	\$616	\$847	\$539	\$539	\$1,078	\$513	\$539	\$513
\$75,000	\$581	\$799	\$508	\$508	\$1,016	\$484	\$508	\$484
\$70,000	\$546	\$751	\$478	\$478	\$956	\$455	\$478	\$455
\$65,000	\$512	\$704	\$448	\$448	\$896	\$427	\$448	\$427
\$60,000	\$478	\$658	\$419	\$419	\$837	\$399	\$419	\$399
\$55,000	\$445	\$612	\$390	\$390	\$779	\$371	\$390	\$371
\$50,000	\$413	\$568	\$361	\$361	\$722	\$344	\$361	\$344
\$45,000	\$375	\$516	\$329	\$329	\$657	\$313	\$329	\$313
\$40,000	\$341	\$469	\$298	\$298	\$597	\$284	\$298	\$284
\$35,000	\$308	\$423	\$269	\$269	\$538	\$256	\$269	\$256
\$30,000	\$275	\$378	\$241	\$241	\$482	\$229	\$241	\$229
\$25,000	\$244	\$336	\$214	\$214	\$427	\$203	\$214	\$203
\$20,000	\$210	\$289	\$184	\$184	\$367	\$175	\$184	\$175
\$19,000	\$203	\$279	\$178	\$178	\$356	\$169	\$178	\$169
\$18,000	\$197	\$270	\$172	\$172	\$344	\$164	\$172	\$164
\$17,000	\$190	\$261	\$166	\$166	\$333	\$158	\$166	\$158
\$16,000	\$184	\$252	\$161	\$161	\$321	\$153	\$161	\$153
\$15,000	\$177	\$243	\$155	\$155	\$310	\$148	\$155	\$148
\$14,000	\$171	\$235	\$149	\$149	\$299	\$142	\$149	\$142
\$13,000	\$164	\$225	\$143	\$143	\$287	\$137	\$143	\$137
\$12,000	\$157	\$216	\$138	\$138	\$275	\$131	\$138	\$131
\$11,000	\$151	\$207	\$132	\$132	\$263	\$125	\$132	\$125
\$10,000	\$144	\$198	\$126	\$126	\$252	\$120	\$126	\$120
\$9,000	\$137	\$189	\$120	\$120	\$241	\$115	\$120	\$115
\$8,000	\$131	\$180	\$115	\$115	\$229	\$109	\$115	\$109
\$7,000	\$124	\$171	\$109	\$109	\$217	\$103	\$109	\$103
\$6,000	\$117	\$161	\$103	\$103	\$206	\$98	\$103	\$98
\$5,000	\$111	\$152	\$97	\$97	\$194	\$92	\$97	\$92
\$4,000	\$104	\$143	\$91	\$91	\$182	\$87	\$91	\$87
\$3,000	\$96	\$132	\$84	\$84	\$168	\$80	\$84	\$80
\$2,000	\$87	\$119	\$76	\$76	\$151	\$72	\$76	\$72

#### Base Rates - Sail/Cabin

Dasc Nates - Oc	iii, Cabiii												
Amount of				Terr	itory								
Insurance	1	2	3	4	5	6	7	8					
\$1,000	\$87	\$131	\$76	\$76	\$182	\$73	\$76	\$73					

\$2,000	\$101	\$151	\$88	\$88	\$210	\$84	\$88	\$84
\$3,000	\$112	\$168	\$98	\$98	\$233	\$93	\$98	\$93
\$4,000	\$121	\$182	\$106	\$106	\$253	\$101	\$106	\$101
\$5,000	\$129	\$194	\$113	\$113	\$269	\$108	\$113	\$108
\$6,000	\$137	\$206	\$120	\$120	\$285	\$114	\$120	\$114
\$7,000	\$145	\$217	\$127	\$127	\$302	\$121	\$127	\$121
\$8,000	\$153	\$229	\$134	\$134	\$318	\$127	\$134	\$127
\$9,000	\$160	\$241	\$140	\$140	\$334	\$134	\$140	\$134
\$10,000	\$168	\$252	\$147	\$147	\$350	\$140	\$147	\$140
\$11,000	\$176	\$263	\$154	\$154	\$366	\$146	\$154	\$146
\$12,000	\$183	\$275	\$160	\$160	\$382	\$153	\$160	\$153
\$13,000	\$191	\$287	\$167	\$167	\$398	\$159	\$167	\$159
\$14,000	\$199	\$299	\$174	\$174	\$415	\$166	\$174	\$166
\$15,000	\$207	\$310	\$181	\$181	\$430	\$172	\$181	\$172
\$16,000	\$214	\$321	\$187	\$187	\$446	\$178	\$187	\$178
\$17,000	\$222	\$333	\$194	\$194	\$462	\$185	\$194	\$185
\$18,000	\$229	\$344	\$201	\$201	\$478	\$191	\$201	\$191
\$19,000	\$237	\$356	\$207	\$207	\$494	\$198	\$207	\$198
\$20,000	\$245	\$367	\$214	\$214	\$510	\$204	\$214	\$204
\$25,000	\$285	\$427	\$249	\$249	\$593	\$237	\$249	\$237
\$30,000	\$321	\$482	\$281	\$281	\$669	\$268	\$281	\$268
each add'l 5,000	\$36	\$55	\$32	\$32	\$76	\$31	\$32	\$31

#### Base Rates - Sail/Sail

Amount of								
Insurance	1	2	3	4	5	6	7	8
\$1,000	\$87	\$131	\$76	\$76	\$153	\$73	\$76	\$73
\$2,000	\$101	\$151	\$88	\$88	\$177	\$84	\$88	\$84

\$3,000	\$112	\$168	\$98	\$98	\$196	\$93	\$98	\$93
\$4,000	\$121	\$182	\$106	\$106	\$213	\$101	\$106	\$101
\$5,000	\$129	\$194	\$113	\$113	\$226	\$108	\$113	\$108
\$6,000	\$137	\$206	\$120	\$120	\$240	\$114	\$120	\$114
\$7,000	\$145	\$217	\$127	\$127	\$254	\$121	\$127	\$121
\$8,000	\$153	\$229	\$134	\$134	\$267	\$127	\$134	\$127
\$9,000	\$160	\$241	\$140	\$140	\$281	\$134	\$140	\$134
\$10,000	\$168	\$252	\$147	\$147	\$294	\$140	\$147	\$140
\$11,000	\$176	\$263	\$154	\$154	\$307	\$146	\$154	\$146
\$12,000	\$183	\$275	\$160	\$160	\$321	\$153	\$160	\$153
\$13,000	\$191	\$287	\$167	\$167	\$335	\$159	\$167	\$159
\$14,000	\$199	\$299	\$174	\$174	\$348	\$166	\$174	\$166
\$15,000	\$207	\$310	\$181	\$181	\$362	\$172	\$181	\$172
\$16,000	\$214	\$321	\$187	\$187	\$375	\$178	\$187	\$178
\$17,000	\$222	\$333	\$194	\$194	\$388	\$185	\$194	\$185
\$18,000	\$229	\$344	\$201	\$201	\$401	\$191	\$201	\$191
\$19,000	\$237	\$356	\$207	\$207	\$415	\$198	\$207	\$198
\$20,000	\$245	\$367	\$214	\$214	\$429	\$204	\$214	\$204
\$25,000	\$285	\$427	\$249	\$249	\$498	\$237	\$249	\$237
\$30,000	\$321	\$482	\$281	\$281	\$562	\$268	\$281	\$268
each add'l 5,000	\$36	\$55	\$32	\$32	\$64	\$31	\$32	\$31

#### Base Rates - Jet Drive/Jetski

Amount of				Terr	itory			
Insurance	1	2	3	4	5	6	7	8
\$1,000	\$94	\$117	\$82	\$82	\$137	\$78	\$82	\$78
\$2,000	\$108	\$135	\$95	\$95	\$158	\$90	\$95	\$90
\$3,000	\$120	\$150	\$105	\$105	\$175	\$100	\$105	\$100
\$4,000	\$130	\$163	\$114	\$114	\$190	\$108	\$114	\$108
\$5,000	\$138	\$173	\$121	\$121	\$202	\$115	\$121	\$115

\$6,000	\$147	\$183	\$128	\$128	\$214	\$122	\$128	\$122
\$7,000	\$155	\$194	\$136	\$136	\$226	\$129	\$136	\$129
\$8,000	\$164	\$205	\$143	\$143	\$239	\$136	\$143	\$136
\$9,000	\$172	\$215	\$150	\$150	\$251	\$143	\$150	\$143
\$10,000	\$180	\$225	\$157	\$157	\$262	\$150	\$157	\$150
\$11,000	\$188	\$235	\$165	\$165	\$274	\$157	\$165	\$157
\$12,000	\$197	\$246	\$172	\$172	\$287	\$164	\$172	\$164
\$13,000	\$205	\$256	\$179	\$179	\$299	\$171	\$179	\$171
\$14,000	\$213	\$267	\$187	\$187	\$311	\$178	\$187	\$178
\$15,000	\$221	\$277	\$194	\$194	\$323	\$184	\$194	\$184
\$16,000	\$229	\$287	\$201	\$201	\$335	\$191	\$201	\$191
\$17,000	\$238	\$297	\$208	\$208	\$346	\$198	\$208	\$198
\$18,000	\$246	\$307	\$215	\$215	\$358	\$205	\$215	\$205
\$19,000	\$254	\$318	\$222	\$222	\$370	\$212	\$222	\$212
\$20,000	\$262	\$328	\$230	\$230	\$383	\$219	\$230	\$219
\$25,000	\$305	\$381	\$267	\$267	\$445	\$254	\$267	\$254
\$30,000	\$344	\$430	\$301	\$301	\$502	\$287	\$301	\$287
each add'l 5,000	\$39	\$49	\$34	\$34	\$57	\$33	\$34	\$33

#### Base Rates - Jet Drive/Runabout

Amount of Insurance		Territory								
	1	2	3	4	5	6	7	8		
\$1,000	\$75	\$103	\$66	\$66	\$131	\$62	\$66	\$62		
\$2,000	\$87	\$119	\$76	\$76	\$151	\$72	\$76	\$72		
\$3,000	\$96	\$132	\$84	\$84	\$168	\$80	\$84	\$80		
\$4,000	\$104	\$143	\$91	\$91	\$182	\$87	\$91	\$87		
\$5,000	\$111	\$152	\$97	\$97	\$194	\$92	\$97	\$92		

\$6,000	\$117	\$161	\$103	\$103	\$206	\$98	\$103	\$98
\$7,000	\$124	\$171	\$109	\$109	\$217	\$103	\$109	\$103
\$8,000	\$131	\$180	\$115	\$115	\$229	\$109	\$115	\$109
\$9,000	\$137	\$189	\$120	\$120	\$241	\$115	\$120	\$115
\$10,000	\$144	\$198	\$126	\$126	\$252	\$120	\$126	\$120
\$11,000	\$151	\$207	\$132	\$132	\$263	\$125	\$132	\$125
\$12,000	\$157	\$216	\$138	\$138	\$275	\$131	\$138	\$131
\$13,000	\$164	\$225	\$143	\$143	\$287	\$137	\$143	\$137
\$14,000	\$171	\$235	\$149	\$149	\$299	\$142	\$149	\$142
\$15,000	\$177	\$243	\$155	\$155	\$310	\$148	\$155	\$148
\$16,000	\$184	\$252	\$161	\$161	\$321	\$153	\$161	\$153
\$17,000	\$190	\$261	\$166	\$166	\$333	\$158	\$166	\$158
\$18,000	\$197	\$270	\$172	\$172	\$344	\$164	\$172	\$164
\$19,000	\$203	\$279	\$178	\$178	\$356	\$169	\$178	\$169
\$20,000	\$210	\$289	\$184	\$184	\$367	\$175	\$184	\$175
\$25,000	\$244	\$336	\$214	\$214	\$427	\$203	\$214	\$203
\$30,000	\$275	\$378	\$241	\$241	\$482	\$229	\$241	\$229
each add'l 5,000	\$31	\$42	\$27	\$27	\$55	\$26	\$27	\$26

# Base Rates - None/Cabin

Amount of				Terr	itory			8 \$73						
Insurance	1	2	3	4	5	6	7	8						
\$1,000	\$87	\$131	\$76	\$76	\$171	\$73	\$76	\$73						
\$2,000	\$101	\$151	\$88	\$88	\$198	\$84	\$88	\$84						
\$3,000	\$112	\$168	\$98	\$98	\$219	\$93	\$98	\$93						
\$4,000	\$121	\$182	\$106	\$106	\$238	\$101	\$106	\$101						
\$5,000	\$129	\$194	\$113	\$113	\$253	\$108	\$113	\$108						
\$6,000	\$137	\$206	\$120	\$120	\$268	\$114	\$120	\$114						

\$7,000	\$145	\$217	\$127	\$127	\$284	\$121	\$127	\$121
\$8,000	\$153	\$229	\$134	\$134	\$299	\$127	\$134	\$127
\$9,000	\$160	\$241	\$140	\$140	\$314	\$134	\$140	\$134
\$10,000	\$168	\$252	\$147	\$147	\$329	\$140	\$147	\$140
\$11,000	\$176	\$263	\$154	\$154	\$344	\$146	\$154	\$146
\$12,000	\$183	\$275	\$160	\$160	\$359	\$153	\$160	\$153
\$13,000	\$191	\$287	\$167	\$167	\$374	\$159	\$167	\$159
\$14,000	\$199	\$299	\$174	\$174	\$390	\$166	\$174	\$166
\$15,000	\$207	\$310	\$181	\$181	\$405	\$172	\$181	\$172
\$16,000	\$214	\$321	\$187	\$187	\$419	\$178	\$187	\$178
\$17,000	\$222	\$333	\$194	\$194	\$434	\$185	\$194	\$185
\$18,000	\$229	\$344	\$201	\$201	\$449	\$191	\$201	\$191
\$19,000	\$237	\$356	\$207	\$207	\$464	\$198	\$207	\$198
\$20,000	\$245	\$367	\$214	\$214	\$480	\$204	\$214	\$204
\$25,000	\$285	\$427	\$249	\$249	\$558	\$237	\$249	\$237
\$30,000	\$321	\$482	\$281	\$281	\$629	\$268	\$281	\$268
each add'l 5,000	\$36	\$55	\$32	\$32	\$71	\$31	\$32	\$31

#### Base Rates - None/Open

Amount of				Terr	itory			<b>8</b> \$73 \$84						
Insurance	1	2	3	4	5	6	7	8						
\$1,000	\$87	\$120	\$76	\$76	\$153	\$73	\$76	\$73						
\$2,000	\$101	\$139	\$88	\$88	\$177	\$84	\$88	\$84						
\$3,000	\$112	\$154	\$98	\$98	\$196	\$93	\$98	\$93						
\$4,000	\$121	\$167	\$106	\$106	\$213	\$101	\$106	\$101						
\$5,000	\$129	\$178	\$113	\$113	\$226	\$108	\$113	\$108						
\$6.000	\$137	\$188	\$120	\$120	\$240	\$114	\$120	\$114						

\$7,000	\$145	\$199	\$127	\$127	\$254	\$121	\$127	\$121
\$8,000	\$153	\$210	\$134	\$134	\$267	\$127	\$134	\$127
\$9,000	\$160	\$220	\$140	\$140	\$281	\$134	\$140	\$134
\$10,000	\$168	\$231	\$147	\$147	\$294	\$140	\$147	\$140
\$11,000	\$176	\$242	\$154	\$154	\$307	\$146	\$154	\$146
\$12,000	\$183	\$252	\$160	\$160	\$321	\$153	\$160	\$153
\$13,000	\$191	\$263	\$167	\$167	\$335	\$159	\$167	\$159
\$14,000	\$199	\$274	\$174	\$174	\$348	\$166	\$174	\$166
\$15,000	\$207	\$284	\$181	\$181	\$362	\$172	\$181	\$172
\$16,000	\$214	\$294	\$187	\$187	\$375	\$178	\$187	\$178
\$17,000	\$222	\$305	\$194	\$194	\$388	\$185	\$194	\$185
\$18,000	\$229	\$315	\$201	\$201	\$401	\$191	\$201	\$191
\$19,000	\$237	\$326	\$207	\$207	\$415	\$198	\$207	\$198
\$20,000	\$245	\$337	\$214	\$214	\$429	\$204	\$214	\$204
\$25,000	\$285	\$391	\$249	\$249	\$498	\$237	\$249	\$237
\$30,000	\$321	\$441	\$281	\$281	\$562	\$268	\$281	\$268
each add'l 5,000	\$36	\$50	\$32	\$32	\$64	\$31	\$32	\$31

# Base Rates - None/Sail

Amount of		Territory								
Insurance	1	2	3	4	5	6	7	8		
\$1,000	\$87	\$131	\$76	\$76	\$153	\$73	\$76	\$73		
\$2,000	\$101	\$151	\$88	\$88	\$177	\$84	\$88	\$84		
\$3,000	\$112	\$168	\$98	\$98	\$196	\$93	\$98	\$93		
\$4,000	\$121	\$182	\$106	\$106	\$213	\$101	\$106	\$101		
\$5,000	\$129	\$194	\$113	\$113	\$226	\$108	\$113	\$108		
\$6,000	\$137	\$206	\$120	\$120	\$240	\$114	\$120	\$114		
\$7,000	\$145	\$217	\$127	\$127	\$254	\$121	\$127	\$121		
\$8,000	\$153	\$229	\$134	\$134	\$267	\$127	\$134	\$127		
\$9,000	\$160	\$241	\$140	\$140	\$281	\$134	\$140	\$134		

\$10,000	\$168	\$252	\$147	\$147	\$294	\$140	\$147	\$140
\$11,000	\$176	\$263	\$154	\$154	\$307	\$146	\$154	\$146
\$12,000	\$183	\$275	\$160	\$160	\$321	\$153	\$160	\$153
\$13,000	\$191	\$287	\$167	\$167	\$335	\$159	\$167	\$159
\$14,000	\$199	\$299	\$174	\$174	\$348	\$166	\$174	\$166
\$15,000	\$207	\$310	\$181	\$181	\$362	\$172	\$181	\$172
\$16,000	\$214	\$321	\$187	\$187	\$375	\$178	\$187	\$178
\$17,000	\$222	\$333	\$194	\$194	\$388	\$185	\$194	\$185
\$18,000	\$229	\$344	\$201	\$201	\$401	\$191	\$201	\$191
\$19,000	\$237	\$356	\$207	\$207	\$415	\$198	\$207	\$198
\$20,000	\$245	\$367	\$214	\$214	\$429	\$204	\$214	\$204
\$25,000	\$285	\$427	\$249	\$249	\$498	\$237	\$249	\$237
\$30,000	\$321	\$482	\$281	\$281	\$562	\$268	\$281	\$268
each add'l 5,000	\$36	\$55	\$32	\$32	\$64	\$31	\$32	\$31

# Base Rates - Sail/Open

Amount of		Territory								
Insurance	1	2	3	4	5	6	7	8		
\$1,000	\$87	\$131	\$76	\$76	\$153	\$73	\$76	\$73		
\$2,000	\$101	\$151	\$88	\$88	\$177	\$84	\$88	\$84		
\$3,000	\$112	\$168	\$98	\$98	\$196	\$93	\$98	\$93		
\$4,000	\$121	\$182	\$106	\$106	\$213	\$101	\$106	\$101		
\$5,000	\$129	\$194	\$113	\$113	\$226	\$108	\$113	\$108		
\$6,000	\$137	\$206	\$120	\$120	\$240	\$114	\$120	\$114		
\$7,000	\$145	\$217	\$127	\$127	\$254	\$121	\$127	\$121		
\$8,000	\$153	\$229	\$134	\$134	\$267	\$127	\$134	\$127		
\$9,000	\$160	\$241	\$140	\$140	\$281	\$134	\$140	\$134		
\$10,000	\$168	\$252	\$147	\$147	\$294	\$140	\$147	\$140		

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\$11,000	\$176	\$263	\$154	\$154	\$307	\$146	\$154	\$146
\$12,000	\$183	\$275	\$160	\$160	\$321	\$153	\$160	\$153
\$13,000	\$191	\$287	\$167	\$167	\$335	\$159	\$167	\$159
\$14,000	\$199	\$299	\$174	\$174	\$348	\$166	\$174	\$166
\$15,000	\$207	\$310	\$181	\$181	\$362	\$172	\$181	\$172
\$16,000	\$214	\$321	\$187	\$187	\$375	\$178	\$187	\$178
\$17,000	\$222	\$333	\$194	\$194	\$388	\$185	\$194	\$185
\$18,000	\$229	\$344	\$201	\$201	\$401	\$191	\$201	\$191
\$19,000	\$237	\$356	\$207	\$207	\$415	\$198	\$207	\$198
\$20,000	\$245	\$367	\$214	\$214	\$429	\$204	\$214	\$204
\$25,000	\$285	\$427	\$249	\$249	\$498	\$237	\$249	\$237
\$30,000	\$321	\$482	\$281	\$281	\$562	\$268	\$281	\$268
each add'l 5,000	\$36	\$55	\$32	\$32	\$64	\$31	\$32	\$31

#### Base Rates -Sail/Sailboard

aii/SaiibUai u									
Amount of		Territory							
Insurance	1	2	3	4	5	6	7	8	
\$1,000	\$87	\$120	\$76	\$76	\$153	\$73	\$76	\$73	
\$2,000	\$101	\$139	\$88	\$88	\$177	\$84	\$88	\$84	
\$3,000	\$112	\$154	\$98	\$98	\$196	\$93	\$98	\$93	
\$4,000	\$121	\$167	\$106	\$106	\$213	\$101	\$106	\$101	
\$5,000	\$129	\$178	\$113	\$113	\$226	\$108	\$113	\$108	
\$6,000	\$137	\$188	\$120	\$120	\$240	\$114	\$120	\$114	
\$7,000	\$145	\$199	\$127	\$127	\$254	\$121	\$127	\$121	
\$8,000	\$153	\$210	\$134	\$134	\$267	\$127	\$134	\$127	
\$9,000	\$160	\$220	\$140	\$140	\$281	\$134	\$140	\$134	
\$10,000	\$168	\$231	\$147	\$147	\$294	\$140	\$147	\$140	

\$11,000	\$176	\$242	\$154	\$154	\$307	\$146	\$154	\$146
\$12,000	\$183	\$252	\$160	\$160	\$321	\$153	\$160	\$153
\$13,000	\$191	\$263	\$167	\$167	\$335	\$159	\$167	\$159
\$14,000	\$199	\$274	\$174	\$174	\$348	\$166	\$174	\$166
\$15,000	\$207	\$284	\$181	\$181	\$362	\$172	\$181	\$172
\$16,000	\$214	\$294	\$187	\$187	\$375	\$178	\$187	\$178
\$17,000	\$222	\$305	\$194	\$194	\$388	\$185	\$194	\$185
\$18,000	\$229	\$315	\$201	\$201	\$401	\$191	\$201	\$191
\$19,000	\$237	\$326	\$207	\$207	\$415	\$198	\$207	\$198
\$20,000	\$245	\$337	\$214	\$214	\$429	\$204	\$214	\$204
\$25,000	\$285	\$391	\$249	\$249	\$498	\$237	\$249	\$237
\$30,000	\$321	\$441	\$281	\$281	\$562	\$268	\$281	\$268
each add'l 5,000	\$36	\$50	\$32	\$32	\$64	\$31	\$32	\$31

# **Boat Class Factors**

Boat Class Symbol	Inboard/ Cabin	Inboard/ Open	Inboard/ Runabout	Inboard/ Sail	Inboard/ Outboard/ Cabin	Inboard/ Outboard/ Open	Inboard/ Outboard/ Runabout	Inboard/ Outboard/ Runabout
Α	1.000	1.000	1.000	0.800	1.000	1.000	1.000	1.000
В	1.000	1.000	1.000	0.900	1.010	1.010	1.010	1.010
С	1.000	1.000	1.000	1.000	1.030	1.030	1.030	1.030
D	1.000	1.000	1.000	1.000	1.030	1.030	1.030	1.030
E	1.060	1.060	1.060	1.000	1.160	1.160	1.160	1.160
F	1.600	1.600	1.600	1.000	1.290	1.290	1.290	1.290
G	1.210	1.210	1.210	1.000	1.440	1.440	1.440	1.440
н	1.210	1.210	1.210	1.000	1.440	1.440	1.440	1.440
ı	1.210	1.210	1.210	1.000	1.440	1.440	1.440	1.440

Boat Class Symbol	Jet Drive/ Jetski	Jet Drive/ Open	Jet Drive/ Cabin	Jet Drive/ Runabout	None/ Cabin	None/ Open	None/ Sail
Α	1.000	1.000	1.000	1.000	0.460	0.460	0.460
В	1.000	1.000	1.000	1.000	0.540	0.540	0.540
С	1.000	1.000	1.000	1.000	1.000	1.000	1.000
D	1.000	1.000	1.000	1.000	1.000	1.000	1.000
E	1.080	1.080	1.080	1.080	1.000	1.000	1.000
F	1.080	1.080	1.080	1.080	1.000	1.000	1.000
G	1.250	1.250	1.250	1.250	1.000	1.000	1.000
Н	1.500	1.500	1.500	1.500	1.000	1.000	1.000
I	1.500	1.500	1.500	1.500	1.000	1.000	1.000

Boat Class Symbol	Outboard/ Cabin	Outboard/ Open	Outboard/ Pontoon	Outboard/ Runabout	Outboard/ Sail	Sail/ Cabin	Sail/ Sail	Sail/ Open	Sail/ Sailboard
Α	1.000	1.000	1.000	1.000	0.800	0.460	0.460	0.460	0.460
В	1.000	1.000	1.000	1.000	0.900	0.540	0.540	0.540	0.540
С	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000
D	1.160	1.160	1.160	1.160	1.000	1.000	1.000	1.000	1.000
Е	1.530	1.530	1.530	1.530	1.000	1.000	1.000	1.000	1.000
F	1.650	1.650	1.650	1.650	1.000	1.000	1.000	1.000	1.000
G	2.110	2.110	2.110	2.110	1.000	1.000	1.000	1.000	1.000
Н	2.110	2.110	2.110	2.110	1.000	1.000	1.000	1.000	1.000
1	2.110	2.110	2.110	2.110	1.000	1.000	1.000	1.000	1.000

# **Boating Safety Course Discount**

Course	Factor
U.S. Coast Guard Auxiliary Safety Course	0.90
U.S. Power Squadron Safety Course	0.90

# **Deductible Factors**

Deductible	Factor
\$500	1.000
\$1,000	0.883
\$2,500	0.667
\$5,000	0.611
\$10,000	0.556

#### **Diesel Motor Discount**

Diesel	
Motor	Factor
Υ	0.95
N	1.00

#### Towing / Emergency Services

Limit	
(Per Occurrence / Per Year)	Charge
500/1000	\$0.00
750/1500	\$25.00
1000/2000	\$40.00

#### **Hull Construction**

Construction	Factor
Aluminum	1.00
Fiberglass	1.00
Steel	1.00
Wood	1.05
Composite	1.00

#### Personal Effects

CISCIIAI EIICOIS		
Limit	Charge	
\$1,000	\$0.00	
\$2,500	\$45.00	
\$5,000	\$120.00	
\$7,500	\$195.00	

# Youthful Operator

Youth	Factor	
Υ	1.05	
N	1.00	

#### Trailers

Trailers	Deductible*		
Limit Amount	\$500	\$1,000	\$2,500
\$100	2.00	2.00	1.00
200	3.00	3.00	2.00
400	6.00	5.00	4.00
600	9.00	7.00	6.00
800	12.00	10.00	8.00
1,000	14.00	12.00	10.00
1,200	17.00	14.00	11.00
1,400	20.00	17.00	13.00
1,600	23.00	19.00	15.00
1,800	25.00	21.00	17.00
2,000	28.00	23.00	19.00
2,200	31.00	26.00	21.00
2,400	34.00	28.00	22.00
2,600	36.00	30.00	24.00
2,800	39.00	33.00	26.00
3,000	42.00	35.00	28.00
Each Add'l \$100	1.00	1.00	1.00

<sup>\*</sup> The deductible refers to the deductible chosen for Section I coverage.

SERFF Tracking #: NWPP-132187070 State Tracking #: Company Tracking #: PL-NPC-20H-R-DC

State: District of Columbia Filing Company: Crestbrook Insurance Company

TOI/Sub-TOI: 04.0 Homeowners/04.0000 Homeowners Sub-TOI Combinations

Product Name: Crestbrook Personal Property

**Project Name/Number:** /PL-NPC-20H-R-DC

# **Supporting Document Schedules**

Bypassed - Item:	Consulting Authorization
Bypass Reason:	N/A
Attachment(s):	
Item Status:	
Status Date:	
Satisfied - Item:	Actuarial Certification (P&C)
Comments:	
Attachment(s):	DC - Filing Memo - HO (0220).pdf Filing Support Exhibits_DC Homeowners (0220).pdf 2019Q2 DC HO Combined Indication.pdf
Item Status:	
Status Date:	
Bypassed - Item:	District of Columbia and Countrywide Experience for the Last 5 Years (P&C)
Bypass Reason:	N/A
Attachment(s):	
Item Status:	
Status Date:	
Bypassed - Item:	District of Columbia and Countrywide Loss Ratio Analysis (P&C)
Bypass Reason:	N/A
Attachment(s):	
Item Status:	
Status Date:	

# FILING MEMORANDUM Crestbrook Insurance Company PERSONAL PROPERTY PROGRAM

This memorandum summarizes revisions to the Personal Property Program in the District of Columbia for Crestbrook Insurance Company, a wholly-owned subsidiary of Nationwide Mutual Insurance Company.

Effective February 1, 2020 for new business and March 15, 2020 for renewals, we are implementing a rate revision for our Personal Property Program subject to approval. This change will have an overall premium impact of 6.0%. The revisions are as follows:

# **Base Rate**

We are proposing an increase to the all-peril base rate. Please refer to page RS-P-103 of the Rate Supplement manual.

# **Usage Factors**

Consistent with our countrywide strategy, we are proposing an increase to the secondary home usage type for Homes and Condominiums to be more in line with our competitors on these types of risks. Please refer to page RS-P-115 of the Rating Manual and Exhibit I of the Filing Support Exhibits.

# **Proposed Rate Change by Form**

Personal Home	6.7%
Personal Condo	0.4%
Personal Tenant	0.0%

# Exhibit I: Usage Types

# Home

	Crestbrook	Crestbrook	PURE
Usage Type	<b>Current Factor</b>	Proposed Factor	Factor
Primary	1.00	1.00	1.00
Secondary/Seasonal	1.00	1.20	1.30

# Condominium

	Crestbrook	Crestbrook	PURE
Usage Type	Current Factor	Proposed Factor	Factor
Primary	1.00	1.00	1.00
Secondary/Seasonal	1.00	1.20	1.20

PURE factors taken from SERFF tracking # PRIV-131879066.

# Crestbrook Insurance Company



#### Homeowners

#### **Exposure Base**

The exposure base for Personal Home (Forms HO 3 & 5) is \$1,000 of Coverage A for one year.

The exposure base for Personal Tenant and Personal Condo (Forms HO 4 & 6) is \$1,000 of Coverage C for one year.

#### **Trend Period**

The rate indication is based on accident quarter loss experience ending 6/30/2019.

The average loss date in the most recent accident quarter ending 6/30/2019 is 5/16/2019.

Our proposed rates are expected to be in effect for twelve months. Therefore, the average loss date in the proposed period is 2/1/2021.

Losses are trended from 5/16/2019 to the average loss date in the proposed period of 2/1/2021, resulting in a trend period of 1.716 years.

# Credibility

Credibility is determined using the standards of credibility shown in Exhibit 9A. The Square Root Rule is used to determine partial credibility. An adjustment for average severity is applied in the credibility standard calculation. This adjustment increases the standard for full credibility as the variability of losses increases.

Separate indications were not produced by form as our experience is very limited. Crestbrook has only been writing business in the District Of Columbia for 2.75 years. As such, we have combined all Homeowners forms into one indication.

#### Loss and DCC Trend

Crestbrook's loss experience in the District Of Columbia is limited, and loss trends calculated from our own data are not fully credible. Therefore, a loss and DCC trend complement is required.

Complement loss trends were calculated from ISO Fast Track Non-Catastrophe loss data for the District Of Columbia, Maryland, and Virginia. Please see Exhibit 7B for details.

# **Premium Trend**

The historical premium trend was selected based on Crestbrook's premium and exposure data. However, given our limited historical data, it is difficult to say whether or not the premium trend to date will continue. Therefore, we have selected a 0.0% prospective premium trend.

#### Loss and DCC Ratio

Crestbrook's loss experience in the District Of Columbia is 7.3% credible, so a complement is needed.

The Prospective Net Trend was applied to the Permissible Loss and LAE & Fixed Expense Ratio to determine the complement. This ensures Crestbrook's rates reflect current and prospective trends. Please see Exhibit 1 for details.

# **Loss Development**

The cumulative development factors were developed using both the incurred loss and paid loss development methods. The incurred loss development ratios are less leveraged than the paid ratios. Also, incurred losses incorporate both paid losses and case reserves on open claims, thereby producing a more complete view of the loss experience. Therefore, the incurred loss development method was selected to determine the ultimate losses.

Due to limited experience in the District Of Columbia, we have provided countrywide loss development data.

# **Catastrophe Load**

The Catastrophe Load was calculated using ISO Fast Track Data for Homeowners. The circulars used are listed in Exhibit 8.

### **ACTUARIAL MEMORANDUM**

Crestbrook Insurance Company

District of Columbia

# Homeowners Program

The purpose of this actuarial memorandum is to introduce revisions to the Homeowners Program in the District Of Columbia offered by Crestbrook Insurance Company, a wholly-owned subsidiary of Nationwide Mutual Insurance Company. This memorandum should be used for the sole purpose of rate documentation and justification.

I am a Member of the Casualty Actuarial Society, and I meet its qualification standards for preparing rate filings for insurance companies.

I hereby certify, to the best of my knowledge and judgment, that:

- 1. The Indication support in this rate filing is in compliance with the applicable laws of the state in which it is being filed, and the rules of the Department of Insurance;
- 2. The Indication filing support complies with Actuarial Standard of Practice No. 29, "Expense Provisions in Property/Casualty Insurance Ratemaking" as adopted by the Actuarial Standards Board in August 1997 (last revised in May 2011);
- 3. The Indication filing support complies with Actuarial Standard of Practice No. 39, "Treatment of Catastrophe Losses in Property/Casualty Insurance Ratemaking" as adopted by the Actuarial Standards Board in June of 2000 (last revised in May 2011);
- 4. The Indication filing support complies with Actuarial Standard of Practice No. 41, "Actuarial Communications" as adopted by the Actuarial Standards Board in December of 2010;
- 5. The benefits provided are reasonable in relation to the proposed premiums. The proposed premium is not excessive, inadequate, nor unfairly discriminatory;
- 6. This certification is a Prescribed Statement of Actuarial Opinion.

Nongkoh Nwadibia, FCAS, MAAA Director Actuary, PC Actuarial Crestbrook Insurance Company 12/10/2019

Exhibit: 1 Page: A

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)
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					Projected	Non CAT				Tuesdad	Leveled	
			D		Earned	Non-CAT	l D00			Trended	Ultimate	
A = =:=l===4	F	Earned	Premium	D	Premium at Current Rate	Reported	Loss and DCC			Ultimate	Loss and DCC	
Accident	Earned		Adjustment	Premium		Losses and DCC	Development	Loss and DCC Trend	CAT Load	Losses and DCC	Ratio	14/-:
Quarter	Exposure	Premium	Factor	Trend	Level		Factor				Hatio	Weight
20143	0	\$0	1.000	1.066	\$0	\$0	1.000	1.466	0.358	\$0		0.0%
20144	0	\$0	1.000	1.063	\$0	\$0	1.000	1.444	0.358	\$0		0.0%
20151	0	\$0	1.000	1.059	\$0	\$0	1.000	1.423	0.358	\$0		0.0%
20152	0	\$0	1.000	1.055	\$0	\$0	1.000	1.402	0.358	\$0		0.0%
20153	0	\$0	1.000	1.052	\$0	\$0	1.000	1.381	0.358	\$0		0.0%
20154	0	\$0	1.000	1.048	\$0	\$0	1.000	1.361	0.358	\$0		0.0%
20161	0	\$0	1.000	1.045	\$0	\$0	1.000	1.341	0.358	\$0		0.0%
20162	0	\$0	1.000	1.041	\$0	\$0	1.018	1.322	0.358	\$0		0.0%
20163	0	\$0	1.000	1.038	\$0	\$0	1.073	1.302	0.358	\$0		0.0%
20164	968	\$1,136	1.099	1.034	\$1,291	\$0	1.081	1.283	0.358	\$0	0%	0.2%
20171	6,293	\$9,838	1.098	1.031	\$11,135	\$0	1.070	1.264	0.358	\$0	0%	1.2%
20172	17,592	\$25,242	1.098	1.027	\$28,463	\$8,919	1.084	1.246	0.358	\$16,361	57%	3.4%
20173	30,246	\$44,227	1.098	1.024	\$49,710	\$128,981	1.070	1.227	0.358	\$230,092	463%	5.8%
20174	39,604	\$60,542	1.098	1.020	\$67,826	\$7,740	1.105	1.209	0.358	\$14,056	21%	7.6%
20181	50,540	\$81,656	1.098	1.017	\$91,176	\$0	1.128	1.192	0.358	\$0	0%	9.7%
20182	60,650	\$98,120	1.098	1.014	\$109,191	\$171,898	1.157	1.174	0.358	\$317,189	290%	11.6%
20183	68,654	\$109,173	1.098	1.010	\$121,063	\$158,138	1.192	1.157	0.358	\$296,260	245%	13.1%
20184	75,867	\$120,216	1.098	1.007	\$132,844	\$237,510	1.222	1.140	0.358	\$449,560	338%	14.5%
20191	81,794	\$128,091	1.095	1.003	\$140,775	\$15,630	1.315	1.123	0.358	\$31,348	22%	15.6%
20192	91,254	\$146,556	1.069	1.000	\$156,644	\$5,000	2.084	1.107	0.358	\$15,664	10%	17.4%
Total	523,462	\$824,797			\$910,116	\$733,816				\$1,370,531	150%	100%

Note:	
(1) (2) (3) (4) (5) (6) (7) (8) (9)	Exposure Base: \$1,000 of coverage for one year  From Exhibit 3  From Exhibit 5  = (2) x (3) x (4)  Non-CAT Reported Losses  From Exhibit 6 (Reported)  From Exhibit 7  From Exhibit 8
(10) (11) (12) (13) (14) (15) (16) (17) (18) (19) (20) (21)	From Exhibit 8  = $(6) \times (7) \times (8) \times [1 + (9)]$ = $(10) / (5)$ Selected weight given to each Accident Quarter Weighted average of (11) and (12) From Exhibit 10, Line 22 From Exhibit 10, Line 20 - Fixed = $(14) \times [1 + (15)] + (16)$ From Exhibit 10, Line 21 = $(8) / (4)$ for latest quarter = $[(17) - (15)] \times (18) + (15)$ From Exhibit 9 = $(16) \times (20) + (19) \times [1 - (20)]$ = $[(21) / (17)] - 1$

(13)	Selected Projected Loss and DCC Ratio	150.3%
(14)	A&O as a % of Loss and DCC	3.2%
(15)	Fixed Expense Provision	13.3%
(16)	Projected Loss, LAE & Fixed Expense Ratio	168.3%
(17)	Permissible Loss, LAE & Fixed Expense Ratio	76.1%
(18)	Prospective Net Trend	1.107
(19)	Trended Permissible Loss, LAE & Expense Ratio	82.8%
(20) (21) (22)	Experience Credibility Credibility Weighted Loss, LAE & Fixed Expense Ratio Credibility-Weighted Indicated Rate Change	7.3% 89.0% 17.0%

Line of Insurance: Homeowners

Exhibit: 2 Page: A

Effective Date	Effective Date		Rate Change %
<u>(New)</u>	(Renewal)	SERFF Tracking #	<u>Overall</u>
N/A	N/A	SCTT-130539160	New Program
2/1/2019	3/15/2019	NWPP-131733252	9.8%

Line of Insurance: Homeowners

Exhibit: 3 Page: A

Fiscal Calendar		Current Level	Premium
Quarter	Earned Premium	<b>Earned Premium</b>	Adjustment Factor
20143	0	0	1.000
20144	0	0	1.000
20151	0	0	1.000
20152	0	0	1.000
20153	0	0	1.000
20154	0	0	1.000
20161	0	0	1.000
20162	0	0	1.000
20163	0	0	1.000
20164	1,136	1,248	1.099
20171	9,838	10,802	1.098
20172	25,242	27,706	1.098
20173	44,227	48,552	1.098
20174	60,542	66,469	1.098
20181	81,656	89,653	1.098
20182	98,120	107,730	1.098
20183	109,173	119,846	1.098
20184	120,216	131,952	1.098
20191	128,091	140,301	1.095
20192	146,556	156,644	1.069

## Note:

Current Level Earned Premium is calculated by applying overall rate changes to individual policies based on effective date. The Premium Adjustment Factor is the total Current Level Earned Premium divided by total Earned Premium for each Quarter.

# DISTRICT OF COLUMBIA Prospective Trend Period

Company Name: Crestbrook Insurance

Line of Insurance: Homeowners

Exhibit: 4
Page: A

Effective Date of Rate Change	2/1/2020
Average Date of Most Recent Accident Quarter	5/16/2019
Average Date of Loss of Effective Period	2/1/2021
Trend Period	1.716

Exhibit: 5 Page: A

		Quarterly Data											
Calendar YYYYQ	Written Exposures	Written Premium	On-Level Written Premium	On-Level Written Premium per Exposure									
20143	0	0	0	0.00									
20144	0	0	0	0.00									
20151	0	0	0	0.00									
20152	0	0	0	0.00									
20153	0	0	0	0.00									
20154	0	0	0	0.00									
20161	0	0	0	0.00									
20162	0	0	0	0.00									
20163	0	0	0	0.00									
20164	12,782	19,364	21,280	1.66									
20171	22,572	32,295	35,417	1.57									
20172	65,230	97,602	107,164	1.64									
20173	36,348	52,824	57,977	1.60									
20174	63,961	113,948	125,184	1.96									
20181	60,955	101,249	111,106	1.82									
20182	98,716	149,298	163,815	1.66									
20183	57,940	84,345	92,654	1.60									
20184	104,770	178,232	195,643	1.87									
20191	90,231	145,134	152,888	1.69									
20192	123,331	201,303	201,067	1.63									

Rolling 4-Quarter Data										
Written Exposures	Written Premium	On-Level Written Premium	On-Level Written Premium pe Exposure							
136,932	202,085	221,839	1.62							
188,111	296,669	325,743	1.73							
226,494	365,623	401,431	1.77							
259,980	417,319	458,082	1.76							
281,571	448,841	492,759	1.75							
322,380	513,124	563,217	1.75							
351,656	557,009	605,000	1.72							
376.271	609,014	642,253	1.71							

Selected Historical Trend:	8 pt	1.4%
Selected Prospective Trend*:		0.0%

Annual Pre	Annual Premium Trend										
16 pt											
12 pt											
8 pt	1.4%										
4 pt	-3.5%										

	Histor	rical	Prospe	Prospective					
					Premium				
Calendar Qtrs	Period (Yrs)	Factor	Period (Yrs)	Factor	Trend				
20143	4.75	1.066	1.72	1.000	1.066				
20144	4.50	1.063	1.72	1.000	1.063				
20151	4.25	1.059	1.72	1.000	1.059				
20152	4.00	1.055	1.72	1.000	1.055				
20153	3.75	1.052	1.72	1.000	1.052				
20154	3.50	1.048	1.72	1.000	1.048				
20161	3.25	1.045	1.72	1.000	1.045				
20162	3.00	1.041	1.72	1.000	1.041				
20163	2.75	1.038	1.72	1.000	1.038				
20164	2.50	1.034	1.72	1.000	1.034				
20171	2.25	1.031	1.72	1.000	1.031				
20172	2.00	1.027	1.72	1.000	1.027				
20173	1.75	1.024	1.72	1.000	1.024				
20174	1.50	1.020	1.72	1.000	1.020				
20181	1.25	1.017	1.72	1.000	1.017				
20182	1.00	1.014	1.72	1.000	1.014				
20183	0.75	1.010	1.72	1.000	1.010				
20184	0.50	1.007	1.72	1.000	1.007				
20191	0.25	1.003	1.72	1.000	1.003				
20192	0.00	1.000	1.72	1.000	1.000				

 $\frac{\textbf{Note:}}{\textbf{(1)}} * \textbf{Given our limited historical experience,}$ it is difficult to say whether or not the premium trend to date will continue. Therefore, we have selected a 0% prospective premium trend.

Non-CAT Reported Loss at	nd DCC Deve	lopment - N	et of recover	ries																	
Accident Quarter	3	6	9	12	15	18	21	24	27	30	33	36	39	42	45	48	51	54	57	60	Ult
20143	354,720	515,127	624,637	523,587	531,865	598,149	598,149	598,149	558,430	583,430	591,474	611,381	690,341	690,397	690,397	690,397	690,397	690,397	690,397	690,397	
20144	4,431,841	4,787,041	4,527,604	4,512,256	4,577,756	4,572,993	4,572,993	4,563,802	4,563,802	4,563,802	3,578,552	3,874,953	3,871,819	3,876,819	3,876,819	3,881,819	3,877,819	3,865,751	3,865,959		
20151	1,922,649	2,355,445	2,685,199	2,651,496	2,640,906	2,868,643	2,894,077	2,765,143	2,765,143	2,765,143	2,765,143	2,765,143	2,765,143	2,765,143	2,765,143	2,765,143	2,765,143	2,765,143			
20152	920,283	1,740,907	1,839,770	1,866,497	1,798,205	1,798,164	2,014,565	2,013,045	1,948,045	1,993,045	1,993,045	1,836,291	1,836,963	1,837,994	1,838,754	1,838,754	1,867,684				
20153	1,936,635	3,018,056	3,318,088	3,478,080	4,175,202	4,272,201	4,325,800	4,331,096	4,391,573	4,391,340	4,446,340	4,446,341	4,391,340	4,413,841	4,413,840	4,413,840					
20154	1,897,408	4,318,554	5,242,742	5,559,785		5,833,294	5,857,730	6,102,746		6,162,374	6,272,045		8,573,409	9,059,766	11,688,960						
20161	3,302,452	5,451,464	6,262,863	6,404,162	-, - ,	6,476,094	6,835,467	6,842,448	6,821,787	6,962,222	6,952,222	6,997,222	6,997,977	6,997,721							
20162	3,189,820	6,411,935			7,416,005	8,063,512				7,904,087	7,910,921	7,935,921	7,956,691								
20163	4,629,836	-, -, -	-,, -	10,819,929		, ,		11,698,063				13,157,395									
20164	12,120,239					17,897,896					18,200,450										
20171	6,406,820					12,398,042				14,184,530											
20172	9,864,873	-,,-	-, -, -	-,,-	- 1 1	20,321,298	-,,-	-1	20,599,261												
20173						18,610,066		20,013,915													
20174	-,,	, .,	-,,			18,186,110	18,421,521														
20181			22,286,336			22,285,067															
20182	- , ,	-,,	20,705,412	, ,	21,526,480																
20183			25,284,717	26,635,368																	
20184		16,219,822	18,197,154																		
20191 20192	13,299,583 13,757,749	21,934,083																			
20192	13,757,749																				
Age-Age Factors	3-6	6-9	9-12	12-15	15-18	18-21	21-24	24-27	27-30	30-33	33-36	36-39	39-42	42-45	45-48	48-51	51-54	54-57	57-60	60-Ult	
20143	1,4522	1.2126	0.8382	1.0158	1.1246	1.0000	1.0000	0.9336	1.0448	1.0138	1.0337	1.1291	1.0001	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	00-011	
20144	1.0801	0.9458	0.9966	1.0145	0.9990	1.0000	0.9980	1.0000	1.0000	0.7841	1.0828	0.9992	1.0013	1.0000	1.0013	0.9990	0.9969	1.0001	1.0000		
20151	1.2251	1.1400	0.9874	0.9960	1.0862	1.0089	0.9554	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0001			
20152	1.8917	1.0568	1.0145	0.9634	1.0000	1.1203	0.9992	0.9677	1.0231	1.0000	0.9213	1.0004	1.0006	1.0004	1.0000	1.0157					
20153	1.5584	1.0994	1.0482	1.2004	1.0232	1.0125	1.0012	1.0140	0.9999	1.0125	1.0000	0.9876	1.0051	1.0000	1.0000						
20154	2.2760	1.2140	1.0605	1.0455	1.0035	1.0042	1.0418	1.0121	0.9977	1.0178	1.0000	1.3669	1.0567	1.2902							
20161	1.6507	1.1488	1.0226	1.0079	1.0033	1.0555	1.0010	0.9970	1.0206	0.9986	1.0065	1.0001	1.0000								
20162	2.0101	1.1353	1.0241	0.9948	1.0873	1.0000	0.9903	1.0058	0.9841	1.0009	1.0032	1.0026									
20163	1.9672	1.1655	1.0193	1.0240	1.0289	1.0497	0.9776	1.0143	1.0898	1.0098	1.0077										
20164	1.3138	1.0488	1.0349	1.0276	1.0077	0.9645	1.1713	0.9110	0.9851	1.0031											
20171	1.5931	1.0811	1.0133	1.0934	1.0141	1.0666	1.0372	1.0216	1.0123												
20172	1.7075	1.0770	1.0088	1.0763	1.0317	1.0251	0.9908	0.9981													
20173	1.5830	0.9718	1.0099	1.0081	1.0547	1.0292	1.0449														
20174	1.7002	1.1254	1.0561	1.0466	1.0259	1.0129															
20181	1.8296	1.0298	0.9975	0.9962	1.0063																
20182	1.3507	1.0990	1.0334	1.0060																	
20183	1.5135	1.0509	1.0534																		
20184	1.5729	1.1219																			
20191	1.6492																				
(1) All-Year Average	1.6276	1.0958	1.0129	1.0323	1.0331	1.0250	1.0161	0.9896	1.0143	0.9840	1.0061	1.0607	1.0091	1.0484	1.0003	1.0037	0.9990	1.0000	1.0000	1.0000	
(2) Average Excl. Hi-Lo	1.6217	1.0978	1.0213	1.0252	1.0287	1.0221	1.0075	0.9943	1.0093	1.0048	1.0073	1.0219	1.0014	1.0001	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	
(3) Geometric Average	1.6033	1.0935	1.0116	1.0310	1.0325	1.0243	1.0149	0.9890	1.0139	0.9815	1.0054	1.0544	1.0089	1.0435	1.0003	1.0037	0.9990	1.0000	1.0000	1.0000	
(4) Weighted Average	1.5853	1.0754	1.0254	1.0304	1.0257	1.0204	1.0331	0.9870	1.0130	0.9905	1.0069	1.0675	1.0177	1.1161	1.0004	1.0027	0.9984	1.0000	1.0000	1.0000	
(5) Selected Age-to-Age	1.5853	1.0754	1.0254	1.0304	1.0257	1.0204	1.0331	0.9870	1.0130	0.9905	1.0069	1.0544	1.0177	1.0001	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1 0000
(6) Age-to-Ultimate	2.0840	1.3146	1.2224	1.1922	1.1570	1.1280	1.1054	1.0701	1.0842	1.0703	1.0806	1.0732	1.0178	1.0001	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000
(7) % Unreported	52%	24%	18%	16%	14%	11%	10%	7%	8%	7%	7%	7%	2%	0%	0%	0%	0%	0%	0%	0%	

Non-CAT Paid Loss and DO	CC Developn	nent - Net of	recoveries																		
Accident Quarter	3	6	9	12	15	18	21	24	27	30	33	36	39	42	45	48	51	54	57	60	Ult
20143	197,676	409,986	452,788	504,511	515,901	555,434	558,430	558,430	558,430	566,045	576,381	600,624	665,341	673,175	675,562	675,562	675,562	675,562	675,562	675,562	
20144	3,598,877	4,146,915	4,499,549	4,507,493	4,507,493	4,507,493	4,509,293	4,517,377	4,519,757	4,524,426	3,519,426	3,858,430	3,855,864	3,856,020	3,856,020	3,858,243	3,865,751	3,865,751	3,865,959		
20151	1,088,081	1,987,948	2,377,297	2,557,849	2,565,906	2,718,104	2,743,539	2,765,143	2,765,143	2,765,143	2,765,143	2,765,143	2,765,143	2,765,143	2,765,143	2,765,143	2,765,143	2,765,143			
20152	565,071	1,581,151	1,704,775	1,780,072	1,745,239	1,760,127	1,854,065	1,852,545	1,866,485	1,912,858	1,914,277	1,760,091	1,760,763	1,764,857	1,767,776	1,767,776	1,795,996				
20153	1,237,539	2,539,452	2,823,522	2,993,110	3,950,942	4,240,148	4,312,319	4,316,942	4,388,746	4,391,340	4,391,340	4,391,340	4,391,340	4,406,340	4,406,340	4,406,340					
20154	1,142,265	3,338,223	4,707,678	5,072,003	5,250,582	5,278,304	5,344,353	5,663,081	5,742,069	5,810,151	5,850,294	5,856,365	6,169,211	6,210,909	10,796,471						
20161	2,182,794	5,094,726	5,742,179	6,282,776	6,400,853	6,389,028	6,682,500	6,777,448	6,783,286	6,947,222	6,947,222	6,947,222	6,947,977	6,947,721							
20162	1,596,285	5,168,551	6,066,866	6,912,954	6,991,575	7,181,252	7,183,815	7,652,818	7,659,727	7,793,441	7,797,774		7,814,783								
20163	3,789,386	7,590,131		10,595,881		10,831,113		11,174,979				11,404,086									
20164			12,700,529			14,335,777					18,015,590										
20171	3,266,521	7,641,405				10,487,933				12,753,798											
20172			-,,	-,,	1 1-	18,678,737		-,,	18,813,334												
20173						17,356,571		18,087,854													
20174		-,	-,,		- 1 1	16,961,038	17,200,964														
20181			18,695,287			19,883,387															
20182			17,419,716		20,241,305																
20183			23,103,050	24,968,938																	
20184		11,377,975	15,011,512																		
20191 20192	7,578,049	17,607,479																			
20192	7,452,373																				
Age-Age Factors	3-6	6-9	9-12	12-15	15-18	18-21	21-24	24-27	27-30	30-33	33-36	36-39	39-42	42-45	45-48	48-51	51-54	54-57	57-60	60-Ult	
20143	2.0740	1.1044	1.1142	1.0226	1.0766	1.0054	1.0000	1.0000	1.0136	1.0183	1.0421	1.1077	1.0118	1.0035	1.0000	1.0000	1.0000	1.0000	1.0000	00 Oit	
20144	1.1523	1.0850	1.0018	1.0000	1.0000	1.0004	1.0018	1.0005	1.0010	0.7779	1.0963	0.9993	1.0000	1.0000	1.0006	1.0019	1.0000	1.0001			
20151	1.8270	1.1959	1.0759	1.0031	1.0593	1.0094	1.0079	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000	1.0000				
20152	2.7981	1.0782	1.0442	0.9804	1.0085	1.0534	0.9992	1.0075	1.0248	1.0007	0.9195	1.0004	1.0023	1.0017	1.0000	1.0160					
20153	2.0520	1.1119	1.0601	1.3200	1.0732	1.0170	1.0011	1.0166	1.0006	1.0000	1.0000	1.0000	1.0034	1.0000	1.0000						
20154	2.9225	1.4102	1.0774	1.0352	1.0053	1.0125	1.0596	1.0139	1.0119	1.0069	1.0010	1.0534	1.0068	1.7383							
20161	2.3340	1.1271	1.0941	1.0188	0.9982	1.0459	1.0142	1.0009	1.0242	1.0000	1.0000	1.0001	1.0000								
20162	3.2379	1.1738	1.1395	1.0114	1.0271	1.0004	1.0653	1.0009	1.0175	1.0006	1.0014	1.0008									
20163	2.0030	1.2488	1.1179	1.0168	1.0053	1.0557	0.9773	1.0057	1.0016	1.0123	1.0008										
20164	2.4378	1.2014	1.0515	1.0432	1.0290	0.9377	1.0417	1.2722	1.0126	0.9987											
20171	2.3393	1.1832	1.0964	1.0372	1.0200	1.1083	1.0121	1.0606	1.0221												
20172	2.2494	1.2540	1.0398	1.0855	1.0434	0.9838	1.0156	1.0080													
20173	1.9610	1.2087	1.0381	1.0264	1.0388	1.0185	1.0232														
20174	2.6974	1.2222	1.1676	1.0653	1.0244	1.0141															
20181	2.4633	1.0809	1.0414	1.0255	0.9958																
20182	1.9313	1.1753	1.1386	1.0205																	
20183	2.1163	1.1652	1.0808																		
20184	2.0910	1.3193																			
20191	2.3235																				
(d) All M A	0.0007	1 1050	1 0011	1.0115	1.0076	1.0100	1 0100	1 0000	1 0110	0.0015	1 0000	1 0000	1 0005	1 1000	1 0001	1 0015	1 0000	1 0000	1 0000	1 0000	
(1) All-Year Average	2.2637	1.1859	1.0811	1.0445	1.0270	1.0188	1.0168	1.0322	1.0118	0.9815	1.0068	1.0202	1.0035	1.1239	1.0001	1.0045	1.0000	1.0000	1.0000	1.0000	
(2) Average Excl. Hi-Lo	2.2718	1.1786	1.0807	1.0294	1.0256	1.0180	1.0160	1.0115	1.0117	1.0024	1.0065	1.0091	1.0025	1.0013	1.0000	1.0010	1.0000	1.0000	1.0000	1.0000	
(3) Geometric Average	2.2160	1.1830	1.0803	1.0421	1.0267	1.0181	1.0166	1.0299	1.0118	0.9788	1.0058	1.0196	1.0035	1.0975	1.0001	1.0045	1.0000	1.0000	1.0000	1.0000	
(4) Weighted Average	2.1937	1.1919	1.0818	1.0408	1.0226	1.0137	1.0194	1.0548	1.0125	0.9870	1.0052	1.0113	1.0026	1.2333	1.0002	1.0039	1.0000	1.0000	1.0000	1.0000	
(5) Selected Age-to-Age	2.2160	1.1830	1.0803	1.0421 1.3091	1.0267 1.2562	1.0181 1.2235	1.0166	1.0299	1.0118	1.0000	1.0058	1.0196 1.1280	1.0035	1.0975 1.1025	1.0001	1.0045 1.0045	1.0000	1.0000	1.0000	1.0000 1.0000	1.0000
(6) Age-to-Ultimate	3.7073	1.6729	1.4142				1.2018	1.1822	1.1479	1.1346	1.1346		1.1063		1.0046		1.0000	1.0000	1.0000		1.0000
(7) % Unpaid	73%	40%	29%	24%	20%	18%	17%	15%	13%	12%	12%	11%	10%	9%	0%	0%	0%	0%	0%	0%	

Exhibit: 7 Page: A

		Quarterly Data	
Calendar YYYYQ	Earned Exposures	Reported Claims	Non-CAT Limited Reported Losses & DCC
20143	0	0	0
20144	0	0	0
20151	0	0	0
20152	0	0	0
20153	0	0	0
20154	0	0	0
20161	0	0	0
20162	0	0	0
20163	0	0	0
20164	968	0	0
20171	6,293	0	0
20172	17,592	1	7,200
20173	30,246	4	106,858
20174	39,604	1	31,582
20181	50,540	0	0
20182	60,650	5	160,049
20183	68,654	6	11,794
20184	75,867	7	133,278
20191	81,794	2	275,438
20192	91,254	2	7,617

Roll	ing 4-Quarter	· Data			
Earned Exposures	Reported Claims	Non-CAT Limited Reported Losses & DCC	Reported Frequency per 100 Exposures	Limited Reported Loss & DCC Severity	Pure Premium
55,099	5	114,058	0.9%	22,812	207
93,735	6	145,640	0.6%	24,273	155
137,981	6	145,640	0.4%	24,273	106
181,040	10	298,489	0.6%	29,849	165
219,448	12	203,426	0.5%	16,952	93
255,711	18	305,121	0.7%	16,951	119
286,965	20	580,559	0.7%	29,028	202
317,569	17	428,127	0.5%	25,184	135

Selected Historical	Selected Prospective
Trend	Trend
0.0%	0.0%
0.0%	0.0%
0.0%	0.0%
0.0%	0.0%
6.1%	6.1%
6.1%	6.1%
	0.0% 0.0% 0.0% 0.0% 0.0% 6.1%

	Frequency	Severity	Pure Premium
16 pt			
12 pt			
8 pt	-8.4%	-0.3%	-8.6%
4 pt	-2.9%	99.4%	93.6%

Prospective Trend Period

	Histor	rical	Prospe	ctive	Total
Calendar Qtrs	Period (Yrs)	Factor	Period (Yrs)	Factor	Loss and DCC Trend
20143	4.75	1.324	1.72	1.107	1.466
20144	4.50	1.305	1.72	1.107	1.444
20151	4.25	1.286	1.72	1.107	1.423
20152	4.00	1.267	1.72	1.107	1.402
20153	3.75	1.248	1.72	1.107	1.381
20154	3.50	1.230	1.72	1.107	1.361
20161	3.25	1.212	1.72	1.107	1.341
20162	3.00	1.194	1.72	1.107	1.322
20163	2.75	1.177	1.72	1.107	1.302
20164	2.50	1.159	1.72	1.107	1.283
20171	2.25	1.142	1.72	1.107	1.264
20172	2.00	1.126	1.72	1.107	1.246
20173	1.75	1.109	1.72	1.107	1.227
20174	1.50	1.093	1.72	1.107	1.209
20181	1.25	1.077	1.72	1.107	1.192
20182	1.00	1.061	1.72	1.107	1.174
20183	0.75	1.045	1.72	1.107	1.157
20184	0.50	1.030	1.72	1.107	1.140
20191	0.25	1.015	1.72	1.107	1.123
20192	0.00	1.000	1.72	1.107	1.107

1.716

<sup>\*\*</sup> Credibility of loss experience set to zero due to volatility in historical data

\*\* The set 7P for complement loss trend selection

<sup>\*\*</sup> See Exhibit 7B for complement loss trend selection

xhibit: / Page: B

		Quarterly Data	
Calendar YYYYQ	Earned House Years	Number of Paid Claims	Paid Losses
20142	765,667	27,048	229,434,523
20143	769,631	29,460	249,737,836
20144	778,396	21,341	207,729,837
20151	775,775	21,384	215,160,292
20152	782,296	25,259	244,299,656
20153	787,664	29,569	247,938,305
20154	789,484	22,831	223,769,189
20161	787,160	22,675	220,090,332
20162	789,684	24,315	233,988,239
20163	792,854	30,704	256,398,925
20164	792,801	25,872	239,063,108
20171	787,051	26,283	267,248,579
20172	791,631	28,559	283,803,516
20173	794,951	33,950	313,729,958
20174	793,496	25,014	266,583,787
20181	784,823	27,203	295,897,173
20182	788,407	30,706	321,816,977
20183	791,575	34,053	305,482,088
20184	791,652	31,021	295,426,769
20191	785.117	27.818	309.936.320

Rol	lling 4-Quarter	Data			
Earned House Years	Number of Paid Claims	Paid Losses	Paid Frequency	Paid Severity	Pure Premium
3,089,469	99,233	902,062,488	3.2%	9,090	292
3,106,098	97,444	916,927,621	3.1%	9,410	295
3,124,131	97,553	915,128,090	3.1%	9,381	293
3,135,219	99,043	931,167,442	3.2%	9,402	297
3,146,604	100,334	936,097,482	3.2%	9,330	297
3,153,992	99,390	925,786,065	3.2%	9,315	294
3,159,182	100,525	934,246,685	3.2%	9,294	296
3,162,499	103,566	949,540,604	3.3%	9,168	300
3,162,390	107,174	996,698,851	3.4%	9,300	315
3,164,337	111,418	1,046,514,128	3.5%	9,393	331
3,166,434	114,664	1,103,845,161	3.6%	9,627	349
3,167,129	113,806	1,131,365,840	3.6%	9,941	357
3,164,901	114,726	1,160,014,434	3.6%	10,111	367
3,161,677	116,873	1,198,027,895	3.7%	10,251	379
3,158,301	116,976	1,189,780,025	3.7%	10,171	377
3,156,457	122,983	1,218,623,007	3.9%	9,909	386
3,156,751	123,598	1,232,662,154	3.9%	9,973	390

	Selected Historical Trend	Selected Prospective Trend
Paid Frequency	3.0%	3.0%
Paid Severity	3.0%	3.0%
Pure Premium	6.1%	6.1%

	Paid Frequency	Paid Severity	Pure Premium
16 pt	6.8%	2.6%	9.6%
12 pt	8.1%	4.0%	12.4%
8 pt	6.0%	3.1%	9.3%
4 pt	9.3%	-4.2%	4.7%

Line of Insurance: Homeowners

Exhibit: 8 Page: A

ISO Homeowners Fast Track Loss Data - DISTRICT OF COLUMBIA, VIRGINIA, AND MARYLAND ISO Circulars AS-HO-2002-004, 2005-005, 2008-003, 2012-011, 2017-007, and 2019-009 All Policy Forms Combined

(1)	(2)	(3)	(4)
Calendar Year	Incurred Losses	Ex-CAT	CAT Incurred
1999	891,002,345	463,231,782	427,770,563
2000	645,975,838	514,631,479	131,344,359
2001	656,483,617	620,805,431	35,678,186
2002	773,848,071	542,559,926	231,288,145
2003	1,363,027,762	590,869,132	772,158,630
2004	621,351,073	549,946,412	71,404,661
2005	615,469,542	592,479,354	22,990,188
2006	763,965,254	661,250,176	102,715,078
2007	812,149,276	781,702,541	30,446,735
2008	1,025,822,221	851,216,905	174,605,316
2009	997,616,473	900,602,453	97,014,020
2010	1,383,159,763	960,616,424	422,543,339
2011	1,544,982,837	883,630,722	661,352,115
2012	1,188,919,717	733,067,424	455,852,293
2013	793,705,745	753,521,619	40,184,126
2014	968,236,913	809,524,839	158,712,074
2015	1,018,675,870	834,952,736	183,723,134
2016	1,194,596,042	854,791,620	339,804,422
2017	1,194,852,712	941,903,186	252,949,526
2018	1,815,225,288	1,081,641,108	733,584,180
Total	20,269,066,359	14,922,945,269	5,346,121,090

(5)	Selected CAT Load	0.358

### Notes:

- (1) Calendar Year
- (2) Total Incurred Losses
- (3) Incurred Non-CAT Losses
- (4) (2) (3)
- (5) (4) / (3)

Line of Insurance: Homeowners

Exhibit: 9
Page: A

# **Experience Credibility**

	Non-CAT	Number of Years	Credibility	
Policy Form	Claims	ending 20192	Standard	Credibility
All	28	2.75	5,239	7.3%

### Note:

Partial credibility is determined using the square root rule.

# Credibility Standard with Adjustment for Limited Loss Severity Calculation:

Countrywide (ex-CA) Historical Average Limited Loss Severity	28,099
Standard Deviation	55,058
Coefficient of Variation	1.96
Standard of Credibility	1,082
Full Credibility Claim Count	5,239

 $1,082 \times (1 + 1.96^2) = 5,239$ 

Exhibit: 10 Page: A

		Amount	(000) %	Amount	(000) %	Amount	(000) %
		Calendar Year					
Underwriting Expenses as Percents of Direct Premiums Written		2016		2017		2018	
DISTRICT OF COLUMBIA (Annual Statement Statutory Page 14)							
1	Premiums Written	19.2		287.8		495.3	
2	Premiums Earned	1.1	5.9%	137.4	47.7%	395.1	79.8%
3	Commission & Brokerage Expenses Incurred	3.9	20.0%	56.5	19.6%	85.2	17.2%
4	Taxes, Licenses & Fees Incurred	0.6	3.0%	4.9	1.7%	8.5	1.7%
Countrywide (IEE, Part III)							
5	Premiums Written	86,485		127,244		143,875	
6	Premiums Earned	65,621	75.9%	106,913	84.0%	135,580	94.2%
7	Commission & Brokerage Expenses Incurred	20,301	23.5%	25,351	19.9%	25,320	17.6%
8	Other Acquisition Expenses Incurred	7,307	8.4%	8,447	6.6%	8,990	6.2%
9	General Expenses Incurred	19,727	22.8%	19,163	15.1%	19,387	13.5%

Loss Adjustment Expenses as Percents of Direct Incurred Losses		2016		2017		2018	
DISTRICT OF COLUMBIA (Annual Statement Statutory Page 14)							
10	Direct Incurred Losses	0.0		176.2		408.5	
11	DCCE Incurred	0.0	0.0%	0.4	0.2%	3.0	0.7%
Countrywide	Countrywide (IEE, Part III)						
12	Direct Incurred Losses	54,436		414,114		218,265	
13	DCCE Incurred	711	1.3%	5,800	1.4%	-1,967	-0.9%
14	Adjusting and Other Expenses Incurred	3,558	6.5%	7,592	1.8%	10,918	5.0%

<b>EXPENSE</b>	PROVISIONS UNDERLYING YOUR PROPOSED RATES, AS A PER	Variable	Fixed	
15	Commission & Brokerage Expenses Incurred	17.2% Most Recent yr (DC)	17.2%	0.0%
16	Other Acquisition Expenses Incurred	6.4% 2yr weighted avg (CW)	0.0%	6.4%
17	General Expenses Incurred	6.8%	0.0%	6.8%
18	Taxes, Licenses & Fees Incurred	1.7% Weighted avg (DC)	1.7%	0.0%
19	Profit	5.0%	5.0%	
20	Total Expenses & Profit (sum of Lines 15 through 19)	37.2%	23.9%	13.3%
21	Permissible Loss, LAE and Fixed Expense Ratio (1 - Line 20)		76.1%	

LOSS AD	JUSTMENT EXPENSE PROVISIONS	
22	Adjusting and Other Expenses as a % of Loss & DCC	3.2% Weighted avg (CW)

### Note:

The General Expense Provision was estimated based on Crestbrook's expected Steady-State Expense ratio. Due to the nature of expenses (17)in a new company, our historical General Expenses are not representative of what we expect on an on-going basis.